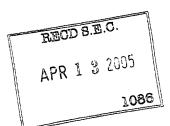
Peoples BancTrust
Company, Inc.

2004 ANNUAL REPORT



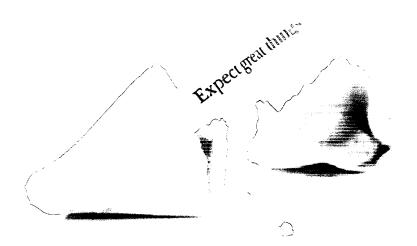
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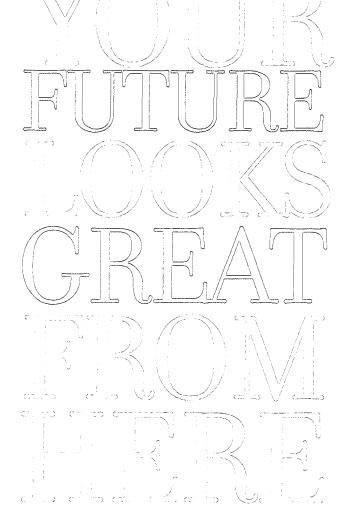


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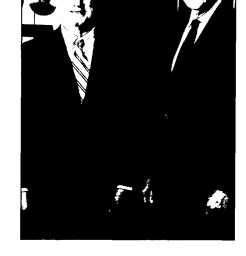




TWENTY-FIVE LOCATIONS. NEW GEOGRAPHIC MARKETS.

SOLID ASSET GROWTH, COUPLED WITH IMPRESSIVE GAINS
IN PROFITABILITY. STREAMLINED OPERATIONS.

A QUICK LOOK AT OUR RECENT PAST WILL TELL EVERYTHING
YOU NEED TO KNOW ABOUT PEOPLES. NAMELY, THAT WE
ARE CONTINUING TO DELIVER MORE FOR OUR CUSTOMERS
AND SHAREHOLDERS ALIKE. TODAY, WITH SOLID EARNINGS, A
CUSTOMER ORIENTED CULTURE AND A FOCUS ON EFFICIENCY,
WE AT PEOPLES STAND POISED TO CAPITALIZE ON THE CHANGING
LANDSCAPE OF OUR INDUSTRY. GIVEN OUR COMMITMENT TO
A VISION FOR GROWTH, AND OUR WILLINGNESS TO PURSUE
OPPORTUNITIES AGGRESSIVELY, INVESTORS SUCH AS YOU CAN
EASILY SEE WHY YOUR FUTURE LOOKS GREAT FROM HERE.



A few years ago, we asked ourselves what kind of bank do we want to be? We asked the tough questions. Were we content to remain a community bank, content to serve a steady base of customers? Or were we committed to sustainable growth? Would we slowly adopt the technology sweeping our industry, or would we reac out to embrace it?

You can find the answers here in the page of our 2004 Annual Report. Our number demonstrate eye-opening performance, especially at a time when low interest rate: are affecting others in the industry. You w also notice something else: An organizatic that consistently sets out and achieves lot goals for itself. We are proud to review the accomplishments of our people over the p year and to share our vision for the year to cor

To fully understand the achievements of our people, it is important to look at the overall state of our industry. As mergers continue among the "Big Box" banks, we have noticed that most customers do not share the belief that bigger is necessarily better. Who can blame them? We are finding that many customers alienated in this mergen environment by higher fees and curtailed services are looking for a better balance of service and products.

IT'S BEEN AN AMAZING FEW YEARS IN THE LIFE OF OUR COMPANY. OVER THE PAST SEVEN YEARS, OUR ASSETS HAVE ALMOST DOUBLED. WE HAVE MOVED INTO NEW AND HIGHLY PROFITABLE GEOGRAPHIC MARKETS. WE HAVE ACHIEVED OUTSTANDING EFFICIENCIES IN OPERATIONS, WHILE SIMULTANEOUSLY DEEPENING OUR COMMITMENT TO SERVING CUSTOMERS. MOST OF ALL, AT A TIME WHEN MANY BANKS PURSUE FAST GROWTH AT THE PRICE OF DIMINISHING SERVICE LEVELS, WE'RE PROUD TO TAKE THE OPPOSITE TACK, ENSURING GROWTH BY NURTURING AND SUSTAINING HIGHER LEWELS OF CUSTOMER LOYALTY.

That's good news for us, and good news for our investors. While we are absolute advocates for growth, we have taken a different tack from most banks—and reaped the rewards. By enhancing our commitment to service, we are already benefiting from customers who expect a little more.

Peoples has never forgotten that banking relationships are the key to asset growth. With this in mind, we have codified our personal approach to banking through IQ, our outstanding service and training initiative. With it, our people can readily identify customer needs and pro-actively suggest banking products to meet those needs. Further, in an industry that expects customers to come to the bank, rather than vice versa, IQ empowers our customer service representatives and loan officers to actively seek out ways to help. The desired result of this initiative will be a far lower attrition rate among bank customers.

That being said, we recognize that in order to attract customers, our product offerings must be equivalent or better than our larger competitors. That's why Peoples provides an array of deposit and loan products, yet we deliver it with a level of service and caring that no big bank can ever hope to match. Further, our investment in technology

continues to pay big dividends. Both Internet Banking and our Call Center provide customers more options for managing their money, which makes them far more likely to stay with us. With our recent investment in the latest IP Telephony, we have enhanced our network and telephone communications while enjoying significant savings.

While we have taken care of the fundamentals in customer relationships, we have also been vigilant to increase the company's value. While total assets grew modestly to \$792 million at the end of 2004, from \$779 million at the end of 2003, profits surged to \$6.0 million, or \$1.08 per diluted share, compared with \$5.3 million, or \$0.96 per diluted share, for the same period in 2003. We attribute this to our ongoing efforts to change the credit culture of Peoples, while leaving our basic customer service philosophy untouched.

So what's ahead? We expect continued growth and expansion and anticipate the result will be higher levels of profitability. Our continued strategy of establishing loan offices in high potential markets, building a customer base and then creating a full service branch has been successful. Currently, we have loan offices in

Birmingham, Bessemer and Montgomery. Our entry into these markets has been successful; therefore, we have branch applications filed for these locations and Valley Grande. Construction of our new Tuscaloosa Main Office is currently underway and we look forward to generating quality loans and establishing core customers in all of these markets. Finally, we will maintain an opportunistic approach when it comes to strategic expansion by partnering with other banks that represent excellent value and consistency with our overall goals. As it stands today, our long-term strategy of emphasizing fast-growing regions and distinguishing our bank with a higher level of service has proven sound and will enable all of us to enjoy an even brighter future in the years ahead.

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TED M. HENRY

Chairman of the Board of Directors

3/am P. Holley J.

ELAM PHOLLEY, JR.

President and Chief Executive Officer

SINCE OUR FOUNDING IN 1902, PEOPLES HAS OPERATED ON THE PRINCIPLE OF PERSONAL SERVICE BEYOND

THE STANDARDS OF OUR INDUSTRY. IN THE PAST COUPLE OF YEARS, WE HAVE CODIFIED THOSE PRINCIPLES WITH

ADVANCED CUSTOMER SERVICE TRAINING. OUR CUSTOMER SERVICE REPRESENTATIVES AND LOAN OFFICERS HAVE

BECOME INCREASINGLY ADEPT AT IDENTIFYING CUSTOMER NEEDS AND SUGGESTING FINANCIAL SOLUTIONS,

MAKING PEOPLES AN INDISPENSABLE PART OF OUR CUSTOMERS' ONGOING FINANCIAL PLANNING.

# GROWING ASSETS. GROWING PROFITABILITY.

A quick glance at the numbers will tell you everything you need to know:
Peoples continues to fulfill our promise to you, the shareholder. We do this in many ways, from attracting more assets to finding more ways to cut expenses. It is how, over the long haul, we have managed to prevail in an industry that has seen its share of changes over the past few years—as well as the last century.

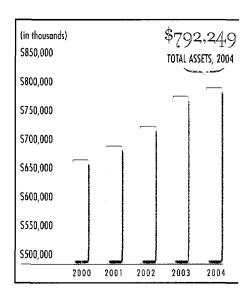
Overall assets for Peoples have increased 18% in the past five years. While we are proud of this growth over uncertain economic times, we believe that our bank is set to accelerate this growth over the next several years.

While assets are important, profit is paramount. It is here that the long-term strategy of Peoples really begins to shine. In 2004, net income rose to \$6.0 million, compared to \$5.3 million in 2003 and \$5.1 million in 2002. This 13% jump in net income from 2003 to 2004 can be attributed to several factors, most notably a lower provision for loan losses because of better credit quality.

We offer that this increase in profitability is especially impressive given the historically low interest rates that prevailed throughout 2004. Net interest income for Peoples fell to \$25.5 million in 2004, as compared to \$26.8 million in 2003. Low interest rates and soft loan demand contributed to this decline. In the event that interest rates continue to rise, we believe that our loan portfolio is well-positioned to take advantage of these increases.

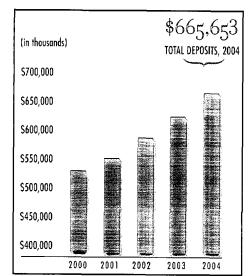
While interest rates continued to challenge us in achieving net interest income, we increasingly looked to sources of noninterest income. Total noninterest

income actually declined in 2004 compared to 2003, primarily because in 2003 noninterest income included a \$1.2 million gain on the sale of a commercial property we had in our other real estate portfolio, as well as rental income on this same property of approximately \$700,000.



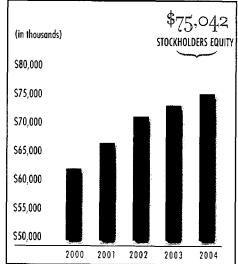


Finally, looking forward, we continue to strive for better income, larger assets and controlled expenses. With new and expanded loan production offices, we anticipate additional sources of revenue in 2005. Further, our investment in technology continues to improve the efficiency of our operations. Our new state-of-the-art operations center will allow employees to enjoy better efficiency, communications, and comfort as they serve our customers. The upgrade of our check imaging equipment has allowed us to take full advantage of Check 21, a new program for clearing checks based upon electronic check imaging rather than the processing and storing of paper checks. The resulting benefit is reduced handling of paper checks, while speeding the clearing process for funds. Our technology investment has also improved call center responsiveness



and internet banking while increasing our efficiency.

What drives all this exciting activity?
The experience and dedication of Peoples
BancTrust employees throughout our
operations center, our headquarters and
our branches and loan offices. As the



banking industry continues to change, the officers and Board of Directors continue to marvel at the strength of our employees and their enthusiasm for continuously improving operations, customer service, and profitability.

		ĀŪ	94			2	003	
	)ec. 31	Sep. 30	Jun. 30	Mar. 31	Dec. 31	Sep. 30	Jun. 30	Mar.
Net interest income	\$6,437	\$6,213	\$6,372	\$6,472	\$6,690	\$6, <b>4</b> 73	\$6,562	\$7,1
rovision for loan losses	_		(575)	426	1,018	2,280	876	1,5
ceme before income lax	1,916	2,045	2,027	2,025	2,681	337	1,998	2,2
tevision for income tax	544	272	588	567	577	102	623	6
Net income	1,372	1,773	1,439	1,458	2,104	235	1,375	1,6
Net income per share (basic and diluted)	\$0.24	\$0.32	\$0.26	\$0.26	\$0.38	\$0.04	\$0.25	\$0.
<del>Cash dividends decl</del> ared per share	0.11	0.11	0.11	0.11	0.11	0.11	0.11	0.
TOTAL ASSETS	\$792,249	\$779,266	\$762,416	\$781,168	\$778,581	\$785,792	\$767,342	\$759,4

# WHERE ARE WE GOING? HOW WILL WE GET THERE?

Over the past several years, we at People BancTrust have proven our ability to nurture and grow our holdings in a sustainable manner. As we turn our attention to the future, we realize that the formula for our past success will continue to guide us moving forward. Upon what do we stake our future? Common sense, careful management, and the following pillars of future growth.

#### CONTINUED FOCUS ON CUSTOMERS.

In today's banking environment, the prevailing wisdom seems to be "Bigger Is Better." While growth is important and mergers can be good for any company and its customers, we believe there is a considerable portion of the market whose needs are not being served. Considering how expensive customers can be to acquire, we pay special attention to building long-term relationships. In an industry where product parity is increasingly the norm,

we believe it is vital to grow without cutting corners on service.

To keep our customers loyal and, more importantly, really satisfied with our company, we are committed to the proper training of tellers, customer service representatives, call center employees, and loan officers. With our IQ internal sales and service training initiative, employees have a fresh set of tools to identify customer needs and to be proactive in suggesting financial strategies and products. They are also better equipped to handle service issues. Further, we continue to make loan decisions at the local level whenever possible to better serve our customer's needs. Our goal is to ensure that banking with Peoples is superlatively easy.

While we maintain old-fashioned values when it comes to customer contact, we are decidedly on the cutting edge when it comes

to offering banking products. Our Internet Banking service is powerful and easy to use while our call center utilizes some of the most advanced telephone technologies. Our goal is to provide various channels for our customers to transact business and receive rapid and and excellent service. All of which provides our customers, new and old, with the best of both worlds.

# KEEPING OUR VALUABLE EMPLOYEES.

Walk through our offices, and you'll see some familiar faces. They're the employees who have been with us for decades, not merely years. At Peoples BancTrust, we take deep pride in satisfying the needs of our employees, so that they can completely satisfy the needs of our customers.

We do this in a number of ways, from providing comprehensive sales and incentive initiatives for excellent performance, to giving each employee the new technologies

	2004	2003	2002	2001	2000
eş income	\$36,869	\$38.799	\$ 43.966	\$51,205	\$51,939
rest expense	11.375	11.972	14,422	23,805	24,215
interest income	26,494	26,827	29,544	27,400	27,724
vision for loan losses	(149)	5,706	7.204	3.463	3,277
ninterest income	8.933	11.772	9.888	8.742	7.603
interest expense	26.563	25.592	24.856	23,933	23,145
ne before income tax	8,013	7.302	7,372	8,745	8,905
sion for income tax	1,971	1.964	2,235	2,534	2,805
ncome	6,042	5,338	5,137	6,211	6,100
income per share	1.08	0.96	0.92	1.10	1.08
dividends declared and paid per share	0.44	0.44	0.43	0.40	0.37
wed funds	48,313	56.690	67.478	58,700	62,952
essers, December 31	\$792.249	\$778.581	\$740.261	\$693,707	\$670,681

and equipment they need to achieve better levels of productivity. In addition, our human resources department has done an exceptional job of developing profiles for quality employees, thereby helping secure the right person for the right position.

Our management team is constantly looking for ways to improve and opportunities to lead our company better. Peoples BancTrust has devoted considerable resources to programs which will strengthen our management team and streamline our processes. Finally, we continually review our management succession plans at every level within the organization to assure future success as we face tomorrow's challenges.

# GROWING OUR BUSINESS.

Simply put, we have the foundation in place and we are ready for our next phase of growth. To this end, we have identified a clear-cut strategy for growth, focusing

our efforts on key geographic markets within Alabama, including Birmingham, Tuscaloosa, Montgomery, and Auburn/Opelika and their surrounding areas. Each of these regions represents tremendous opportunities for us through aggressive industrial recruitment and strong, diverse economies.

To implement our geographic presences, we intend to rely on a combination of new loan production offices, new branches, new services, and judicious partnerships with other institutions. In order to compete for market share, especially in new cities, we have developed our brand, "Your Future Looks Great From Here," to accentuate a sense of shared goals between our company and our customers. In addition to geographic growth, we are also committed to building sources of non-interest income, including trust, brokerage, insurance, and real estate lending

to diversify our revenue base. Given our extensive effort to instill a service oriented cross-promotion mentality in employees, we look forward to deepening existing relationships, as well as developing new ones.

## MAINTAINING EXCELLENT CREDIT QUALITY.

Over the past few years, we have overhauled how Peoples BancTrust manages lending, risk management, and credit assessment. With a more systematic approach to the issue of credit, we have already had an excellent impact on the bottom line.

However, while maintaining this vigilant credit posture, we never forget the needs of our customers. That's why we try, whenever possible, to keep decision-making in the hands of the local loan officer. After all, our customers rely on our lending for a better quality of life. And we rely on our customers for a better future.

TED M. HENRY

Chairman

THE PEOPLES BANCTRUST COMPANY, INC. THE PEOPLES BANK AND TRUST COMPANY Chairman & Chief Executive Officer HENRY BRICK COMPANY, INC.

ELAM P. HOLLEY, JR.

Chief Executive Officer, President THE PEOPLES BANCTRUST COMPANY, INC. THE PEOPLES BANK AND TRUST COMPANY

CLYDE B. COX, JR., M.D.-Surgeon

JOHNNY CREAR-Retired Health Care Administrator

HARRY W. GAMBLE, JR.-Attorney at Law MEMBER-GAMBLE, GAMBLE, CALAME AND CHITTOM L.L.C.

EDITH MORTHLAND JONES-Film Liaison

D. JOSEPH MCINNES-DirectorDEPARTMENT OF TRANSPORTATION, STATE OF ALABAMA

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President, PEARCE CATFISH President, ALABAMA CATFISH FEEDMILL, INC.

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DANIEL P. WILBANKS, DMD-Dentist

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RICHARD P. MORTHLAND-Chairman Emeritus THE PEOPLES BANK & TRUST COMPANY, INC.

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C. S. WILKINSON, JR. D.D.S .- Retired Dentist

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GERALD F. HOLLEY-Executive Vice President, Assistant Secretary

M. SCOTT PATTERSON-Executive Vice President, Secretary

TERRY S. PRITCHETT-Executive Vice President, Assistant Secretary

LYNN D. SWINDAL-Executive Vice President, Assistant Secretary

JEFFERSON G. RATCLIFFE, JR.-Senior Vice President, Assistant Secretary

THOMAS P. WILBOURNE-Vice President, Assistant Treasurer and Principal Accounting Officer

THE PEOPLES BANK AND TRUST COMPANY **EXECUTIVE OFFICERS** 

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ANDREW C. BEARDEN, JR.-Executive Vice President, Chief Financial Officer, Operations Division Manager

GERALD F. HOLLEY-Executive Vice President, Senior Lender

M. SCOTT PATTERSON-Executive Vice President, Chief Investment Officer, Financial Services Division Manager

TERRY S. PRITCHETT-Executive Vice President, Risk Management Officer

LYNN D. SWINDAL-Executive Vice President, Retail Division Officer

JEFFERSON G. RATCLIFFE, JR.-Senior Vice President, Senior Credit Officer

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STEVEN Q. EDMONDS-WINDWOOD INNS/EDMOND ENTERPRISES, INC.

RODNEY HOLMES-Regional President

BOBBY LEACH-Retired Regional President THE PEOPLES BANK AND TRUST COMPANY

**DEBBIE MARTIN-**Manager ROCKCO'S FUNERAL HOME COLLEGE OF COMMUNICATIONS, UNIVERSITY OF ALAE KERMIT STEPHENS, JR.-CAHABA PRESSURE TREATED TIMBEF

**DIRECTOR EMERITUS** 

EDWARD PATRIDGE-Retired Bank President

BUTLER COUNTY

JAMES H. DUNKLIN IV-Regional President

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President, BOAN CONTRACTING, INC. Vice President, BOAN ENTERPRISES, INC. Vice President, PINE ENERGIES, INC.

#### KEN CHESSER

President, GEORGIANA CONSTRUCTION CO. CEO. CHB ENTERPRISES Owner & Operator, KC LAND & CATTLE CO.

JAMES H. DUNKLIN IV-Regional President

P. RICHARD HARTLEY-Partner HARTLEY & HICKMAN ATTORNEYS

WILLIAM V. LEWIS-President SOUTHERN GENERATORS

**DEXTER MCLENDON**-Mayor of Greenville Owner, MCLENDON MEDICAL SUPPLY

CHARLES O. NEWTON-State Representative **NEWTON OIL COMPANY** 

FRANK E. THIGPEN-Pharmacist

**ALLIN WHITTLE**—Assistant Superintendent of Operations BUTLER COUNTY BOARD OF EDUCATION

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C. RANDALL LOVELADY-President LOVELADY CONSTRUCTION COMPANY, INC.

#### HI BREODES BANK AND RUST COMPANY BRANCHES AND LOCATIONS

AUNAUGA COUNTY Patrville main Office 334-365-8806	GEORGIANA OFFICE 334-376-2273 412 HIGHWAY 106 WEST, GEORGIANA, ALABAMA 36033	TATLAWEKA OFFICE 334-283-7031 TATT GILMER AVE ; TALLASSEE, ALABAMA 36078
REEAST MAIN STREET; PRATTVILLE, ALABAMA 36067	**CKENZIE OFFICE 334-374-2361 15 SOUTH GARLAND; MCKENZIE, ALABAMA 36456	ECLECTIC OFFICE 334-541-2145 15 ROWALIGA ROAD, ECLECTIC, ALABAMA 36024
SIBB COUNTY	DAHFAS COUNTY SELMA MAIN OFFICE 334-875-1000	MILIBROOK OFFICE 334-285-0169 3160 MAIN STREET; MILIBROOK, ALABAMA 36054
CHARREVILLE MAIN OFFICE 205-926-4810  CHECKES BANK DRIVE; CENTREVILLE, ALABAMA 35042  MOODSTOCK OFFICE 205-938-0415  CHECKES BANK DRIVE; WOODSTOCK, ALABAMA 35188	310 BROAD STREET; SELMA, ALABAMA 36/01  SELMA MALL OFFICE 334-418-8400  1305 EAST HIGHLAND AVENUE; SELMA, ALABAMA 36/03	JEFFERSON COUNTY  BIRMINGHAM LOAN OFFICE 205-262-1,558 2 PERIMETER PARK SOUTH, SUITE 228 EAST BIRMINGHAM, ALABAMA 35242
Builler County Greenville Main Office 334-382-6623 TO EAST COMMERCE STREET, GREENVILLE, ALABAMA	FATTERFIEID PLAZA OFFICE 334-418-8541 1805 WEST DALLAS AVENUE, SELMA, ALABAMA 36701 ELMORE COUNTY	BESSEMER LOAN OFFICE 205-665-3361 201-19TH STREET NORTH, SUITE 111 BESSEMER, ALABAMA 35020
B037  ETHER SQUARE OFFICE 334-382-6623  GREENVILLE BYPASS; GREENVILLE, ALABAMA 36037	FALLASSEE MAIN OFFICE 334-283-7000 FALBARNETT BLVD.: TALLASSEE, ALABAMA 36078  EAST TALLASSEE OFFICE 334-283-7033 FALCENTRAL BOULEVARD: TALLASSEE, ALABAMA 36078	LEE COUNTY  OPEHKA MAIN OFFICE 334-745-2113  1431 GATEWAY DRIVE; OPELIKA, ALABAMA 36803

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BOWLES & COTTLE

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JIMMY NORRELL II-Regional President

JENNIE R. RHINEHART-Chief Executive Officer COMMUNITY HOSPITAL

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Owner, THE TALLASSEE TRIBUNE NEWSPAPER

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FULLER WAREHOUSE & GIN, INC.

CHARLES B. FUNDERBURK-Retired Pharmacist

O. C. HARDEN, JR.—Owner HARDEN'S TRUE VALUE HARDWARE & BUILDING MATERIAL

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PRATTVILLE/MILLBROOK

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J. N. BUCKNER, JR.-Attorney at Law

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EDDIE E. POPE-Retired
INTERNATIONAL PAPER

DANIEL N. POWER-POWER BUILDING SYSTEMS

G. STEPHEN STEELE, JR.-Regional President

OWNER, NELLET ACCOUNTING SERVICE

GEORGE P. WALTHALL, JR.-Attorney at Law

DIRECTOR EMERITUS
GEORGE P. WALTHALL, SR.—Retired
USDA SOIL CONSERVATION SERVICE

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JOHN P. KELLY-Retired President MERCHANTS & PLANTERS BANK

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THE AMERICAN VILLAGE CITIZENSHIP TRUST

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SEAMAN TIMBER COMPANY, INC.

TUSCALOOSA COUNTY
HOWARD H. GARRISON-Regional President

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BILLY BOYD REALTY AND CONSTRUCTION, INC.

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ROBERT N. YOUNG, JR.-President and CEO OWEN MEREDITH & SONS, INC. REAL ESTATE

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BIRMINGHAM

**STEVE ERICKSON**-Senior Vice President, Managing Officer BIRMINGHAM LOAN OFFICE

MONTGOMERY

BERT BARROW-Vice President, Commercial Loan Officer

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DAVID SAYLORS-Senior Vice President

THE PEOPLES BANK AND TRUST COMPANY TRUST DEPARTMENT

GARY M. PIERSON-Senior Vice President & Senior Trust Officer

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JULIE M. SIMMONS-Senior Vice President

PEOPLES AGENCY, INC.
D/B/A PEOPLES INSURANCE AGENCY

KENNY T. PERDUE-President

PEOPLES MORTGAGE OPERATIONS

**DON E. CLAYTON**-*Vice President* SECONDARY MARKET REAL ESTATE DIVISION MANAGER





#### THE PEOPLES BANCTRUST COMPANY, INC., BOARD OF DIRECTORS

Back: Ted M. Henry, Thomas E. Newton, Harry W. Gamble, Jr., David Y. Pearce, Daniel P. Wilbanks, DMD Front: Elam P. Holley, Jr., D. Joseph McInnes, Clyde B. Cox, MD, Edith Morthland Jones, Julius E. Talton, Jr., Johnny Crear



THE PEOPLES BANCTRUST COMPANY, INC., EXECUTIVE MANAGEMENT Back: Jefferson G. Ratcliffe, Jr., M. Scott Patterson, Andrew C. Bearden, Jr., Gerald E. Holley Front: Elam P. Holley, Jr., Terry S. Pritchett, Lynn D. Swindal



IN MEMORIAM

Julius E. Talton, Sr. November 4, 1928 - January 23, 2005

Director 1974 - 1999 Director Emeritus 1999 - 2005

Julius E. Talton Sr. was widely known in Alabama for his civic involvement and his vision as both a broadcaster and telecommunications entrepreneur. He was committed to the success of his community and was honored on several occasions for his contributions.

An active alumnus of the University of Alabama, he served as National Alumni Association president and received many honors from the university. Mr. Talton became a director of Peoples in 1974 and served until 1999 when he was elected Director Emeritus. We appreciated his friendship and respected his counsel and advice. He was a truly remarkable person and the story of his life as a self made man is both honorable and amazing. His son, Julius E. Talton, Jr., currently serves on the Board of Directors of Peoples.

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-K

(Mark One)

(Mark 616)	
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934	
For the fiscal year ended December 31, 2004  OR	
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934	ЭF
For the transition period from to	
Commission file number 0-13653	
THE PEOPLES BANCTRUST COMPANY, INC. (Exact name of registrant as specified in its charter)	
Alabama 63-0896239	
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)	
310 Broad Street, Selma, Alabama 36701	
(Address of principal executive offices) (Zip Code)	
Registrant's telephone number, including area code: (334) 875-1000.	
Securities registered pursuant to Section 12(b) of the Act: None.	
Securities registered pursuant to Section 12(g) of the Act:	
Common Stock, par value \$.10 per share (Title of Class)	
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO	
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, a will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated reference in Part III of this Form 10-K or any amendment to this Form 10-K. []	
Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2) YESNO_X	
The registrant's voting stock is traded on the Nasdaq SmallCap Market. The aggregate market value of the voting stock held non-affiliates of the registrant, computed by reference to the price (\$14.15 per share) at which the stock was sold on, June 2004, was approximately \$57,193,593. For purposes of this calculation, the term "affiliate" refers to all executive officers a directors of the registrant and all stockholders beneficially owning more than 10% of the registrant's Common Stock.	30,
As of the close of business on March 24, 2005, 5,587,783 shares of the registrant's Common Stock were outstanding.	
Documents Incorporated By Reference	
Part III: Portions of the definitive proxy statement for the Annual Meeting of the Shareholders.	

#### ITEM 1. BUSINESS

# Forward-Looking Statements

This Annual Report on Form 10-K of The Peoples BancTrust Company, Inc. ("BancTrust") contains forward-looking statements. Additional written or oral forward-looking statements may be made by BancTrust from time to time in filings with the Securities and Exchange Commission ("SEC") or otherwise. The words "believe," "expect," "seek," and "intend" and similar expressions identify forward-looking statements, which speak only as of the date the statement is made. Such forward-looking statements are within the meaning of that term in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such statements may include, but are not limited to, projections of income or loss, expenditures, acquisitions, plans for future operations, financing needs or plans relating to services of BancTrust, as well as assumptions relating to the foregoing. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

BancTrust does not undertake, and specifically disclaims, any obligation to publicly release the results of revisions which may be made to forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

#### Available Information

BancTrust maintains an internet website, located at <a href="http://www.peoplesbt.com">http://www.peoplesbt.com</a>. Corporate information, to include access to Securities and Exchange Commission filings, is contained on the website.

# The Peoples BancTrust Company, Inc. and The Peoples Bank and Trust Company

BancTrust is a bank holding company incorporated under the laws of the State of Alabama in 1984. BancTrust is registered under the Bank Holding Company Act of 1956, as amended (the "Holding Company Act"). BancTrust is the holding company for The Peoples Bank and Trust Company ("Peoples Bank"), which was chartered by the State of Alabama in 1902 and acquired by BancTrust in 1985.

BancTrust and Peoples Bank are headquartered in Selma, Alabama. Peoples Bank conducts a commercial and full-service retail banking business throughout central Alabama. BancTrust operates offices in Dallas, Autauga, Butler, Bibb, Shelby, Tallapoosa, Elmore, Lee, Tuscaloosa and Jefferson counties and surrounding areas of Alabama. In addition, Peoples Bank offers trust and financial management services, including a full service brokerage operation through PrimeVest Financial Services, Inc. Some of the services offered by Peoples Bank include business and personal checking accounts, savings accounts, money market accounts, certificates of deposit, overdraft protection, personal loans, business loans, real estate mortgage loans, internet banking, ATM banking, travelers' checks, letters of credit, safe deposit box rental, credit card opportunities and both foreign and domestic funds transfer via wire transfer or Automated Clearing House ("ACH").

Peoples Bank is a member of the Federal Deposit Insurance Corporation ("FDIC"), and its deposit accounts are insured by the FDIC to the maximum allowed by law. Peoples Bank is subject to supervision and regulation by the Board of Governors of the Federal Reserve System (the "FRB") and the State Banking Department of the State of Alabama (the "Banking Department"). There are also various requirements and restrictions under the laws of the United States of America and the State of Alabama, which affect the operations of Peoples Bank. These laws include usury requirements, restrictions relating to securities and other requirements. See "Regulation, Supervision and Governmental Policy."

BancTrust's executive offices and the main office of Peoples Bank are located at 310 Broad Street, Selma, Alabama 36701. Peoples Bank operates three offices in Selma, three offices in Tallassee, two offices in Prattville, two offices in Greenville, two offices in Tuscaloosa and one office in each of Birmingham, Montgomery, Georgiana, McKenzie, Centreville, Millbrook, Montevallo, Helena, Eclectic, North Bibb, Opelika, and Auburn, Alabama. BancTrust's telephone number is (334) 875-1000.

# **Lending Activities**

<u>Loan Composition</u>. The following table sets forth a five-year comparison of major categories of BancTrust's loans.

	At December 31,									
	(In thousands)						_			
		2004		<u>2003</u>		<u>2002</u>		<u>2001</u>		<u>2000</u>
Commercial and industrial	\$	83,315	\$	127,703	\$	147,233	\$	124,033	\$	140,410
Real estate - mortgage		291,182		270,339		277,710		259,647		234,815
Real estate - construction		16,181		10,740		11,032		10,315		9,328
Personal		46,693		51,765		62,522		72,462		89,900
Overdrafts and credit line		1,381		1,790		1,918		2,368		2,384
Total loans	\$	438,752	\$	462,337	\$	500,415	\$	468,825	\$	476,837
Less:										
Uneamed discount	\$	733	\$	933	\$	1,157	\$	1,525	\$	2,039
Allowance for loan losses		9,043		11,995		10,257		7,666		6,072
Total loans, net	\$	428,976	\$	449,409	\$	489,001	\$	459,634	\$	468,726

The above loans include agricultural loans totaling approximately \$3 million, \$4 million, \$8.3 million, \$9.1 million and \$13.6 million at December 31, 2004, 2003, 2002, 2001 and 2000, respectively. Such agricultural loans do not include other business or personal loans the proceeds of which were used for non-agricultural purposes. The primary source of repayment of these loans is a farm commodity (e.g., timber). See Note 5 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

<u>Loan Maturities</u>. The following table reflects at December 31, 2004 the dollar amount of loans maturing or subject to rate adjustment based on their contractual terms. Loans with fixed rates are reflected based upon the contractual repayment schedule, while loans with variable interest rates are reflected based upon the contractual repayment schedule up to the contractual rate adjustment date. Demand loans, loans having no stated schedule of repayments and loans having no stated maturity are reported as due within three months.

÷	0-	3 Months	4-1	2 Months	1	-5 Years	Afte	er 5 Years	Total
					(In	thousands)			 
Commercial and industrial	\$	62,504	\$	4,015	\$	14,127	\$	2,667	\$ 83,314
Real estate-mortgage		125,265		69,718		66,802		30,177	291,963
Real estate-construction		14,427		973		-		-	15,400
Personal, overdrafts and									
credit lines		7,914		7,076		29,637		3,448	 48,074
Total	\$	210,110	\$	81,783	\$	110,566	\$	36,293	\$ 438,752
Loans with fixed interest rates	\$	8,773	\$	17,046	\$	57,194	\$	35,140	\$ 118,153
Loans with variable interest rates		201,337		64,737		53,372		1,152	 320,599
Total	\$	210,110	\$	81,783	\$	110,566	\$	36,293	\$ 438,752

Commercial and Industrial Loans. These loans are generally originated in BancTrust's primary market area. BancTrust's commercial and industrial loans are made for a variety of business purposes, including working capital, inventory, equipment and capital expansion. At December 31, 2004, commercial and industrial loans outstanding totaled \$83.3 million, or 18.99% of BancTrust's total loan portfolio. The terms for commercial and industrial loans are generally less than one year. Commercial and industrial loan applications must be supported by current financial information on the borrower and, where appropriate, by adequate collateral. Approval of the loans is subject to the borrower qualifying for the loan under BancTrust's underwriting standards.

Real Estate Mortgage and Construction Loans. BancTrust also originates one-to-four family, owner-occupied residential mortgage loans secured by property located in BancTrust's primary market area. BancTrust's residential mortgage loans totaled approximately \$92.9 million at December 31, 2004. Commercial, construction and development and other real estate mortgage loans comprised the balance of the real estate mortgage loan portfolio at December 31, 2004. BancTrust had \$307.4 million, or 70.05% of its total loan portfolio, in real estate mortgage and construction loans at December 31, 2004.

Personal Loans. At December 31, 2004, BancTrust's personal loan portfolio totaled \$48 million, or 10.96% of BancTrust's total loan portfolio. BancTrust's personal loan portfolio is comprised of automobile loans (including automobile loans originated by dealers), home improvement loans, unsecured personal notes, mobile home loans, boat loans and loans secured by savings deposits. Although personal loans tend to have a higher risk of default than other loans, management believes its monitoring and review processes provide sufficient safeguards. These loans tend to be significantly affected by local economies. Furthermore, BancTrust has experienced increased competition from non-banking institutions in the consumer credit market, as well as reductions in the credit quality of personal loan applicants. Management has elected to reduce its focus on personal loan originations, and continues to closely monitor the quality and performance of the personal loan portfolio.

Lending Limits. BancTrust's limit for unsecured loans to individual customers is 10% of the capital accounts of BancTrust. The limit for unsecured and secured loans combined to individual customers is 20% of the capital accounts of BancTrust, subject to certain terms and conditions. For customers desiring loans in excess of BancTrust's lending limits, BancTrust may loan on a participation basis with its correspondent banks taking the amount of the loan in excess of BancTrust's lending limits. In other cases, BancTrust may refer such borrowers to other institutions.

Nonaccrual, Past Due, Restructured and Potential Problem Loans. BancTrust classifies its problem loans into four categories: non-accrual loans, past-due loans, restructured loans, and potential problem loans.

When management determines that a loan no longer meets the criteria for performing loans and that collection of interest appears doubtful, the loan is placed on nonaccrual status. All loans 90 days past due are placed on nonaccrual status, unless they are adequately secured and there is reasonable assurance of full collection of principal and interest. Management closely monitors all loans which are contractually 90 days past due, restructured or on nonaccrual status. These loans are summarized as follows:

•	At December 31,									
	2	<u> 2004</u>	2	2003	:	2002		2001	2	2000
				()	In tl	nousand	s)			
Loans accounted for on a nonaccrual basis	\$	2,121	. \$	2,204	\$	6,128	\$	5,721	\$	2,442
Accruing loans, the terms of which have been restructured to provide a reduction or deferral of interest or principal because of a deterioration in the financial position of the borrower.  The gross interest income that would have been recorded in the period then ended if the nonaccrual and restructured loans had been current in accordance with their		3,079	1	3,708		454		81		65
original terms and had been outstanding through the period or since origination, if held for part of the period		277		957		572		349		161
The amount of interest income on nonaccrual and restructured loans that was included in net income for the period.	\$	158	<b>.</b> \$	685	\$	305	\$	48	\$	22

By restructuring loans, it is management's intent to reduce the risk of loss to BancTrust by amending repayment terms in order to allow a borrower to recover from an adverse condition or event affecting his ability to repay, or by procuring additional collateral which would be available to BancTrust in the event of default.

Management of BancTrust has identified certain loans totaling approximately \$44.3 million at December 31, 2004 (including loans identified in the above table) which it has determined require special attention due to potential weaknesses. It is management's opinion that these loans are either adequately collateralized in order to mitigate any exposure to loss in the event of default, or that sufficient allowance for loan loss reserves have been allocated to them in order to absorb any probable losses related to such loans. Aggressive efforts continue to reduce principal, secure additional collateral and improve the overall payment status of these loans.

The following table contains certain ratios related to BancTrust's non-performing assets and allowance for loan losses.

	December 31,					
	2004	2003	2002	2001	2000	
Allowance for loan losses as a percent of total loans, net of unearned discount	2.06%	2.60%	2.05%	1.64%	1.30%	
Non performing assets as a percent of total loans net of unearned discount	0.94%	1.00%	2.65%	1.66%	0.72%	
Coverage of allowance for loan losses to non-accrual loans	426%	544%	167%	134%	249%	
Coverage of allowance for loan losses to non- performing assets (1)	219%	261%	. 77%	99%	180%	

<sup>1)</sup> Non-performing assets consist of loans accounted for on a non-accrual basis and other real estate owned.

Management has deployed significant resources toward enhancing processes used in identifying loans it has determined require special attention due to potential weakness. For example, the criteria by which loans are determined to possess potential weaknesses have been broadened, so as to allow for an increasing number of loans to be more closely monitored, and more frequently reviewed. Management anticipates that it will deploy additional resources toward the process of identifying and monitoring loans that require special attention due to potential weakness. See Item 7.- "Management's Discussion and Analysis of Financial Condition and Results of Operations".

<u>Loan Loss Experience</u>. See Notes 1 and 5 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

The allowance for possible loan losses at BancTrust is maintained at a level which, in management's opinion, is adequate to absorb all probable losses on loans then present in the loan portfolio. The amount of the allowance is affected by: (1) loan charge-offs, which decrease the allowance; (2) recoveries on loans previously charged-off, which increase the allowance; and (3) the provision for possible loan losses charged against income, which increases the allowance. In 2004, the provision for possible loan losses actually had an increasing effect on the allowance total. This negative provision was the result of BancTrust eliminating specific reserves associated with a large commercial real estate loan that was sold (see "Provision for Loan Losses"). In determining the provision for possible loan losses, management monitors fluctuations in the allowance resulting from actual charge-offs and recoveries. Also, management periodically reviews the size and composition of the loan portfolio in light of economic and other conditions to evaluate portfolio risks. Ultimately, the amount of provision applied to income for a given period will generally represent accumulated increases or decreases in the allowance for possible loan losses for that period necessary to maintain the allowance at a level consistent with generally accepted accounting principles.

The following table is a summary of activity in the allowance for loan losses:

	Year Ended December 31,									
	2004	2003	2002	2001	2000					
		(Dol	lars in thousa	nds)						
Balance at beginning of year	\$ 11,995	\$ 10,257	\$ 7,666	\$ 6,072	\$ 5,333					
Charge-offs:										
Commercial and industrial	1,090	1,420	1,256	426	1,367					
Real estate-mortgage (1)	1,977	1,775	1,652	49	339					
Personal	1,314	2,219	2,269	2,158	1,951					
Overdrafts and credit lines	28	130	72	77	115					
Total charge-offs	4,409	5,544	5,249	2,710	3,772					
Recoveries:		110	20		•••					
Commercial and industrial	498	118	30	57	219					
Real estate-mortgage (1)	294	733	13	25 <b>7</b> 40	178					
Personal	792	718	569	740	820					
Overdrafts and credit lines	22	7	24	19	17					
Total recoveries	1,606	1,576	636	841	1,234					
Net charge-offs	(2,803)	(3,968)	(4,613)	(1,869)	(2,538)					
(Reductions) Additions (credited) charged to operations	(149)	5,706	7,204	3,463	3,277					
Balance at end of year	\$ 9,043	\$ 11,995	\$ 10,257	\$ 7,666	\$ 6,072					
Ratio of net charge-offs to average loans outstanding, net of										
unearned discounts, during the period	0.63%	0.82%	0.95%	0.40%	0.57%					

<sup>(1)</sup> Includes real estate-construction loans.

The following table presents an allocation of BancTrust's allowance for loan losses at the dates indicated:

		At December 31,	
	2004	2003	2002
		(Dollars in thousands)	
	% Amount	% Amount	% Amount
Commercial and industrial	38% \$ 3,416	37% \$ 4,436	38% \$ 3,910
Real estate mortgage (1)	41% 3,727	40% 4,742	32% 3,269
Personal	21% 1,900	23% 2,817	30% 3,078
Overdraft and credit line		·	
Total Allowance	100% \$ 9,043	100% \$ 11,995	100% \$ 10,257

,	At December 31,									
		2001	2000	0						
•		(Dollars in	thousands)							
	<u>%</u>	<u>Amount</u>	<u>%</u> <u>A</u>	mount						
Commercial and industrial	32%	\$ 2,451	29% \$	1,777						
Real estate mortgage (1)	29%	2,254	2%	123						
Personal	39%	2,961	69%	4,172						
Overdraft and credit line			. , <u>-</u>							
Total Allowance	100%	\$ 7,666	100% \$	6,072						

# (1) Includes real estate-construction loans.

BancTrust estimates net-charge off totals as part of its annual budgeting process. For 2005, BancTrust estimates that net charge-offs will total approximately \$940,000. Loan portfolio growth rates, economic conditions, events and other factors beyond BancTrust's control can influence the actual amount of net-charge offs in any given period. Consequently, BancTrust is not able to predict actual charge-off levels, and must rely on management estimates and other subjective methods in estimating charge-offs for a given period.

#### **Investment Activities**

<u>Securities by Category.</u> Securities are classified as either held-to-maturity, trading or available-for-sale securities. See Notes 1 and 4 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules". There were no securities classified as held-to-maturity or trading at December 31, 2004, 2003 or 2002. The following table sets forth the amount of securities available-for-sale by major categories held by BancTrust at December 31, 2004, 2003 and 2002.

	At December 31,						
		<u>2004</u>		2003		2002	
Securities Available for Sale			(In	thousands)			
U.S. Treasury, U.S. Agencies and corporations	\$	126,821	\$	121,338	\$	56,843	
Obligations of states and political subdivisions		-		1,956		6,767	
Mortgage backed securities		116,969		81,372		78,417	
Corporate and other securities		9,954		20,469		21,180	
Total	\$	253,744	\$	225,135	\$	163,207	

Corporate and other securities as of December 31, 2004, were comprised of the following:

	Securities Available
	For Sale
	(In thousands)
Corporate bonds	\$ 995
Mutual funds	3,960
Common stock	4,999
Total	\$ 9,954

All corporate notes are rated A3 to AAA. All mortgage backed securities obligations are either guaranteed by the Federal National Mortgage Association, the Government National Mortgage Association or the Federal Home Loan Mortgage Corporation or have AAA ratings. Common stock holdings include investments in the Federal Reserve Bank, The Federal Home Loan Bank of Atlanta ("FHLB"), The Bankers' Bank of Atlanta, The Alabama Bankers' Bank, another local bank and a title insurance company, all of which are closely monitored by management.

Management considers all of the above securities to have a relatively low level of default or credit risk.

For information regarding the amortized cost and approximate market value of securities at December 31, 2004 and 2003, see Note 4 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

<u>Maturity Distributions of Securities</u>. The following table sets forth the distributions of maturities of securities at carrying value as of December 31, 2004.

	0-3	Months	<u>4-12</u>	2 Months	ver 1 to 5 years (Dollars in	years	. !	Over 10 years	Specific ue Date
U.S. Treasury, U.S. agencies and corporations	\$	-	\$	1,002	\$ 105,141	\$ 20,679	\$	-	\$ -
Obligations of states and political subdivisions		-		-	-	-		-	-
Mortgage backed securities		-		18	5,834	18,394		92,722	
Corporate and other securities		-		-	995			-	8,959
Total	\$	-	\$	1,020	\$ 111,970	\$ 39,073	\$	92,722	\$ 8,959
Weighted average yield (%)		0.00%		2.50%	3.22%	 3.95%		4.07%	 1.98%

<sup>(1)</sup> Yields on tax-exempt obligations have been computed on a tax-equivalent basis using an incremental rate of 34%.

Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. For information regarding the amortized cost and approximate market value of securities at December 31, 2004, by contractual maturity, see Note 4 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

#### **Deposits**

Deposits are the primary funding source for BancTrust. BancTrust's deposits consist of checking accounts, regular savings deposits, NOW accounts, Money Market Accounts, Certificates of Deposit and Jumbo Certificates of Deposit. Deposits are attracted from individuals, partnerships and corporations primarily in BancTrust's market area. In addition, BancTrust obtains deposits from state and local entities and, to a lesser extent, the U.S. Government and other depository institutions. As of December 31, 2004, BancTrust's total deposits were \$665.7 million. BancTrust was in receipt of \$20.2 million in brokered time deposits at December 31, 2004.

The following table indicates the amount of BancTrust's certificates of deposit and other time deposits, including brokered time deposits, of \$100,000 or more by time remaining until maturity as of December 31, 2004.

•	Cε	ertificates	Otl	her Time	
Maturity Period	of	Deposit	Deposits		
		(In tho	usan	ds)	
Three months or less	\$	44,790	\$	438	
Over three through six months		15,570		340	
Over six through twelve months		37,149		3,380	
Over twelve months		24,332		2,021	
Total	\$	121,841	\$	6,179	

The following table sets forth the average balances and average interest rates based on daily balances for deposits for the periods indicated.

				Ye	ar Ended D	ecember 31	,			
		2004	l		2003			2002		
	- 1	Average	Average	1	Average	Average	F	Average	Average	
	<u>Deposits</u>		<u>Rate</u>	<u>Deposits</u>		Rate	<b>Deposits</b>		Rate	
					(Dollars in t	housands)				
Non-interest bearing demand deposits	\$	76,391	0.00%	\$	73,319	0.00%	\$	69,670	0.00%	
Interest bearing demand deposits		222,341	1.01%		196,061	1.05%		165,530	1.35%	
Savings deposits		39,918	0.14%		39,447	0.25%		39,499	0.43%	
Time deposits		307,460	2.19%		323,421	2.28%		301,931	2.90%	
Total deposits	\$	646,110	1.59%	\$	632,248	1.71%	\$	576,630	2.20%	

BancTrust utilizes borrowings as a source of funds, albeit to a much lesser extent than deposits. The primary source of borrowed funds is the FHLB, of which BancTrust is a member. At December 31, 2004, BancTrust had borrowed funds outstanding with FHLB of approximately \$47 million. BancTrust also, from time to time, borrows funds on a short-term or overnight basis, to meet current or immediate funding needs. These short-term borrowings are referred to as "Federal funds purchased". At December 31, 2004, BancTrust had no such borrowings. For information regarding borrowed funds at December 31, 2004, see Note 10 to Consolidated Financial Statements incorporated in Item 15.- "Exhibits and Financial Statement Schedules".

#### Competition

In order to compete effectively, BancTrust relies substantially on local commercial activity; personal contacts by its directors, officers, other employees and shareholders; personalized services; and its reputation in the communities it serves.

BancTrust is presently competing in its market area with several other Alabama bank holding companies. It also competes with independent banks, credit unions, and various other nonbank financial companies.

The banking business in Alabama is generally, and in BancTrust's primary service areas specifically, highly competitive with respect to both loans and deposits. BancTrust competes with many larger banks and other financial institutions, which have offices over a wide geographic area. These larger institutions have certain inherent advantages, such as the ability to finance wide ranging advertising campaigns and promotions and to allocate their investment assets to regions offering the highest yields and demand. They also offer services such as international banking, which are not offered directly by BancTrust (but could be offered indirectly through correspondent institutions). By virtue of their larger total capitalization (legal lending limits to an individual consumer or corporation are limited to a percentage of BancTrust's total capital accounts), such banks have substantially higher lending limits than does BancTrust. Other entities, both governmental and in private industry, raise capital through the issuance and sale of debt and equity securities and thereby indirectly compete with BancTrust in the acquisition of deposit funds.

Under federal law, Alabama banks and their holding companies may be acquired by out-of-state banks or their holding companies, and Alabama banks and their holding companies may acquire out-of-state banks without regard to whether the transaction is prohibited by the laws of any state. Under federal and Alabama law, the FRB may not approve the acquisition of a bank in Alabama if such bank has not been in existence for at least five years or, if following the acquisition, the acquiring bank holding company and its depository institution affiliates would control 30% or more of the deposits in depository institutions in Alabama. In addition, the federal banking agencies are authorized to approve interstate merger transactions without regard to whether such transactions are prohibited by the law of any state, unless the home state of one of the banks opts out by adopting a law that applies equally to all out-of-state banks and expressly prohibits merger transactions involving out-of-state banks. Alabama has enacted legislation that expressly authorizes Alabama banks to participate in interstate mergers in accordance with federal law.

# **Employees**

As of December 31, 2004, BancTrust employed 316 persons, including executive officers, loan officers, bookkeepers, tellers and others. None of BancTrust's employees are presently represented by a union or covered under a collective bargaining agreement. Management considers that BancTrust's employee relations are excellent.

#### Certain Ratios

The following table shows certain ratios of BancTrust for the years ended December 31, 2004, 2003 and 2002.

· ·	Year Ended December 31,				
	2004	<u>2003</u>	2002		
Return on assets:					
Net income/average total assets	0.78%	0.69%	0.72%		
Return on equity:		4			
Net income/average equity	8.25%	7.39%	7.32%		
Dividend payout ratio:					
Dividends declared per share/net income per					
share	40.74%	45.83%	46.74%		
Equity to assets ratio:					
Average equity/average total assets	9.45%	9.39%	9.77%		

# Regulation, Supervision and Governmental Policy

The following is a brief summary of certain statutes, rules and regulations affecting BancTrust and Peoples Bank. A number of other statutes and regulations have an impact on their operations. The following summary of applicable statutes and regulations does not purport to be complete and is qualified in its entirety by reference to such statutes and regulations.

Sarbanes-Oxley Act of 2002. On July 30, 2002, the President of the United States signed the Sarbanes-Oxley Act of 2002 (the "SOX Act") into law. The SOX Act provides for sweeping changes with respect to corporate governance, accounting policies and disclosure requirements for public companies, and also for their directors and officers. Section 302 of the SOX Act ("Corporate Responsibility for Financial Reports") required the SEC to adopt new rules to implement the requirements of the SOX Act. These requirements include new financial reporting requirements and rules concerning corporate governance. New SEC rules require a reporting company's chief executive and chief financial officers to certify certain financial and other information included in the company's quarterly and annual reports. The rules also require these officers to certify that they are responsible for establishing, maintaining and regularly evaluating the effectiveness of the company's disclosure controls and procedures; that they have made certain disclosures to the auditors and to the audit committee of the board of directors about the company's controls and procedures; and that they have included information in their quarterly and annual filings about their evaluation and whether there have been significant changes to the controls and procedures or other factors which would significantly impact these controls subsequent to their evaluation. Certifications by the Company's Chief Executive Officer and Chief Financial Officer of the financial statements and other information have been filed with the SEC as exhibits to this Annual Report on Form 10-K. See Item 9A.- "Controls and Procedures" hereof for BancTrust's evaluation of disclosure controls and procedures. The certifications required by Section 906 of the SOX Act also accompany this Form 10-K. Also, BancTrust has incurred, and expects to continue to incur, costs in connection with its compliance with Section 404 of the SOX Act which requires management to undertake an assessment of the adequacy and effectiveness of BancTrust's internal

controls over financial reporting and requires BancTrust's independent external auditors to attest to, and report on, management's assessment and the operating effectiveness of these controls. In March 2005, the SEC extended the Section 404 compliance date for the Company and other non-accelerated filers. Under the extension, the Company must begin to comply with these requirements for its fiscal year ending December 31, 2006.

USA Patriot Act. The President of the United States signed the USA Patriot Act into law in 2001. The USA Patriot Act authorizes new regulatory powers to combat international terrorism. The provisions that affect financial institutions most directly provide the federal government with enhanced authority to identify, deter, and punish international money laundering and other crimes. Among other things, the USA Patriot Act prohibits financial institutions from doing business with foreign "shell" banks and requires increased due diligence for private banking transactions and correspondent accounts for foreign banks. In addition, financial institutions have to follow new minimum verification of identity standards for all new accounts and are permitted to share information with law enforcement authorities under circumstances that were not previously permitted.

Financial Modernization Legislation. The Gramm-Leach-Bliley Act of 1999 (the "GLB Act") includes a number of provisions intended to modernize and to increase competition in the American financial services industry, including authority for bank holding companies to engage in a wider range of nonbanking activities, such as securities underwriting and general insurance activities. Under the GLB Act, a bank holding company that elects to become a financial holding company may engage in any activity that the FRB, in consultation with the Secretary of the Treasury, determines by regulation or order is (i) financial in nature, (ii) incidental to any such financial activity, or (iii) complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. The GLB Act specifies certain activities that are deemed to be financial in nature, including lending, exchanging, transferring, investing for others, or safeguarding money or securities; underwriting and selling insurance; providing financial, investment, or economic advisory services; underwriting, dealing in or making a market in, securities; and any activity currently permitted for bank holding companies by the FRB. A bank holding company may elect to be treated as a financial holding company only if all depository institution subsidiaries of the holding company are and continue to be well-capitalized and well-managed and have at least a satisfactory rating under the Community Reinvestment Act.

National banks and state banks (assuming they have the requisite investment authority under state law) are also authorized by the GLB Act to engage, through "financial subsidiaries," in any activity that is permissible for a financial holding company (as described above) and any activity that the Secretary of the Treasury, in consultation with the FRB, determines is financial in nature or incidental to any such financial activity, except (i) insurance underwriting, (ii) real estate development or real estate investment activities (unless otherwise permitted by law), (iii) insurance company portfolio securities and (iv) merchant banking. The authority of a bank to invest in a financial subsidiary is subject to a number of conditions, including, among other things, requirements that the bank must be well-managed and well-capitalized (after deducting from capital the bank's outstanding investments in financial subsidiaries).

The GLB Act also adopts a number of consumer protections, including provisions intended to protect privacy of bank customers' financial information and provisions requiring disclosure of ATM fees imposed by banks on customers of other banks.

At this time, BancTrust has not determined whether it will become a financial holding company. Peoples Bank believes that the GLB Act's financial subsidiary provisions and consumer protections have had no material impact on its operations.

Bank Holding Company Regulation. BancTrust is registered as a bank holding company under the Holding Company Act and, as such, is subject to supervision and regulation by the FRB. BancTrust is required to furnish to the FRB an annual report of its operations at the end of each fiscal year and to furnish such additional information as the FRB may require pursuant to the Holding Company Act. BancTrust is also subject to regular examination by the FRB.

Under the Holding Company Act, a bank holding company must obtain the prior approval of the FRB before (i) acquiring direct or indirect ownership or control of any voting shares of any bank or bank holding company if, after such acquisition, the bank holding company would directly or indirectly own or control more than 5% of such shares; (2) acquiring all or substantially all of the assets of another bank or bank holding company; or (3) merging or consolidating with another bank holding company. The Holding Company Act generally permits the FRB to approve interstate bank acquisitions by bank holding companies without regard to any prohibitions of state law. See "Competition."

Under the Holding Company Act, approval of the FRB must be obtained prior to acquiring control of BancTrust or Peoples Bank. For purposes of the Holding Company Act, "control" is defined as ownership of more than 25% of any class of voting securities of BancTrust or Peoples Bank, the ability to control the election of a majority of the directors, or the exercise of a controlling influence over management or policies of the BancTrust or Peoples Bank.

As a bank holding company, BancTrust is prohibited under the Holding Company Act, with certain exceptions, from acquiring direct or indirect ownership or control of more than 5% of the voting shares of a company that is not a bank or a bank holding company, or from engaging directly or indirectly in activities other than those of banking, managing or controlling banks, or providing services for its subsidiaries. The principal exceptions to these prohibitions involve certain non-bank activities that, by statute or by FRB regulation or order, have been identified as activities closely related to the business of banking or managing or controlling banks. The activities of BancTrust and of its non-bank subsidiaries are subject to these legal and regulatory limitations under the Holding Company Act and the FRB's regulations thereunder. Notwithstanding the FRB's prior approval of specific nonbanking activities, the FRB has the power to order a holding company or its subsidiaries to terminate any activity, or to terminate its ownership or control of any subsidiary, when it has reasonable cause to believe that the continuation of such activity or such ownership or control constitutes a serious risk to the financial safety, soundness or stability of any bank subsidiary of that holding company.

The FRB has adopted guidelines regarding the capital adequacy of bank holding companies, which require bank holding companies to maintain specified minimum ratios of capital to total assets and capital to risk-weighted assets. See "-Capital Requirements."

The FRB has the power to prohibit dividends by bank holding companies if, depending on the financial condition of the bank in question, the payment of dividends could be deemed as an unsafe or unsound practice. In addition, the FRB has issued a policy statement on the payment of cash dividends by bank holding companies, which expresses the FRB's view that a bank holding company should pay cash dividends only to the extent that BancTrust's net income for the past year is sufficient to cover both the cash dividends and a rate of earning retention that is consistent with BancTrust's capital needs, asset quality, and overall financial condition.

Bank Regulation. As an Alabama banking institution, Peoples Bank is subject to regulation, supervision and regular examination by the Banking Department. Peoples Bank is a member of the Federal Reserve System and thus is subject to supervision and regular examination by the FRB under the applicable provisions of the Federal Reserve Act and the FRB's regulations. The deposits of Peoples Bank are insured by the FDIC to the maximum extent provided by law (a maximum of \$100,000 for each insured depositor). Alabama and federal banking laws and regulations control, among other things, Peoples Bank's required reserves, securities, loans, mergers and consolidations, issuance of securities, payment of dividends, and establishment of branches and other aspects of Peoples Bank's operations.

There are statutory and regulatory restrictions on the ability of Peoples Bank to pay dividends to BancTrust. Under Alabama law, a bank may not pay a dividend in excess of 90% of its net earnings until the bank's surplus is equal to at least 20% of its total capital. The approval of the Banking Department is required if the total of all the dividends declared by Peoples Bank in any calendar year will exceed its net earnings for that year combined with its retained net earnings for the preceding two calendar years, less any required transfers to surplus. In addition, no dividends may be paid from surplus without the written approval of the Banking Department.

Peoples Bank is subject to various regulatory capital requirements administered by the federal banking agencies, including the FRB's capital adequacy guidelines for state-chartered banks that are members of the Federal Reserve System ("state member banks"). Failure to meet minimum capital requirements can initiate certain mandatory -- and possibly additional discretionary -- actions by regulators that, if undertaken, could have a direct material effect on BancTrust's financial statements. See "-Capital Requirements."

As a federally insured bank, Peoples Bank is required to pay deposit insurance assessments to the FDIC based on a percentage of its insured deposits. Under the FDIC's risk-based deposit insurance assessment system, the assessment rate for an insured bank depends on the assessment risk classification assigned to the bank. The FDIC has set the 2004 annual insurance assessment rates applicable to Bank Insurance Fund ("BIF") member banks like Peoples Bank from 0% for well-capitalized banks in the highest supervisory subgroup to 0.27% of insured deposits for undercapitalized banks in the lowest supervisory subgroup. Peoples Bank was a "well-capitalized" bank as of December 31, 2004. In addition to deposit insurance assessments, FDIC-insured institutions are currently required to pay assessments to the FDIC at an annual rate of approximately 0.02% of insured deposits to fund interest payments on certain bonds issued by the Financing Corporation, an agency of the federal government established to recapitalize the predecessor to the Savings Institution Insurance Fund.

Supervision, regulation and examination of BancTrust and Peoples Bank by the bank regulatory agencies are intended primarily for the protection of depositors rather than for holders of BancTrust stock or of BancTrust as the holder of the stock of Peoples Bank.

<u>Capital Requirements</u>. The FRB has established guidelines with respect to the maintenance of appropriate levels of capital by registered bank holding companies and state member banks. The regulations of the FRB impose two sets of capital adequacy requirements: minimum leverage rules, which require bank holding companies and banks to maintain a specified minimum ratio of capital to total assets, and risk-based capital rules, which require the maintenance of specified minimum ratios of capital to "risk-weighted" assets.

The regulations of the FRB require bank holding companies and state member banks to maintain a minimum leverage ratio of "Tier 1 capital" (as defined in the risk-based capital guidelines discussed in the following paragraphs) to total assets of 3.0%. Although setting a minimum 3.0% leverage ratio, the regulations state that only the strongest bank holding companies and banks, with composite examination ratings of 1 under the rating system used by the federal bank regulators, would be permitted to operate at or near such a minimum level of capital. All other bank holding companies and banks are expected to maintain a leverage ratio of at least 1% to 2% above the minimum ratio, depending on the assessment of an individual organization's capital adequacy by its primary regulator. Any bank or bank holding company experiencing or anticipating significant growth would be expected to maintain capital well above the minimum levels. In addition, the FRB has indicated that whenever appropriate, and in particular when a bank holding company is undertaking expansion, seeking to engage in new activities or otherwise facing unusual or abnormal risks, it will consider, on a case-by-case basis, the level of an organization's ratio of tangible Tier 1 capital (after deducting all intangibles) to total assets in making an overall assessment of capital.

The risk-based capital rules of the FRB require bank holding companies and state member banks to maintain minimum regulatory capital levels based upon a weighting of their assets and off-balance sheet obligations according to risk. The risk-based capital rules have two basic components: a core capital (Tier 1) requirement and a supplementary capital (Tier 2) requirement. Core capital consists primarily of common stockholders' equity, certain perpetual preferred stock (which must be noncumulative with respect to banks), and minority interests in the equity accounts of consolidated subsidiaries; less intangible assets (primarily goodwill), with limited exceptions for mortgage servicing rights and purchased credit card relationships. Supplementary capital elements include, subject to certain limitations, the allowance for losses on loans and leases; perpetual preferred stock that does not qualify for Tier 1 and long-term preferred stock with an original maturity of at least 20 years from issuance; hybrid capital instruments, including perpetual debt and mandatory convertible securities; and subordinated debt and intermediate-term preferred stock. The risk-based capital regulations assign balance sheet assets and credit equivalent amounts of off-balance sheet obligations to one of four broad risk categories based principally on the degree of credit risk associated with the obligor. The assets and off-balance sheet items in the four risk categories are weighted at 0%, 20%, 50% and 100%. These computations result in the total risk-weighted assets.

The risk-based capital regulations require all banks and bank holding companies to maintain a minimum ratio of total capital to total risk-weighted assets of 8%, with at least 4% as core capital. For the purpose of calculating these ratios: (i) supplementary capital will be limited to no more than 100% of core capital; and (ii) the aggregate amount of certain types of supplementary capital will be limited. In addition, the risk-based capital regulations limit the allowance for loan losses includible as capital to 1.25% of total risk-weighted assets.

In addition, the FRB's capital guidelines require the agency to take into consideration concentrations of credit risk and risks from non-traditional activities, as well as a bank's ability to manage those risks, when determining a bank's capital adequacy. Such evaluation will be made as a part of the bank's regular safety and soundness examination. The FRB's guidelines also specify that its assessment of a bank's capital adequacy will include an assessment of the bank's interest rate risk (that is, the bank's exposure to declines in the economic value of its capital due to changes in interest rates) and authorizing the agency to require a bank to hold additional capital for its interest rate risk exposure.

The FRB has adopted regulations that classify insured depository institutions by capital levels and provide that the FRB will take various prompt corrective actions to resolve the problems of any state member bank that fails to satisfy the capital standards. Under the regulations, a "well-capitalized" bank is one that is not subject to any regulatory order or directive to meet any specific capital level and that has or exceeds the following capital levels: a total risk-based capital ratio of 10%, a Tier 1 risk-based capital ratio of 6%, and a leverage ratio of 5%. An "adequately capitalized" bank is one that does not qualify as "well capitalized" but meets or exceeds the following capital requirements: a total risk-based capital of 8%, a Tier 1 risk-based capital ratio of 4%, and a leverage ratio of either (i) 4% or (ii) 3% if the bank has the highest composite examination rating. A bank not meeting these criteria is treated as "undercapitalized," "significantly

undercapitalized," or "critically undercapitalized" depending on the extent to which the bank's capital levels are below these standards. A bank that falls within any of the three "undercapitalized" categories is subjected to certain severe regulatory sanctions. As of December 31, 2004, Peoples Bank was categorized as "well-capitalized."

According to FRB policy, a bank holding company is to act as a source of financial strength to its subsidiary bank and commit resources to the subsidiary's support. This support may be required when the holding company is not able to provide it.

See Item 7.-"Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 17 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

Effects of Governmental Policy. The earnings and business of BancTrust and Peoples Bank have been and will be affected by the policies of various regulatory authorities of the United States, particularly the FRB. Important functions of the FRB, in addition to those enumerated above, include the regulation of the supply of money in light of general economic conditions within the United States. The instruments of monetary policy employed by the FRB for these purposes influence in various ways the overall level of securities, loans, other extensions of credit and deposits, and the interest rates paid on liabilities and received on interest-earning assets.

Banking is a business that depends on interest rate differentials. In general, the difference between the interest paid by Peoples Bank on its deposits and its other borrowings and the interest received by Peoples Bank on loans extended to customers and securities held in its securities portfolios comprises the major portion of Peoples Bank's earnings. The earnings and gross income of Peoples Bank thus have been and will be subject to the influence of economic conditions generally, both domestic and foreign, and also to monetary and fiscal policies of the United States and its agencies, particularly the FRB. The nature and timing of any future changes in such policies and their impact on Peoples Bank are not predictable.

#### ITEM 2. PROPERTIES

BancTrust's principal executive offices and Peoples Bank's main office are located at 310 Broad Street, Selma, Alabama in a building owned by Peoples Bank. At March 20, 2005, Peoples Bank maintained 24 offices in Dallas, Autauga, Butler, Bibb, Elmore, Shelby, Tallapoosa, Lee, Jefferson and Tuscaloosa counties, of which 6 are leased.

# ITEM 3. LEGAL PROCEEDINGS

In the opinion of BancTrust, based on review and consultation with legal counsel, the outcome of any litigation presently pending is not anticipated to have a material adverse effect on BancTrust's consolidated financial statements or results of operations.

See Note 14 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

#### **EXECUTIVE OFFICERS OF THE REGISTRANT**

- Elam P. Holley, Jr., 54, has served as President and Chief Executive Officer of Peoples Bank and BancTrust since January of 2003. Prior to that, Mr. Holley served as President and Chief Operating Officer of Peoples Bank and BancTrust from 1994 through 2002. Mr. Holley has been an officer of Peoples Bank since 1975 and a Director of Peoples Bank and BancTrust since 1988.
- Andrew C. Bearden, Jr., 58, has served as Executive Vice President Operations/Finance Division of Peoples Bank and Executive Vice President and Chief Financial Officer of BancTrust since 1996. Prior to assuming his position as manager of Operations/Finance Division, Mr. Bearden served as manager of Retail/Operations Division of Peoples Bank since 1994. Mr. Bearden was in private practice as a certified public accountant prior to his employment with Peoples Bank in 1985.
- Gerald F. Holley, 61, has served as Executive Vice President and Senior lender of Peoples Bank since February of 2003 and Executive Vice President and Assistant Secretary of BancTrust since July of 2000. Prior to assuming his current position, Mr. Holley was Executive Vice President and Head of the Lending Division of Peoples Bank. Prior to joining BancTrust in July of 2000, Mr. Holley served as Senior Vice President of Operations for Colonial BancGroup in Montgomery, Alabama from 1998 to 2000, and President of the Chattahoochee Valley Area Banks of Colonial BancGroup from 1993 to 1998. Mr. Holley began his banking career in Anniston, Alabama in 1962.
- Terry S. Pritchett, 54, has served as Executive Vice President and Risk Management Officer of both Peoples Bank and BancTrust since October of 2002. Prior to that, Mrs. Pritchett served as Senior Vice President and Auditor for Peoples Bank and BancTrust from December 1997, to October 2002. Mrs. Pritchett joined Peoples Bank in April of 1984 as Auditor.
- M. Scott Patterson, 62, has served as Executive Vice President of Peoples Bank and BancTrust since 1996. Mr. Patterson also serves as Financial Services Division Manager, Secretary and Chief Investment Officer of Peoples Bank and Secretary of BancTrust. Mr. Patterson has been in all these positions, with the exception of Chief Investment Officer, with Peoples Bank since 1985 and with BancTrust since 1997. Mr. Patterson was named Chief Investment Officer in February of 2003. Prior to coming to Peoples Bank in 1983, Mr. Patterson served for 20 years in the United States Air Force, retiring as a Lieutenant Colonel.
- Lynn D. Swindal, 51, has served as Executive Vice President-Retail Division Manager of Peoples Bank and Executive Vice President and Assistant Secretary of BancTrust since December of 1998. Prior to that, Mrs. Swindal served as Senior Vice President-Loan Administration of Peoples Bank. Mrs. Swindal has been employed with Peoples Bank since 1978. Prior to coming to Peoples Bank, Mrs. Swindal was employed at National Bank & Trust Co. in St. Petersburg, Florida.
- Jefferson G. Ratcliffe, Jr., 43, has served as Senior Vice President and Senior Credit Officer of Peoples Bank since February of 2003. Prior to that, Mr. Ratcliff e served as Regional President of the Prattville/Millbrook Division of Peoples Bank from December 1997 to February of 2003. Mr. Ratcliffe joined Peoples Bank in 1985.

All officers serve at the discretion of the boards of directors of BancTrust or Peoples Bank. There are no known arrangements or understandings between any officer and any other person pursuant to which he or she was or is to be selected as an officer.

#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

The common stock of BancTrust is listed on the Nasdaq Small Cap Market under the symbol, "PBTC."

The following table is the reported sale information for the common stock for each quarterly period within the last two fiscal years, along with the dividends declared. Quotations reflect inter-dealer prices, without retail mark-up, mark-down or commission, and may not reflect actual transactions.

				ridends Ared (per
<u>2004</u>	<u> High</u>	Low	comm	on share)
January - March	\$ 16.18	\$ 14.75	\$	0.11
April - June	16.99	13.87		0.11
July - September	14.75	13.51		0.11
October - December	\$ 17.15	\$ 13.88	\$	0.11

<u>2003</u>	High	Low	Decla	ared (per on share)
January - March	\$ 15.25	\$ 12.64	\$	0.11
April - June	16.76	13.35		0.11
July - September	15.80	13.78		0.11
October - December	\$ 16.76	\$ 14.35	\$	0.11

See Note 17 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" regarding regulatory approval for the payment of dividends to BancTrust by Peoples Bank.

Although BancTrust has no established policy regarding dividends, BancTrust has paid regular dividends in recent years. There can be no assurance, however, as to whether, or in what amounts, BancTrust might declare dividends in the future, or whether such dividends, once declared, will continue. Future dividends are subject to the discretion of the Board of Directors and depend on a number of factors, including future earnings, financial condition, and capital requirements, along with economic and market conditions.

The primary source of BancTrust's revenues (including funds to pay dividends) is dividends from Peoples Bank. Alabama law imposes certain restrictions on the ability of BancTrust and Peoples Bank to pay dividends. See Item 1.- "Business--Regulation, Supervision and Governmental Policy" and Note 17 to Consolidated Financial Statements incorporated in Item 15.- "Exhibits and Financial Statement Schedules".

BancTrust's board of directors has adopted resolutions whereby BancTrust is committed to specific goals regarding loan quality.

As of March 24, 2005, BancTrust had 858 stockholders of record, and 5,587,783 shares of common stock outstanding. This total does not reflect the number of persons who hold stock in nominee or "street name" through various brokerage firms and other financial institutions.

#### ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth certain historical financial information for BancTrust. This information is based on the consolidated financial statements of BancTrust including applicable notes incorporated by reference elsewhere herein.

#### FIVE YEAR COMPARISON OF SELECTED FINANCIAL DATA

	2004	2003	2002	2001	2000	
•	(Dollars in thousands, except for per share amounts)					
Interest income	\$ 36,869	\$ 38,799	\$ 43,966	\$ 51,205	\$ 51,939	
Interest expense	11,375	11,972	14,422	23,805	24,215	
Net interest income	25,494	26,827	29,544	27,400	27,724	
Provision for loan losses	(149)	5,706	7,204	3,463	3,277	
Noninterest income	8,933	11,772	9,888	8,742	7,603	
Noninterest expense	26,563	25,592	24,856	23,933	23,145	
Income before income tax	8,013	7,302	7,372	8,745	8,905	
Provision for income tax	1,971	1,964	2,235	2,534	2,805	
Net income	6,042	5,338	5,137	6,211	6,100	
Net income per share (basic and diluted)	1.08	0.96	0.92	1.10	1.08	
Cash dividends declared and paid per share	0.44	0.44	0.43	0.40	0.37	
Borrowed funds	48,313	56,690	67,478	58,700	62,952	
Total assets, December 31	\$792,249	\$778,581	\$740,261	\$693,707	\$670,681	

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### INTRODUCTION

The following is a discussion and analysis of the consolidated financial condition and results of operations of BancTrust, as of the dates and for the years indicated. It is intended to be read in conjunction with the consolidated financial statements and notes thereto, along with various other financial data disclosures, both current and historical, contained in this Annual Report on form 10-K.

#### **OVERVIEW**

This overview is intended to discuss briefly and on a broad basis, some of the primary factors affecting the business of BancTrust. It is not intended to be a detailed discussion of any one or multiple topics. Additionally, BancTrust does not intend to convey that topics discussed in this overview are any more significant, or possess any greater degree of risk, than topics discussed elsewhere in this Management's Discussion and Analysis of Financial Condition and Results of Operations.

At December 31, 2004 BancTrust had total assets of \$792,249,000, compared to \$778,581,000 at December 31, 2003. Asset growth primarily occurred in cash and cash equivalents, as well as in investment securities, while loans declined. Total deposits increased to \$665,653,000 at December 31, 2004 from \$643,757,000 at December 31, 2003. Typically, BancTrust would seek to deploy incoming deposit funds in its loan portfolio, which generally earns a higher rate of interest than do cash equivalent investments or investment securities. While regional and national economies improved, loan demand did not increase sufficiently in BancTrust's traditional markets to offset loan repayments, thereby contributing to the aforementioned reduction in loans. Deploying available funds in the investment securities portfolio rather than the higher yielding loan portfolio continues to place downward pressure on net interest income and overall assets yields.

BancTrust earned \$25,494,000 in net interest income in calendar year 2004, compared to \$26,827,000 in calendar year 2003. In 2004, BancTrust's net interest margin was 3.54%, compared to 3.79% in 2003. Net interest margin is net interest income expressed as a percentage of average earning assets, or stated another way, is the net yield earned on interest earning assets after deducting interest expense. As stated above, diminished loan demand precluded BancTrust from deploying available funds in its higher yielding loan portfolio to the extent it otherwise may have in a more robust loan demand environment. As a result, net interest income and net interest margins were negatively affected.

Provision for loan losses declined from \$5,706,000 in 2003 to (\$149,000) in 2004, representing a credit balance and having the effect of increasing net income rather than decreasing net income (see "Provision for Loan Losses"). Noninterest income declined in 2004, as both securities gains and deposit service charges were lower than in 2003. Also, BancTrust did not realize rental income in 2004 that it did in 2003 on a commercial property it had taken possession of in lieu of foreclosure during 2002.

#### CRITICAL ACCOUNTING POLICIES

BancTrust's significant accounting policies are presented in Note 1 to Consolidated Financial Statements. These policies, along with the disclosures presented in the other footnotes, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Those accounting policies involving significant estimates and assumptions by management, which have, or could have, a material impact on the carrying value of certain assets and impact comprehensive income, are considered critical accounting policies. BancTrust recognizes the following as critical accounting policies: Allowance for Loan Losses and Goodwill Impairment Analysis.

Allowance for Loan Losses. Management's ongoing evaluation of the adequacy and allocation of the allowance considers both impaired and unimpaired loans and takes into consideration the Bank's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrowers' ability to repay, estimated value of any underlying collateral, the reviews of regulators, and an analysis of current economic conditions. While management believes that it has exercised prudent judgment and applied reasonable assumptions which have resulted in an allowance presented in accordance with generally accepted accounting principles, there can be no assurance that in the future, adverse economic conditions, increased nonperforming loans, regulatory concerns, or other factors will not require further increases in, or re-allocation of the allowance. A more detailed discussion of BancTrust's allowance for loan losses is included in the respective section of Management's Discussion and Analysis and Note 1 to Consolidated Financial Statements.

Goodwill Impairment Analysis. Goodwill represents the excess of the cost of the acquisition over the fair value of the net assets acquired. BancTrust tests goodwill for impairment on an annual basis, or more often if events or circumstances indicate that there may be impairment. BancTrust has elected to perform its annual testing as of June 30 each year. The goodwill impairment test is a two-step process, which requires management to make judgments in determining the assumptions used in the calculations. The first step involves estimating the fair value of each reporting unit and comparing it to the reporting unit's carrying value, which includes the allocated goodwill. If the estimated fair value is less than the carrying value, then a second step is performed to measure the actual amount of goodwill impairment. The second step first involves determining the implied fair value of goodwill. This requires BancTrust to allocate the estimated fair value to all the assets and liabilities of the reporting unit. Any unallocated fair value represents the implied fair value of goodwill which is compared to its corresponding carrying value. If the carrying value exceeds the implied fair value, an impairment loss is recognized in an amount equal to that excess.

Fair values of reporting units were estimated using discounted cash flow models derived from internal earnings forecasts. The key assumptions used to estimate the fair value of each reporting unit included earnings forecasts for 10 years, terminal values based on future growth rates and discount interest rates. Changes in market interest rates, depending on the magnitude and duration, could impact the discount interest rates used in the impairment analysis. Generally, and with all other assumptions remaining the same, increasing the discount interest rate used in the analysis would tend to lower the fair value estimates, while lowering the discount interest rate would tend to increase the fair value estimates.

The goodwill impairment analysis for 2004 indicated that no impairment write-offs were required. Further discussion regarding BancTrust's accounting for goodwill is included at Note 1 to Consolidated Financial Statements.

#### **BALANCE SHEET SUMMARY**

#### Loans

BancTrust's largest earning asset category is its loan portfolio. Because loans generally generate the highest yields, most other assets and liabilities are managed to accommodate fluctuations in the loan portfolio.

At December 31, 2004, BancTrust's loans, net of the unearned discount, totaled \$438,019,000, compared to \$461,405,000 at December 31, 2003.

The following table illustrates the loan portfolio of BancTrust at December 31, 2004 and 2003 by major loan category, along with the change in each category between the two periods.

	At December 31,							
	(	(In thousands	)					
	2004	<u>2003</u>	Change					
Commercial and industrial	\$ 83,315	\$ 127,703	\$ (44,388)					
Real estate - mortgage (1)	307,363	281,079	26,284					
Personal	46,693	51,765	(5,072)					
Overdrafts and credit line	1,381	1,790	(409)					
Total loans	438,752	462,337	(23,585)					
Less:								
Unearned discount	733	933	(200)					
Total loans, net of the								
unearned discount	\$ 438,019	\$ 461,404	\$ (23,385)					

# (1) includes real estate contruction loans

Real estate mortgage loans increased to \$307,363,000 at December 31, 2004 from \$281,079,000 at December 31, 2003, as BancTrust continued to place emphasis on originating loans secured by real estate. BancTrust emphasizes origination of loans secured by real estate primarily because fair market values for real estate tend to be more stable and readily determinable than fair market values for other forms of collateral such as equipment and inventories. Additionally, real estate collateral tends to facilitate a more orderly and timely liquidation in the event of default by the borrower. While BancTrust offers residential real estate mortgage loans to its customer base, it does not retain the majority of these loans within its loan portfolio. Rather, BancTrust sells the majority of residential real estate mortgage loans it originates to upstream institutions, while retaining a fee for the origination.

Commercial and industrial loans totaled \$83,315,000 at December 31, 2004 compared to \$127,703,000 at December 31, 2003. The aforementioned emphasis by BancTrust on originating loans secured by real estate contributed to this decline. Some loans that had been classified as commercial and industrial were replaced with loans secured by real estate, thereby further contributing to the decline. While BancTrust continues to seek profitable commercial lending relationships, it has experienced diminished demand for these types of loans in recent periods, which also contributed to the aforementioned decline. Commercial and industrial loans are typically secured by assets such as inventories and equipment.

The personal loan portfolio declined from \$51,765,000 at December 31, 2003 to \$46,693,000 at December 31, 2004. Personal loans primarily include loans to individuals for household, family and other consumer related expenditures. This decline extends a trend that BancTrust has been experiencing in recent periods. The two main factors for this declining trend remain the same as for prior periods, and are as follows: First, alternative sources of credit continue to be more available to consumers than in prior years. Major sources of alternative credit include credit cards, finance companies and manufacturer direct financing on consumer goods such as automobiles, recreational vehicles and major appliances. Second, denials of personal loan applications remain high, primarily due to existing debt levels of personal loan applicants. For these reasons and others, BancTrust has chosen to reduce its emphasis on originating personal loans.

#### Allowance for Loan Losses

Management's estimate of uncollectible amounts within BancTrust's loan portfolio is represented by the allowance for loan losses. The allowance for loan losses is established through charges against earnings in the form of a provision for loan losses. A loan is charged against the allowance for loan losses when management determines that it is probable that BancTrust will not recover the entire loan balance either through repayment by the customer or from collateral proceeds. Should a loan that has been charged off be recovered, either partially or entirely, it is credited back to the allowance. Periodic reviews of the loan portfolio that include analysis of such factors as current and expected economic conditions, historical loss experience and levels of non-accruing loans and delinquencies, determine the appropriate level at which to maintain the allowance for loan losses. Because the allowance is based on assumptions and subjective judgments, it is not necessarily reflective of the charge-offs that may ultimately occur.

Management monitors and evaluates all loans, in an effort to identify those which currently possess, or otherwise indicate characteristics of weakness, potential weakness or non-conformity with their original terms. A loan is evaluated in light of its performance against its original stated terms, the fair market value of the collateral securing the loan, known or anticipated economic events and or trends, and the on-going credit worthiness of the borrower and any guarantors. If when a loan is evaluated, there is determined to be a deficiency (or deficiencies) in any of the aforementioned areas, the loan is added to a list of loans which are subject to heightened scrutiny, and for which additional loss reserves are maintained, depending on the magnitude of the deficiencies. The loan continues to be monitored closely, which may include modifications through negotiations with the borrower. Such modifications may include, but are not limited to, the assignment of additional collateral, the modification of repayment terms and the procurement of a guarantor(s). Only after the loan has been paid back in full, or performs in a favorable manner for a sustained period of time with all identified deficiencies having been duly discharged and documented, will the loan no longer receive the exceptionally close and frequent monitoring previously described.

Using input from BancTrust's credit risk identification process, BancTrust's credit administration area analyzes and validates the loan loss reserve methodology at least quarterly. The analysis includes specific allowances for individual loans and general allowances for certain pools of loans. The credit administration area along with senior management reviews and ensures the methodology is appropriate and that all risk elements have been assessed in order to determine the appropriate level of allowance for the inherent losses in the loan portfolio at each quarter end. In addition, the allowance methodology is discussed with and reviewed quarterly by the Loan Committee of the Board of Directors.

The first area of the allowance for loan losses analysis involves the calculation of specific allowances for individual impaired loans as required by SFAS 114 and 118. In addition, BancTrust requires that a broad group of loans be analyzed for impairment each quarter (this includes all loans of \$500,000 and above that have internal risk ratings below a predetermined classification level). The credit administration area validates all impairment testing and validates the reserve allocations for all impaired loans each quarter. Reserves associated with these activities are based on a thorough analysis of the most probable sources of repayment which is normally the liquidation of collateral, but also includes discounted future cash flows or the market value of the loan itself.

The second reserve area is the general allowance for loan pools assessed by applying loan loss allowance factors to groups of loans within the portfolio that have similar characteristics. This part of the methodology is governed by SFAS 5. The general allowance factors are based upon recent and historical charge-off experience and are typically applied to the portfolio by loan type. Historical loss analyses provide the basis for factors used for homogenous pools of smaller loans, such as residential real estate and other consumer loan categories which are not evaluated based on individual risk ratings but almost entirely based on historical losses. The statistics used in this analysis of this second reserve element are adjusted quarterly based on loss trends and risk rating migrations.

At December 31, 2004, BancTrust's allowance for loan losses had a balance of \$9,043,000, compared to \$11,995,000 at December 31, 2003. The ratio of the allowance to total loans, net of the unearned discount, was 2.06% and 2.60% at December 31, 2004 and 2003, respectively. At December 31, 2004, management had identified \$44,332,000 of loans requiring special attention because of potential weakness. At each of December 31, 2004 and 2003, special attention loans included impaired loans of \$6,587,000 and \$15,312,000, respectively. Reserves for special attention loans accounted for \$5,065,000 of the \$9,043,000 allowance for loan losses at December 31, 2004. At December 31, 2003, management had identified \$57,449,000 of loans requiring special attention because of potential weakness, accounting for \$6,863,000 of the \$11,995,000 of allowance for loan losses. Non-accruing loans totaled \$2,121,000 and \$2,204,000 at December 31, 2004 and 2003 respectively. Non-accruing loans at each of December 31, 2004 and 2003 represented 0.48% of total loans net of the unearned discount. The coverage of the allowance to non-accruing loans was 426% and 544% at December 31, 2004 and 2003, respectively. As a percentage of average loans, net of the unearned discount, net loan charge offs in 2004 were 0.63% compared with 0.82% in 2003.

Beginning in 2002, BancTrust committed to intensive review and modification of its methods in the area of credit administration. To that end, BancTrust established an executive level position of Senior Credit Officer. The purpose of this was to segregate credit administration functions away from lending functions as administered by the Senior Lender. Significant resources were then allocated to establishing and or modifying credit review processes with the intent being to produce highly critical and objective analyses of existing and proposed credit facilities. Through such analyses, management has significantly enhanced its ability to identify and manage certain risks inherent in the lending function. Management has been, and remains firmly committed to devoting the necessary time, energy and other resources to issues surrounding credit quality.

Management believes that at its current level, the allowance for loan losses is sufficient to absorb all probable losses that currently exist in BancTrust's loan portfolio. See Notes 1 and 5 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information regarding the allowance for loan losses.

#### Securities

The securities portfolio of BancTrust increased to \$253,744,000 at December 31, 2004 from \$225,135,000 at December 31, 2003. This change represented an increase of \$28,609,000, or 12.71%. An overall increase in customer deposits (see "Deposits"), combined with diminished loan volumes (see "Loans") are the primary factors to which this increase is attributed. In a more robust loan demand environment, BancTrust would attempt to deploy the majority of incoming deposit funds in the loan portfolio. Given the recent loan demand environment however, BancTrust deployed the majority of these funds in the investment securities portfolio.

BancTrust participates in the Security for Alabama Funds Enhancement ("SAFE") program. Under this program, banks that hold deposits of the state of Alabama, or deposits of SAFE member municipalities within the state of Alabama ("public deposits"), must pledge qualifying securities (typically United States Treasury or Agency debt instruments) as collateral for those amounts that exceed the FDIC insurable limit. At December 31, 2004, BancTrust had pledged to the State Treasurer for the State of Alabama \$97,748,000, or approximately 38.5% of its investment securities portfolio under the SAFE program.

The entire securities portfolio is classified as "available-for-sale", requiring that it be marked-to-market with the unrealized gains and losses, net of the related tax effect, reflected directly in stockholders' equity. The portfolio had net unrealized losses of \$947,000 (net of tax) at December 31, 2004, compared to a net unrealized gain of \$643,000 (net of tax) at December 31, 2003. See Notes 1 and 4 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information regarding securities.

## Cash and Cash Equivalents

Cash and cash equivalents totaled \$63,177,000 at December 31, 2004 and \$59,481,000 at December 31, 2003. The same factors that contributed to the increase in the investment securities (diminished loan demand and deposit growth) contributed significantly to the increase in cash and cash equivalents. Cash and cash equivalents are comprised of cash and due from other banks and federal funds sold and resell agreements. Cash and due from banks totaled \$46,177,000 at December 31, 2004 compared to \$57,433,000 at December 31, 2003. Federal funds sold and resell agreements totaled \$17,000,000 at December 31, 2004 compared to \$2,048,000 at December 31, 2003. These investments are extremely liquid, and typically have investment terms of only one day.

Within cash and due from other banks, are short term certificates of deposit held in other banks. Historically, BancTrust has held funds in other banks on a demand basis, and at levels only necessary to conduct day-to-day correspondent banking transactions or, held substantial funds at the FHLB on a demand basis when the interest rate paid by FHLB for such funds exceeded that of other financial institutions' published federal funds rates. In order to increase the yields earned on cash equivalent instruments, BancTrust purchased from certain unaffiliated financial institutions the aforementioned certificates of deposit. BancTrust monitors closely the financial institutions from which these certificates are purchased, and follows strict policy guidelines regarding minimum capital levels and other safety and soundness measures that must be met before a purchase is made. These instruments typically have maturities of less than one year. BancTrust held \$15,114,000 and \$7,100,000 of these instruments at December 31, 2004 and 2003 respectively.

Cash and cash equivalents are monitored on a daily basis. Management seeks to strike a balance between alternative investments opportunities such as loans and investment securities, and its operating liquidity needs (see "Liquidity").

#### Other Real Estate

Other real estate ("ORE") represents real estate BancTrust has acquired via foreclosure on loans secured by real estate, or otherwise taken possession of in lieu of foreclosure on loans secured by real estate, or other premises not used in the ordinary course of its operations. When BancTrust takes possession of real estate in such a manner, it is recorded at its fair market value. Periodically, BancTrust may reduce the value of ORE through write downs in its value resulting from fluctuations in market values. Additionally, BancTrust may periodically record write downs that are related to regulations addressing the maximum period of time a single ORE property can be recorded at a value greater than \$1.

Other real estate, net of accumulated write downs, totaled \$2,006,000 at December 31, 2004 and \$2,395,000 at December 31, 2003.

#### **Deposits**

BancTrust's primary source of funding for its lending and investment activities is its deposit base. At December 31, 2004, BancTrust had total deposits in the amount of \$665,653,000. At December 31, 2003, total deposits were \$643,757,000. BancTrust believes this increase in total deposits is attributable to several factors. Among these factors is the belief that as market rates of interest remained at historically low levels, individual and commercial deposit customers left funds on deposit with BancTrust rather than deploying them in low yield investment instruments. Also, BancTrust believes that as local and regional economies remained relatively soft in 2004, commercial customer funds remained on deposit with BancTrust as opposed to being deployed in capital improvement and investment. Finally, BancTrust also suspects that while performance in the equities markets has been generally positive, BancTrust customers have not withdrawn significantly large volumes of funds for investment in these markets, as was previously anticipated.

Interest-bearing demand deposits experienced the highest degree of increase. These deposits increased by \$36,959,000 or 17.55%, to \$247,507,000 at December 31, 2004, compared to \$210,548,000 at December 31, 2003. Interest-bearing demand deposits primarily include negotiable order withdrawal ("NOW") accounts and insured money market accounts ("IMMA"). It is management's opinion that interest bearing demand deposits experienced the greatest increase, because many customers opted to place funds in these highly liquid accounts, rather than commit to stated future maturities in the relatively low interest rate environment that existed in 2004.

Other deposit types which experienced far less significant increases than did interest-bearing demand deposits, include noninterest bearing demand deposits, which totaled \$78,641,000 and \$74,254,000 at December 31, 2004 and 2003, respectively and savings deposits which totaled \$40,073,000 and \$38,646,000 at December 31, 2004 and 2003, respectively.

Time deposits decreased to \$299,432,000 at December 31, 2004, compared to \$320,309,000 at December 31, 2003. The primary factor in this decrease was the repayment by BancTrust of approximately \$20,000,000 of time deposits placed by brokers ("brokered deposits"). At December 31, 2004 BancTrust held \$20,277,000 of brokered deposits. BancTrust utilizes brokered deposits in order to meet funding needs not met by more traditional types of deposits. Brokered deposits are more likely to be withdrawn from BancTrust than other, more traditional types of deposits. Brokered deposits are fully insured by the FDIC. See Item 1.- "Business – Bank Regulation".

# Liquidity

Liquidity describes BancTrust's ability to meet its needs for cash. Those needs primarily include lending, withdrawal demands of customers and the payment of operating expenses.

Liquidity management is crucial in ensuring that BancTrust is able to conduct its day-to-day business. Without proper liquidity management, BancTrust would be restricted in its activities as a financial institution, including its ability to meet the needs of the communities it serves.

Typically, increasing the liquidity of BancTrust would serve to reduce its profits as a result of reduced earnings from assets with shorter maturities. Estimating liquidity needs is made more complex by the fact that certain balance sheet components are, by nature, more controllable by management than others. For example, the maturity frequency of the securities portfolio is generally manageable at the time investment decisions are made. However, deposits flowing into and out of BancTrust are much less predictable and controllable by management. Monitoring liquidity needs and the changing relationships between certain balance sheet components is the responsibility of BancTrust's Asset Liability Committee ("ALCO") (see – "Interest Rate Risk").

The asset items that are BancTrust's primary sources of liquidity are cash and cash equivalents (see "Cash and Cash Equivalents"). These assets represent the most immediately available source of funds from which BancTrust is able to provide loans to it customers, meet the deposit withdrawal demands of its customers and pay its operating expenses.

The asset base generates liquidity through interest and fee income, loan repayments and the maturity or sales of other earning assets including securities. At December 31, 2004, approximately 8.6% of the total securities portfolio was to mature, or otherwise reprice within one year. At December 31, 2004, the entire securities portfolio, having a value of \$253,744,000, was classified as available-for-sale. These securities are generally high grade, marketable securities (see "Securities").

The liability base generates liquidity through deposit growth, the rollover of maturing deposits and accessibility to external sources of funds, ("Borrowed funds"). Borrowed funds totaled \$48,313,000 at December 31, 2004, compared to \$56,690,000 at December 31, 2003. BancTrust has several available sources from which to borrow funds.

The predominant source of borrowed funds utilized by BancTrust is the FHLB. At December 31, 2004, BancTrust had borrowed from the FHLB \$46,407,000, along with \$18,482,000 of letters of credit issued on behalf of BancTrust from the FHLB. BancTrust obtains "backup" letters of credit from the FHLB as necessary to facilitate the public offering of debt instruments for which BancTrust has provided its own letters of credit to the issuer. When determining available borrowing capacity at the FHLB, BancTrust must factor both borrowed funds balances outstanding and the total amount of letters of credit outstanding against its available lines of credit. At December 31, 2004, BancTrust had total credit facilities (borrowed funds outstanding plus letters of credit) at the FHLB of \$64,889,000 against a total line of credit of \$70,942,000. At December 31, 2004, BancTrust had in place an interest rate swap, the purpose of which is to partially offset the effects of interest charged on a fixed rate \$12,000,000 FHLB advance (see "Interest Rate Risk").

At December 31, 2004, BancTrust had available lines of credit with correspondent financial institutions of approximately \$80 million. See Note 10 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information regarding borrowed funds.

The following table provides additional details regarding borrowed funds:

	Maxin	num Amount				
	Outsta	nding at Any			Average Interest	Average Interest
	M	onth End	Aver	age Balance	Rate	Rate at Year end
				(Dollars in	thousands)	
2004						
FHLB borrowings	\$	53,966	\$	49,387	4.68%	5.48%
Other borrowings		1,812		1,843	1.41%	2.43%
	\$	55,778	\$	51,230	4.56%	5.37%
2003						
FHLB borrowings	\$	65,401	\$	55,979	4.31%	3.16%
Other borrowings		3,860		3,370	0.59%	0.56%
_	\$	69,261	\$	59,349	4.09%	2.92%
2002						
FHLB borrowings	\$	67,115	\$	61,173	5.24%	4.42%
Other borrowings		14,450		1,667	0.87%	0.50%
_	\$	81,565	\$	62,840	4.93%	4.30%

# Stockholders' Equity and Regulatory Capital Requirements

Stockholders' equity indicates BancTrust's net worth. Stockholders' equity was \$75,042,000 at December 31, 2004, compared to \$72,779,000 at December 31, 2003.

The FRB has adopted risk-based capital regulations. These regulations require all bank holding companies and banks to achieve, and maintain, specified ratios of capital to risk-weighted assets. The risk-based capital rules assign weight factors to different classes of assets and off-balance sheet obligations at 0%, 20%, 50% or 100%, depending upon the risk classification of the asset or obligation. All bank holding companies and banks are required to maintain a minimum total capital to total risk-weighted assets ratio of 8.00%, at least half of which must be in the form of core, or Tier 1 capital (consisting of stockholders' equity, less goodwill and certain components of accumulated other comprehensive income, net of tax). BancTrust's and Peoples Bank's capital ratios at December 31, 2004 were well above the minimum regulatory requirements. See Note 17 to Consolidated Financial Statements incorporated in Item 15. "Exhibits and Financial Statement Schedules" for further information regarding stockholders' equity and regulatory capital requirements.

The following table indicates BancTrust's dividends per share, earnings per share and the percent of earnings per share represented by dividends in 2004, 2003 and 2002.

	2004		2003	2002	
Earnings per share (basic and diluted)	\$	1.08	\$ 0.96	\$	0.92
Dividends per share	\$	0.44	\$ 0.44	\$	0.43
Dividend payout ratio		40.74%	45.83%		46.74%

# **Contractual Obligations**

BancTrust has contractual obligations to make future payments on debt and certain lease agreements. Obligations such as debt are reflected on the balance sheet, whereas operating lease obligations for office space and equipment are not reflected on the balance sheet. See Note 14 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information on operating lease obligations. Total contractual obligations at December 31, 2004 are set forth in the following table.

	Due in one year or less				Due after three years through five years		Due after five years		Total
					(In t	housands)			
FHLB and other borrowings (1)	\$	19,353	\$	4,335	\$	7,817	\$	16,808	\$ 48,313
Time Deposits		212,971		78,343		8,090		28	299,432
Operating leases	•	382		386		27		-	795
Total contractual obligations	\$	232,706	\$	83,064	\$	15,934	\$	16,836	\$ 348,540

<sup>(1)</sup> includes principal payments only

#### Off Balance Sheet Arrangements

Many of BancTrust's lending relationships contain both funded and unfunded elements. The unfunded elements of these relationships are not reflected on the balance sheet. The following table indicates the total unfunded credit extension, or off-balance sheet, commitment amounts by expiration date. See Note 18 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information on credit commitments.

	Expires in one year or less		Expires after one year through three years		Expires after three years through five years		Expires after five years		Total	
·										
	(Dollars in thousands)									
Lending commitments (1)	\$	34,267	\$	10,489	\$	6,062	\$	5,559	\$	56,376
Irrevocable standby letters of credit		1,109		15,210		3,787		3,115		23,221
Total credit extension commitments	\$	35,376	\$	25,699	\$	9,849	\$	8,674	\$	79,597

<sup>(1)</sup> Lending commitments are primarily comprised of the unused portion of commercial lines of credit and equity lines of credit

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the agreement. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of BancTrust's commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. BancTrust had approximately \$56,376,000 and \$53,562,000 in commitments to extend credit at December 31, 2004 and 2003, respectively. BancTrust evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by BancTrust upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies, but may include certificates of deposit, marketable securities, real estate, and other collateral.

Irrevocable standby letters of credit are conditional commitments issued by BancTrust to guarantee the performance of a customer to an outside third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The collateral varies but may include certificates of deposit, marketable securities, real estate, and other collateral for those commitments for which collateral is deemed necessary. BancTrust had approximately \$23,221,000 and \$22,187,000 in irrevocable standby letters of credit at December 31, 2004 and 2003, respectively.

#### **INCOME SUMMARY**

#### Net Income

Net income for the year ended December 31, 2004 increased to \$6,042,000 from \$5,338,000 for the same period in 2003. This increase was primarily attributable to a reduction in the provision for loan losses between the two periods. For the year ended December 31, 2004, provision for loan losses totaled (\$149,000) compared to \$5,706,000 for the same period in 2003. Having a credit (or negative) balance in 2004, provision for loan losses had the effect of increasing net income. During 2004, BancTrust sold a relatively large commercial real estate loan and removed specific loan loss reserves associate with it. It is the removal of these reserves via a credit transaction to provision for loan losses that primarily accounted for the negative balance in provision for loan losses in 2004.

# **Net Interest Income**

Net interest income is the amount of total interest earned on loans and securities that remains after interest expense for interest-bearing deposits and borrowed funds has been subtracted. This is the single largest income source for BancTrust. Movements in interest rates, coupled with other factors such as changes in the relationship of interest earning assets to interest bearing liabilities, have direct effects on BancTrust's net interest income.

The following table, "Analysis of Changes in Interest Income and Expense," illustrates the changes, and causes of those changes, in each line item that makes up net interest income. The next table, "Average Balance Sheets and Analysis of Net Interest Income," is a presentation of the average balance sheet, along with the income or expense realized or incurred with each of its components. Only earning assets and interest bearing liabilities have interest income and expense associated with them.

# ANALYSIS OF CHANGES IN INTEREST INCOME AND EXPENSE

for the years ended December 31, 2004, 2003 and 2002 (In Thousands)

	_	2004 Compared to 2003						2003 Compared to 2002								
				Changes		Changes						Changes		Changes		
		Total	ın	Volume (1)	11	n Rates (1)		Mix (1)		Total	in	Volume (1)	in	Rates (1)	<u>M</u>	lix (1)
Interest income on:																
Loans	\$	(4,088)	\$	(2,573)	\$	(1,647)	\$	132	\$	(3,863)	\$	(159)	\$	(3,721)	\$	16
Taxable securities		2,058		1,758		233		67		(1,570)		1,260		(2,433)		(397)
Nontaxable securities		(54)		(56)		23		(21)		(83)		(89)		14		(9)
Federal funds sold, resell agreements and		, ,										. ,				
interest earning deposits in banks		154		11		140		3	_	349	_	185	_	66		98
Total interest income	\$	(1,930)	\$	(860)	\$	(1,251)	\$	181	_ \$	(5,167)	\$	1,305	s	(6,074)	\$	(400)
Interest expense on:																
Interest bearing demand deposits	\$	185	• \$	276	\$	(80)	\$	(11)	\$	(185)	\$	414	\$	(505)	\$	(93)
Savings deposits		(44)		1		(44)		(1)		(70)		-		(70)		<u> </u>
Time deposits		(641)		(364)		(291)		14		(1,382)		624		(1,873)		(133)
Federal funds purchased and and repurchase		· · · · · ·		` ,		• •				.,,,				, , ,		` '
agreements		(8)		(9)		8		(7)		(30)		21		(33)		(18)
FHLB borrowings		(88)		(249)		180		(19)		(782)		(229)		(595)		43
Total interest expense	\$	(596)	\$	(345)	\$	(227)	\$	(24)	\$	(2,449)	\$	830	\$	(3,076)	\$	(201)
Net changes in net interest income before loan																
losses	\$	(1,334)							\$	(2,718)						

<sup>(1)</sup> Increases (decreases) are attributed to volume changes and rate changes on the following basis: Changes in Volume enhange in volume times old rate. Changes in Rates = change in rate times old volume. The Mix Change = change in volume times change in rate.

<sup>(2)</sup> Columns may not add because of rounding

# THE PEOPLES BANCTRUST CO., INC. AVERAGE BALANCE SHEETS AND ANALYSIS OF NET INTEREST INCOME FOR THE YEARS ENDED DECEMBER 31, 2004, 2003 AND 2002 (Dollars in thousands)

		2004			2003			2002	
	Average	_	Yield/	Average		Yield/	Average		Yield/
	Balance	Interest	Cost	Balance	Interest	Cost	Balance	Interest	Cost
ASSETS				ļ					
Interest Earning Assets:									
Loans, net (1)	\$444,364	\$ 28,029		\$483,063	\$32,117		\$485,203	\$35,980	7.42%
Taxable securities	236,519	8,203	3.47%	9 1	6,145	3.34%		7,715	4.69%
Nontaxable securities	152	9	5.92%	1,455	63	4.33%	3,703	146	3.94%
Federal funds sold, resell agreements and interest	6 2								
earning deposits in banks	39,719	628	1.58%	38,848	474	1.22%	9,188	125	1.36%
Total interest earning assets	720,754	\$ 36,869	5.12%	707,273	\$ 38,799	5.49%	662,681	\$43,966	6.63%
Non-Interest Earning Assets:		•			•				
Cash and due from banks	19,457			23,193			20,420		
Bank premises & equipment (net)	17,330			17,467			15,942		
Other assets	17,379		,	21,402			19,147		
Total non-interest earning assets	54,166	•		62,062	•		55,509	•	
Total assets	\$774,920	•		\$769,335			\$718,190		
LIABILITIES AND STOCKHOLDERS' EQUITY Interest bearing Liabilities:								,	
Interest bearing demand deposits	\$222,341	\$ 2,242	1.01%	\$196,061	<b>\$</b> 2,057	1.05%	\$165,530	\$ 2,242	1.35%
Savings deposits	39,918	55	0.14%		99	0.25%		169	0.43%
Time deposits	307,460	6,742	2.19%		7,383	2.28%		8,765	2.90%
FHLB and other borrowings	51,230	2,337	4.56%		2,433	4.10%		3,245	5.16%
Total interest bearing liabilities	620,949	\$ 11,376	1.83%			1.94%		\$14,421	2.53%
Non-interest bearing demand deposits	76,391	-		73,319			69,670		
Other liabilities	4,322			5,494			8,545		
Total non-interest bearing liabilities	80,713	•		78,813	•		78,215	•	
Total liabilities	701,662	•		697,091	•		648,015	•	
Stockholders' equity	73,258			72,244			70,175		
Total liabilities and stockholders' equity	\$774,920	:		\$769,335	ı		\$718,190		
Net interest income	······································	\$ 25,493			\$ 26,827		<u> </u>	\$29,545	
Net yield on interest earning assets		•	3.54%		-	3.79%		•	4.46%

<sup>(1)</sup> Average balances include non-accruing loans of approximately \$2,121,000, \$2,204,000 and \$6,122,000 in 2004, 2003 and 2002, respectively.

The table above sets forth certain information relating to BancTrust's average interest-earning assets and interest-bearing liabilities and reflects the average yield on assets and average cost on liabilities for the years indicated. Such yields and costs are derived by dividing income or expense by the average daily balance of assets or liabilities, respectively, for the years indicated.

<sup>(2)</sup> Certain amounts in 2003 and 2002 have been reclassified from prior presentations for comparative purposes.

2004 versus 2003. Total interest income in 2004 was \$36,869,000 compared to \$38,799,000 in 2003. In 2004, interest earning assets yielded 5.12%, compared to 5.49% in 2003. It was this reduction in yield to which the decline in total interest income is attributed, as the average volume of interest earning assets increased in 2004 to \$720,754,000 from \$707,273,000 in 2003.

Interest and fees earned on the loan portfolio comprised the largest segment of total interest income. In 2004, loan interest and fees totaled \$28,029,000 compared to \$32,117,000 in 2003. Reductions in both average volumes and yields contributed to this decline. In 2004, BancTrust's loan portfolio earned an average annual yield of 6.31% on average volume of \$444,364,000, compared to 6.65% on average volume of \$483,063,000 in 2003. Overall market rates of interest remained at historically low levels during much of 2004, which contributed to the decline in loan yields. Additionally, loans secured by real estate (which comprise the largest segment of BancTrust's loan portfolio (see "Loans")) generally bear lower rates of interest than other types loans due to generally lower levels of loss risk should the borrower default.

BancTrust's investment securities portfolio earned interest and dividend income in 2004 of \$8,212,000 compared to \$6,208,000 in 2003. Increases in both the average balance of the investment securities portfolio and the average annual yield earned on it contributed to this increase. In 2004, the investment securities portfolio earned an average annual yield of 3.47% on an average balance of \$236,671,000, compared to 3.35% on an average balance of \$185,362,000 in 2003. In 2004, BancTrust set about to increase the average yield on its investment securities portfolio by purchasing securities with longer maturity terms relative to securities historically held in the portfolio. Increases in deposits combined with decreases in loans contributed to the higher average balance of the investment securities portfolio.

Interest income earned on federal funds sold, resell agreements and interest earning deposits in banks increased to \$628,000 in 2004 from \$474,000 in 2003. The average annual yield on theses assets increased to 1.58% in 2004 on an average balance of \$39,719,000. In 2003, these assets earned an average annual yield of 1.22% on an average balance of \$38,848,000. During 2004, BancTrust held a higher balance of short term time deposits in other financial institutions than in prior periods (see "Cash and Cash Equivalents"). These instruments typically earn higher rates of interest than do federal funds investments. Generally, published federal funds interest rates represent the lowest rate at which a financial institution can invest available funds at any given point in time.

Total interest expense in 2004 was \$11,376,000 compared to \$11,972,000 in 2003. Lower average interest rates paid on interest bearing liabilities such as interest bearing deposits and borrowed funds was the primary factor in this decline. In 2004, BancTrust paid an average annual interest rate of 1.83% on average interest bearing liabilities of \$620,949,000. In 2003, BancTrust paid an average annual interest rate of 1.94% on average interest bearing liabilities of \$618,278,000.

Interest paid on deposits declined in 2004 to \$9,039,000 from \$9,539,000 in 2003. The average rate of interest paid on interest bearing deposits in 2004 was 1.59% on average balances of \$569,719,000, compared to 1.71% on average balances of \$558,929,000 in 2003. It is the decline in the average interest rate between the two periods to which the reduction in deposit interest expense is attributed, given the increase in average balances for the same period. As overall market interest rates remained relatively low in 2004 and BancTrust was not deploying already available funds in its loan portfolio, the interest rates offered on deposit products either remained largely unchanged or were lowered.

Interest expense on borrowed funds (primarily FHLB borrowings) declined slightly in 2004 to \$2,337,000 compared to \$2,433,000 in 2003. BancTrust paid an average rate of interest on borrowed funds of 4.56% in 2004 and 4.10% in 2003. The average balance of borrowed funds in 2004 was \$51,230,000 and \$59,349,000 in 2003. The increase in the average rate of interest paid on borrowed funds is attributed to the maturity and repayment of a \$5,000,000 FHLB borrowing in May of 2004 that carried an interest rate of less than 1.20%.

Net interest income in 2004 totaled \$25,493,000 compared to \$26,827,000 in 2003. Net interest margin, which is net interest income expressed as a percentage of average earning assets was 3.54% and 3.79% in 2004 and 2003 respectively. BancTrust considers that the lack of growth in its loan portfolio was the primary factor in the decrease of net interest income. By having comparatively high volumes of funds deployed in lower yielding investment securities and cash equivalent instruments, BancTrust was not able to earn the amount of interest it would have had these same funds been deployed in the loan portfolio. Consequently, BancTrust believes net interest income declined to a greater degree that would have been the case in a more robust loan growth environment.

2003 versus 2002. Total interest income for 2003 decreased to \$38,799,000 from \$43,966,000 for 2002. A reduction in the average yield earned on interest earning assets was the primary reason for this reduction. In 2003, interest earning assets (loan, securities and federal funds sold and securities purchased under agreements to resell) earned an average yield of 5.49%, compared to 6.63% for 2002. Market rates of interest continued to decline in 2003, and remained at historically low levels. Consequently, the rates of interest BancTrust was able to earn on its interest earning assets declined as well.

Interest and fee income earned on the loan portfolio totaled \$32,117,000 in 2003, compared to \$35,980,000 in 2002. This reduction was caused by reductions in both the average yield earned, and the average volume between the two periods. In 2003, the loan portfolio earned an average yield of 6.65% on average volume of \$483,063,000. In 2002, the loan portfolio earned an average yield of 7.42% on average volume of \$485,203,000. Market rates of interest continued to decline in 2003, and remained at historically low levels. Consequently, the rates of interest BancTrust was able to earn on its loan portfolio declined as well. During 2003, BancTrust experienced generally lower levels of loan demand in many of its markets, which is believed to have contributed to reductions in average loan volume (see "Loans").

Interest and dividend income earned on the securities portfolio decreased to \$6,208,000 in 2003 from \$7,861,000 in 2002. The average yield earned on the securities portfolio decreased to 3.35% in 2003 compared to 4.67% in 2002. This decrease in average yield more than offset an increase in the average volume of investment securities. The average volume of investment securities increased in 2003 to \$185,362,000 compared to \$168,290,000 in 2002. Market rates of interest continued to decline in 2003, and remained at historically low levels. Consequently, the rates of interest BancTrust was able to earn on its securities portfolio declined as well. For discussion on changes in securities balances, see – "Securities".

Federal funds sold, resell agreements and interest earning deposits in banks generated \$474,000 of interest income in 2003, compared to \$125,000 in 2002. The average yield earned on federal funds sold, resell agreements and interest earning deposits in banks in 2003 was 1.22% on average volume of \$38,848,000, compared to 1.36% in 2002 on average volume of \$9,188,000. The increase in average volume was the primary factor in the increase in income between the two periods, given the decrease in the average yield earned.

Interest expense totaled \$11,972,000 in 2003, compared to \$14,421,000 in 2002. The average rate of interest paid on interest bearing liabilities decreased in 2003 to 1.94%, from 2.53% in 2002, accounting for substantially all of the decrease in total interest expense between the two periods. The average volume of interest bearing liabilities increased in 2003, to \$618,278,000 from \$569,800,000 in 2002.

Interest expense on deposits decreased to \$9,539,000 in 2003, from \$11,176,000 in 2002. The primary cause for this decrease was a reduction in the average rate of interest paid on deposits in 2003 compared to 2002. BancTrust paid an average rate of interest of 1.71% for interest bearing deposits in 2003, on average volume of \$558,929,000. In 2002, BancTrust paid 2.20% for interest bearing deposits, on average volume of \$506,960,000. Market rates of interest continued to decline in 2003, and remained at historically low levels. Consequently, the rates of interest BancTrust paid on interest bearing deposits declined as well. For discussion on changes in interest bearing deposit balances, see – "Deposits".

Interest expense on borrowed funds (primarily FHLB borrowings and federal funds purchased and securities sold under agreements to repurchase) totaled \$2,433,000 and \$3,246,000 in 2003 and 2002 respectively. Reductions in both the average rate of interest paid and average volume contributed to this decline. The average rate of interest paid on borrowed funds in 2003 was 4.10% on average volume of \$59,349,000. The average rate of interest paid on borrowed funds in 2002, was 5.16% on average volume of \$62,840,000. Market rates of interest continued to decline in 2003, and remained at historically low levels. Consequently, the rates of interest BancTrust paid on borrowed funds declined as well. For discussion on changes in borrowed funds balances, see – "Liquidity".

Net interest income for 2003 totaled \$26,827,000 compared to \$29,544,000 for 2002. Expressed as a percentage of average earning assets, also referred to as "net interest margin", net interest income totaled 3.79% for 2003 and 4.46% for 2002. Reductions in the rates of interest BancTrust earned on interest earning assets in 2003 was the primary contributing to the decrease in net interest income and net interest margin in 2003 compared to 2002.

# Provision for Loan Losses

2004 versus 2003. When management determines that increases in the allowance for loan losses are necessary, such increases are realized through charges against income in the form of provision for loan losses (see - "Allowance for Loan Losses"). Provision for loan losses typically represents increases to the allowance for loan losses in the form of charges against income. Consequently, provision for loan losses typically has the effect of reducing income. However, such was not the case in 2004. In 2004, BancTrust's provision for loan losses was (\$149,000), having an increasing effect on income, compared to \$5,706,000 in 2003, which had a decreasing effect on income. In June 2004, BancTrust eliminated specific loan loss allowance reserves associate with a large commercial real estate loan that was sold. These reserves were restored via a negative charge to provision for loan losses in the amount of \$761,000. Additionally, periodic reviews of the allowance for loan losses did not indicate that additions to the allowance were necessary during the remainder of 2004, thereby further contributing to the aforementioned reduction in provision for loan losses. BancTrust attributes the lack of need to increase the allowance for loan losses in 2004 to ongoing efforts in the areas of credit review and underwriting, as well as to diminishing loan volumes (see "Allowance for Loan Losses").

2003 versus 2002. During 2003, BancTrust realized \$5,706,000 in provision for loan losses compared to \$7,204,000 in 2002. BancTrust did not have to increase its allowance for loan losses in 2003 to the extent that it did in 2002. Consequently, provision for loan losses was lower in 2003. Performance and quality analyses of the loan portfolio determine the level at which the allowance for loan losses must be maintained, thereby significantly affecting the amount of provision for loan losses in any given period. Beginning in 2002, management set about to significantly enhance its credit processes, and believes these efforts have contributed to lower loan loss provision charges (see -"Allowance for Loan Losses").

# Noninterest Income

BancTrust realizes income from sources other than interest earned on loans and securities. Non-loan related fees and other noninterest income is seen by management as being a major source of earnings for BancTrust. BancTrust's primary sources of noninterest income are deposit service charges, fee-based trust services, brokerage income, credit life commissions, and fee income from BancTrust's insurance and finance subsidiaries. Through the development of new services and the continued evaluation of existing fee structures, management intends to enhance the contribution of fee and other noninterest income to future earnings.

2004 versus 2003. Deposits service charges are the largest component of noninterest income for BancTrust. In 2004, deposit service charges declined to \$4,749,000 from \$5,219,000 in 2003. Reductions in customer insufficient funds activities and deposit overdrafts were the primary cause for the decline in deposit service charges.

Other noninterest income declined in 2004 to \$2,568,000 from \$4,655,000 in 2003. The primary reason for this decline is that in 2003, BancTrust realized rental income and a gain on sale from a commercial real estate property that it took possession of in lieu of foreclosure. By not owning and operating this property in 2004, BancTrust did not realize the associated noninterest income from it as in 2003. In 2003, rental income from this property was \$713,000 and the realized gain on the sale of this property was \$1,194,000.

Net securities gains decreased in 2004 to \$725,000 from \$1,069,000 in 2003. While remaining at historically low levels, overall market rates of interest were stable to rising in 2004. This type of interest rate environment is generally not conducive to realizing gains on sales of fixed rate debt securities.

Trust department income increased in 2004 to \$891,000 from \$830,000 in 2003. BancTrust attributes this increase to ongoing efforts in attracting new trust clients in and around its primary markets.

2003 versus 2002. The largest component of noninterest income is deposit service charges. In 2003, deposit service charges totaled \$5,219,000 compared to \$5,398,000 in 2002. The dollar volume of deposits increased in 2003, while the total number of deposit accounts held by BancTrust for its customers remained relatively unchanged. Management believes that higher deposit account balances contributed to the reduction in service charges on deposits, as individual account balances are a determining factor in many of these service charge cycles.

Other noninterest income increased to \$4,655,000 in 2003, compared to \$3,078,000 in 2002. The majority of this increase is accounted for in rental income realized from other real estate owned. During 2003, BancTrust operated a commercial property that it took possession of in lieu of foreclosure in August of 2002. Upon taking possession of the property, BancTrust immediately classified it as other real estate owned. BancTrust realized \$713,000 of rental income from this property in 2003, and \$201,000 in 2002. See Note 13 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information on other noninterest income.

Gains on sales of other real estate owned increase significantly in 2003, to \$1,259,000 from \$109,000 in 2002. The majority of this increase is accounted for in the sale of the aforementioned commercial property acquired by BancTrust in lieu of foreclosure in 2002. Upon the sale of this property in December of 2003, BancTrust realized a gain of \$1,194,000, thereby accounting for substantially all of the increase in gains of sales of other real estate owned.

Net securities gains increased in 2003, to \$1,069,000 from \$762,000 in 2002. While market rates of interest continued to decline in 2003, the market value of fixed income debt securities increased. As a result, BancTrust was able to realize more gains on sales of these securities in 2003, as it sought to implement investment strategies designed to mitigate the negative impact declining interest rates and low loan demand were having on interest margins.

Trust department income increased to \$830,000 in 2003 from \$650,000 in 2002. BancTrust began a proactive process of soliciting new trust clients in 2002 in several of its markets. 2003 was the first billable year of service for many of the trust clients BancTrust attracted in 2002. Management believes that this is the primary contributing factor to the increase in trust department income between 2002 and 2003. BancTrust continues to solicit new trust business and anticipates that to the extent new trust clients are registered, fee income from trust services will continue to trend positively.

# Noninterest Expense

Primary examples of noninterest expense include, but are not limited to: employee salaries and benefits, premises and equipment, outside services, data processing and security. Management is firmly committed to controlling noninterest expenses, and is constantly seeking and evaluating techniques and courses of action that could serve to reduce them, while maintaining its ability to provide quality service to its customer base as well as operational integrity.

2004 versus 2003. Noninterest expense totaled \$26,563,000 in 2004 and \$25,592,000 in 2003. Personnel expenses associated with market expansions and losses realized on the sale of a large commercial real estate loan are the primary factors in this increase.

Salaries and wages in 2004 totaled \$11,839,000 compared to \$11,462,000 in 2003. This increase is primarily attributed to the personnel additions as BancTrust expanded its lending presence in its newer markets during 2004. Pensions and other benefits expenses increased slightly to \$2,050,000 in 2004 from \$2,018,000 in 2003.

Occupancy and equipment expenses declined to \$4,865,000 in 2004 from \$5,091,000 in 2003. A decline in depreciation expense between the two periods was the primary factor in the decrease. This decline is partially attributable to BancTrust's IP telephony initiatives. 2004 was the first full year that all of BancTrust's communications related equipment was leased rather than owned and depreciated.

Other noninterest expenses totaled \$7,809,000 and \$7,021,000 in 2004 and 2003 respectively. The majority of this increase is accounted for in a \$551,000 loss that was realized on the sale of a commercial real estate loan in 2004. BancTrust had no such losses in 2003. This loss was recorded simultaneously with, and was a result of, the same transaction that produced the negative charge to provision for loan losses previously described (see "Provision for Loan Losses").

2003 versus 2002. In 2003, noninterest expense totaled \$25,592,000 compared to \$24,856,000 in 2002. Increases in expenses associated with pensions and other employee benefits, as well as occupancy and premises were the primary factors in the overall increase in noninterest expense. Salaries and wages, as well as other noninterest expenses decrease in 2003 compared to 2002.

Salaries and wages expense declined \$233,000 in 2003 to \$11,462,000 from \$11,695,000 in 2002. The primary cause for this decline is that BancTrust employed fewer people in 2003 than it did in 2002. At December 31, 2003 BancTrust employed 310 people compared to 333 people at December 31, 2002.

Pensions and other employee benefits expense increased in 2003 to \$2,018,000 from \$1,525,000 in 2002. BancTrust realized \$859,000 of expense associated with its defined benefits pension plan in 2003, compared to \$621,000 in 2002. Also, BancTrust realized \$128,000 of expenses associated with a non qualified executive supplemental retirement plan in 2003, compared to \$36,000 realized in 2002. These increases were the primary contributing factors to the overall increase in pensions and other employee benefits expense. See Note 12 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for further information on employee benefit plans.

Occupancy and premises expense increased in 2003 to \$5,091,000 from \$4,435,000 in 2002. Increases in depreciation expense, facilities upkeep and maintenance contributed to the overall increase, as did expenses associated with communications and data network upgrades. Management anticipates that these upgrades will result in future cost savings and avoidance sufficient to justify the expenses incurred in their implementation.

Other noninterest expense declined \$181,000 in 2003 to \$7,021,000, from \$7,202,000 in 2002. The primary cause for this decline was that BancTrust realized \$142,000 of expense in 2003 associated with the retirement of a former senior executive, compared to \$384,000 of expense realized in 2002 for the retirement of the same executive.

# **Income Taxes**

BancTrust participates in several low-income housing projects, which provide tax credits, and invests in certain nontaxable obligations of states and political subdivisions, thus reducing its effective tax rate. Also, BancTrust owns life insurance policies on certain employees, the earnings of which are not taxable, thus further reducing its effective tax rate. See Note 11 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules".

2004 versus 2003. Before the provision for income taxes, net income totaled \$8,013,000 in 2004 and \$7,302,000 in 2003. Provision for income taxes totaled \$1,971,000 and \$1,965,000 in 2004 and 2003 respectively. The effective income tax rate in 2004 was 24.6% and in 2003 was 26.9%. Adjustments to BancTrust's deferred income tax assets and liabilities were the primary factors in the reduction of the effective tax rate between the two periods.

2003 versus 2002. Net income before the provision for income tax totaled \$7,302,000 and \$7,372,000 respectively for the years ended December 31, 2003 and 2002. For each of the years 2003 and 2002, the provision for income tax totaled \$1,965,000 and \$2,235,000, respectively. The effective income tax rates for BancTrust in 2003 and 2002 were 26.9% and 30.3%, respectively.

# Interest Rate Risk

The profitability of most financial institutions, including BancTrust, is greatly dependent on net interest income. Given this, management believes changes in interest rates impact BancTrust's profitability to a greater extent than the effects of general inflation levels. Interest rates do not always move with the same magnitude, or in the same direction as inflation. When interest-earning assets are repricing to market interest rate levels at a different pace than interest-bearing liabilities, net interest income is affected either positively or negatively, depending on the direction market rates are moving. When interest rates are volatile, liquidity and maturity of BancTrust's assets and liabilities is crucial in maintaining desired performance levels. Interest rates are highly sensitive to many factors, including Federal Reserve monetary policies and domestic and international political conditions such as inflation, recession, unemployment, money supply and government borrowing. Other factors that are beyond management's control may also affect interest rates. Management is unable to predict the future of interest rate movements; therefore, management attempts to strike a relative balance between rate sensitive assets and liabilities. This strategy is designed to protect BancTrust's profitability and its economic value of equity against radical shifts in interest rate levels. Management believes the current relationship between rate sensitive assets and rate sensitive liabilities is adequately matched, indicating an acceptable exposure to interest-rate risk. BancTrust maintains policy limitations and guidelines with regard to the relationship between rate sensitive assets and liabilities. At December 31, 2004, BancTrust was within these policy guidelines with regard to this relationship. The table below presents a quantitative expression of interest-rate risk.

In June of 2002, BancTrust entered into an agreement known as an "interest rate swap". Interest rate swaps are typically used to mitigate exposure to interest rate risk. Pursuant to the agreement, BancTrust will receive payment from its counterparty for the same amount of interest it is being charged on a \$12,000,000 loan from the FHLB, which bears an interest rate of 6.85%. In turn, BancTrust will pay its counterparty an amount equal to the one month London Inter-Bank Offering Rate ("LIBOR") plus 2.61% on a specified day each calendar quarter. The interest rate swap qualifies for treatment under the short-cut method of accounting; therefore, fluctuations in the fair value of the interest rate swap are presumed to be fully offset by fluctuations in the fair value of the underlying debt and have no effect on the results of operations of BancTrust.

# THE PEOPLES BANCTRUST COMPANY, INC. INTEREST RATE SENSITIVITY POSITION

December 31, 2004

				Expecte	d M	laturity / F	Repr	icing Tin	ne F	rame		
			F	Between	E	Between	В	etween				
	Less th	nan		three	C	ne year	fi	ve years				
	three	e	me	onths and	а	ind five	8	and ten	Be	yond ten		
	mont	าร	C	ne year		years		years		years		Total
ASSETS:					()	Dollars in	tho	usands)				
Earning assets:												
Loans	\$ 223,9	968	\$	98,568	\$	101,286	\$	9,491	\$	5,439	\$	438,752
Securities	11,9	984		9,745		171,190		57,937		2,889		253,744
Interest-bearing deposits in other banks	18,4	173		4,551		1,622		100		-		24,746
Federal funds sold	17,0	000		_		-		-		-		17,000
Total interest-earning assets	\$ 271,4	125	\$	112,864	\$	274,098	\$	67,528	\$	8,328	\$	734,242
LIABILITIES:	,					<del></del>				. —		<del></del>
Interest-bearing liabilities:	0 (	200	t.	(( 720	Φ	162.262	Φ.	21 141	Φ		•	247.507
Demand and money market deposits	\$ 6,2	266	\$	66,738	Э.	153,362	\$	21,141	\$	-	2	247,507
Savings deposits	00.4	-		961		31,097		8,015		-		40,073
Time deposits  Borrowed funds	90,0			121,216		87,452		108		2.072		299,432
	20,		-	844	_	9,815	Φ.	15,214		2,073	Φ.	48,313
Total interest-bearing liabilities	\$ 117,2	289	2	189,759	<u> </u>	281,726	\$_	44,478	\$	2,073	2	635,325
Period gap	\$ 154,	136	\$	(76,895)	\$	(7,628)	\$	23,050	\$	6,255	\$	98,917
Cumulative gap	\$ 154,	136	\$	77,241	\$	69,613	\$	92,663	\$	98,918		
Ratio of cumulative gap to total earning assets		99%		10.52%		9.48%		12.62%		13.47%		

On December 31, 2004, BancTrust had a positive cumulative one-year gap position of \$77,241,000, indicating that while \$384,289,000 in assets could reprice during 2005, \$307,048,000 in liabilities could reprice in the same time frame. The above table reflects a positive cumulative gap position in all maturity classifications. A positive cumulative gap position implies that interest earning assets (loans and securities) will reprice at a faster pace than interest-bearing liabilities (deposits and debt). In a rising rate environment, this position will generally have a positive effect on earnings, while in a falling rate environment this position will generally have a negative effect on earnings. Other factors, however, including the speed at which assets and liabilities reprice in response to changes in market rates and the interplay of competitive factors, can also influence the overall impact on net income of changes in interest rates. The actual interest rate sensitivity of BancTrust's assets and liabilities could vary significantly from the information set forth in the above table due to market conditions and other factors.

The process of measuring, compiling and analyzing the maturity and repricing dynamics of interest sensitive assets and interest sensitive liabilities is referred to as, "asset liability management" ("ALM"). BancTrust has established an ALCO (see – "Liquidity"), consisting of the Chief Executive Officer, Chief Financial Officer, Risk Management Officer, Senior Lender, Chief Investment Officer, Retail Division Manager, Senior Credit Officer and the Principal Accounting Officer. The ALCO is responsible for ensuring that the relationship of interest sensitive assets and liabilities,

as defined by their respective maturity and repricing characteristics, does not become so mismatched as to expose BancTrust to unacceptable levels of risk in the areas of equity capital valuation, earnings or liquidity. ALCO achieves its objectives via regular meetings where various data relating to specific liquidity and interest rate issues are presented and discussed. At least quarterly, ALCO utilizes an interest rate risk computer model which compiles the detailed repricing and maturity characteristics of BancTrust's interest sensitive instruments (both assets and liabilities), and produces various reports and supporting detail, which indicate BancTrust's overall interest rate risk exposure.

# **New Accounting Standards**

See Note 1 to Consolidated Financial Statements incorporated in Item 15.-"Exhibits and Financial Statement Schedules" for discussion on new accounting standards.

# Impact of Inflation and Changing Prices

The financial statements and accompanying data herein have been prepared according to accounting principles generally accepted in the United States of America. Those principles dictate that financial position and operating results be measured in terms of historical dollars, with no consideration made for changes in the relative purchasing power of money over time due to inflation.

The nature of a financial institution's assets and liabilities differs greatly from that of most commercial concerns. They are monetary in nature, whereas those of most commercial and industrial entities are concentrated in fixed assets or inventories. Inflation does, however, affect the growth of total assets, creating the need for more equity capital in order to maintain appropriate ratios of capital to assets. Inflation also affects noninterest expenses, which tend to rise during periods of inflation.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Item 7.-"Management's Discussion and Analysis of Financial Condition and Results of Operations".

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The Consolidated Financial Statements and related notes thereto, along with related financial schedules as listed in Item 15. "Exhibits and Financial Statement Schedules" have been included in this report, and should be referred to in their entirety. The table below sets forth certain quarterly supplementary financial information.

# SELECTED OUARTERLY FINANCIAL DATA 2004 - 2003

(Dollars in thousands, except for per share amounts)

			_	20	Ю4_				2003							
		ec. 31	S	ер. 30	J	un. 30	N	1ar. 31	Dec. 31		S	ер. 30	Jı	ın. 30	_M	lar, 31
Net interest income	\$	6,437	\$	6,213	\$	6,372	\$	6,472	\$	6,690	\$	6,473	\$	6,562	\$	7,102
Provision for loan losses		•		-		(575)		426		1,018		2,280		876		1,532
Income before income tax		1,916		2,045		2,027		2,025		2,681		337		1,998		2,286
Provision for income tax		544		272		588		567		577		102		623		662
Net income		1,372		1,773		1,439		1,458		2,104		235		1,375		1,624
Net income per share (basic and diluted)	\$	0.24	\$	0.32	\$	0.26	\$	0.26	\$	0.38	\$	0.04	\$	0.25	\$	0.29
Cash dividends declared per share		0.11		0.11		0.11		0.11		0.11		0.11		0.11		0.11
Total Assets	\$7	92,249	\$7	79,266	\$7	62,416	\$7	81,168	.\$7	78,581	\$7	85,792	\$7	67,342	\$7	59,417

During the quarter ended September, 30, 2004, BancTrust made certain adjustments to its deferred income tax assets and liabilities, thereby resulting in a comparatively lower provision for income taxes that in the preceding two quarters.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

On June 30, 2004, the Company dismissed its independent registered public accounting firm, PricewaterhouseCoopers LLP ("Pricewaterhouse"), and appointed Mauldin & Jenkins LLC as its new independent registered public accounting firm. This determination followed the Audit Committee's decision to seek proposals from independent accountants to audit the Company's financial statements for the fiscal year ended December 31, 2004. The decision not to renew the engagement of Pricewaterhouse and to retain Mauldin & Jenkins was approved by the Audit Committee. Pricewaterhouse's report on the Company's 2003 financial statements dated February 27, 2004, was issued in conjunction with the filing of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003.

During the Company's two fiscal years ended December 31, 2003, and the subsequent interim period through June 30, 2004, there were no disagreements between the Company and Pricewaterhouse on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreement(s), if not resolved to Pricewaterhouse's satisfaction, would have caused Pricewaterhouse to make reference thereto in their reports on the financial statements for such fiscal years.

The audit reports of Pricewaterhouse on the consolidated financial statements of the Company and subsidiary for each of the two fiscal years ended December 31, 2003, did not contain any adverse opinion or disclaimer of opinion, nor were they qualified or modified as to uncertainty, audit scope, or accounting principle.

During the Company's two fiscal years ended December 31, 2003 and through June 30, 2004, there were no reportable events (as defined Regulation S-K Item 304(a)(1)(v)).

The Company requested that Pricewaterhouse furnish it with a letter addressed to the SEC stating whether or not it agreed with the above statements. A copy of such letter, dated July 6, 2004, was filed as exhibit to the Company's Current Report on Form 8-K dated June 30, 2004.

During the Company's two fiscal years ended December 31, 2003, and the subsequent interim period through June 30, 2004, the Company did not consult with Mauldin & Jenkins regarding any of the matters or events set forth in Item 304(a)(2)(i) and (ii) of Regulation S-K.

# ITEM 9A. CONTROLS AND PROCEDURES

BancTrust maintains disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934 (the "Exchange Act") that are designed to ensure that information required to be disclosed by it in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified under the SEC's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decision making regarding required disclosure. The Company, under the supervision and participation of its management, including the Company's Chief Executive Officer and the Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by the report pursuant to the Exchange Act. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in ensuring that all material information required to be disclosed in this annual report has been accumulated and communicated to them in a manner appropriate to allow timely decisions regarding required disclosure. During the quarter ended December 31, 2004, there have been no changes in the Company's internal control over financial reporting that have materially affected or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# ITEM 9B. OTHER INFORMATION

Not applicable.

# PART III

# ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information regarding directors of BancTrust is omitted from this Report as BancTrust intends to file a definitive proxy statement not later than 120 days after December 31, 2004, and the information to be included therein is incorporated herein by reference.

Information regarding the executive officers of BancTrust is included under separate caption in Part I of this Form 10-K.

Item 405 of Regulation S-K disclosure is omitted from this Report as BancTrust will file a definitive proxy statement dated not later than 120 days after December 31, 2004, and the Item 405 disclosure to be included therein is incorporated herein by reference.

BancTrust has adopted a code of ethics that applies to all directors and employees, including without exception, the principal executive officer, principal financial officer, principal accounting officer and/or controller, or persons performing similar functions. The code of ethics is attached as Exhibit 14 to this Form 10-K. It is also posted on BancTrust's internet website, located at <a href="http://www.peoplesbt.com">http://www.peoplesbt.com</a>.

# ITEM 11. EXECUTIVE COMPENSATION

Information regarding executive compensation is omitted from this Report as BancTrust will file a definitive proxy statement dated not later than 120 days after December 31, 2004 and the information to be included therein is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information required by this Item is omitted from this Report as BancTrust will file a definitive proxy statement dated not later than 120 after December 31, 2004, and the information to be included therein is incorporated herein by reference.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information required by this Item is omitted from this Report as BancTrust will file a definitive proxy statement dated not later than 120 days after December 31, 2004, and the information to be included therein is incorporated herein by reference.

# ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information required by this item is omitted from the Report as BancTrust will file a definitive proxy statement dated not later than 120 days after December 31, 2004, and the information to be included therein is incorporated herein by reference.

# ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

- (a)(1) The following consolidated financial statements of BancTrust included herein (beginning on page F-1), are as follows.
  - 1. Reports of Independent Registered Public Accounting Firms.
  - 2. Consolidated Balance Sheets December 31, 2004 and 2003.
  - 3. Consolidated Statements of Income for the Years Ended December 31, 2004, 2003 and 2002.
  - Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2004, 2003 and 2002.
  - 5. Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2004, 2003 and 2002.
  - 6. Consolidated Statements of Cash Flows for the Years Ended December 31, 2004, 2003 and 2002.
  - 7. Notes to Consolidated Financial Statements.
  - (a)(2) All schedules for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions or are inapplicable and therefore have been omitted.
  - (a)(3) The following exhibits either are filed as part of this Report or are incorporated herein by reference:

# Exhibit No. 3. Articles of Incorporation and Bylaws

- (i) Articles of Incorporation incorporated herein by reference to Exhibit 3(i) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1997.
- (ii) Bylaws incorporated herein by reference to Exhibit 3(ii) to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1999.

# Exhibit No. 10.1. Stock Option Plans

- (i) 1992 Stock Option Plan Incorporated herein by reference to Exhibit 10 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 1992.
- (ii) 1999 Stock Option Plan Incorporated herein by reference to Exhibit 99.1 to the Registrant's Registration Statement on Form S-8 (File No. 333-77109).

# Exhibit No. 10.2. Executive Supplemental Retirement Plans

(i) Agreement dated July 17, 2001, by and between The Peoples Bank and Trust Company and Richard P. Morthland – Incorporated herein by reference to Exhibit 10.2 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2001.

(ii) Agreement dated July 17, 2001, by and between The Peoples Bank and Trust Company and Elam P. Holley, Jr. Incorporated herein by reference to Exhibit 10.2 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 2001.

Exhibit No. 10.3. <u>Agreement with Richard P. Morthland</u> – Incorporated herein by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K, dated December 17, 2002.

Exhibit No. 10.4. <u>Dividend Reinvestment and Stock Purchase Plan</u> – Incorporated herein by reference to registration statement on Form S-3 (File No. 33-60935).

Exhibit No. 14. Incorporated herein by reference to Exhibit 14 to the registrant's annual report on form 10-K for the fiscal year ended December 31, 2003

Exhibit No. 21. Incorporated herein by reference to Exhibit 14 to the registrant's annual report on form 10-K December 31, 2001

Exhibit No. 23.1 Consent of Mauldin & Jenkins Certified Public Accountants, LLC

Exhibit No. 23.2 Consent of Pricewaterhouse Coopers LLP

Exhibit No. 31.1. Certification of Principal Executive Officer pursuant to Exchange Act Rule 12a – 14(a) or 15d – 14(a).

Exhibit No. 31.2. <u>Certification of Principal Financial Officer</u> pursuant to Exchange Act Rule 12a – 14(a) or 15d – 14(a).

Exhibit No. 32.1. <u>Certification</u> pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes – Oxley Act of 2002.

- (b) Exhibits to this Form 10-K are attached or incorporated by reference as stated above.
- (c) None.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on behalf by the undersigned, thereunto duly authorized.

THE PEOPLES BANCTRUST COMPANY, INC. (Registrant)

Date: March 30, 2005

By: /s/ Elam P. Holley, Jr.

Elam P. Holley, Jr

President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated and on the dates indicated.

DATE: SIGNATURE AND TITLE:

/s/ Ted M. Henry Ted M. Henry Chairman of the Board of Directors	March 30, 2005
/s/ Flam P. Holley Ir Elam P. Holley, Jr.	March 30, 2005
President and Chief Executive Officer	
/s/ Andrew C. Bearden, Jr. Andrew C. Bearden, Jr. Executive Vice President and	March 30, 2005
Chief Financial Officer	
/s/ Thomas P. Wilbourne Thomas P. Wilbourne Vice President and Controller (Principal Accounting Officer)	March 30, 2005
/s/ Clyde B. Cox, Jr. Clyde B. Cox, Jr. Director	March 30, 2005
/s/ Johnny Crear Johnny Crear Director	March 30, 2005
/s/ Harry W. Gamble, Jr. Harry W. Gamble, Jr. Director	March 30, 2005
/s/ Edith M. Jones Edith M. Jones Director	March 30, 2005

/s/ D. Joseph McInnes	March 30, 2005
D. Joseph McInnes	
Director	
/s/ Thomas E. Newton	March 30, 2005
Thomas E. Newton	,
Director	
/s/ David Y. Pearce	March 30, 2005
David Y. Pearce	•
Director	
/s/ Julius E. Talton, Jr.	March 30, 2005
Julius E. Talton, Jr.	
Director	
/s/ Daniel P. Wilbanks	March 30, 2005
Daniel P. Wilbanks	-,
Director	

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statements on Form S-3 (File No. 33-60935) and Form S-8 (File No. 333-43363 and File No. 333-77109) of The Peoples BancTrust Company, Inc. of our report, dated February 18, 2005, relating to the consolidated financial statements appearing in this Annual Report on Form 10-K for the year ended December 31, 2004.

/s/ Mauldin & Jenkins, LLC

Birmingham, Alabama March 30, 2005

# CONSENT OF PRIOR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statement on Form S-3 (No. 33-60935) and Form S-8 (No. 333-43363 and 333-77109) of The Peoples BancTrust Company, Inc. of our report dated February 27, 2004 relating to the 2003 and 2002 financial statements, which appear in this Form 10-K.

/s/ PricewaterhouseCoopers LLP Birmingham, Alabama March 25, 2005

12 × 15

# I, Elam P. Holley, Jr., certify that:

- 1. I have reviewed this annual report on Form 10-K of The Peoples BancTrust Company, Inc.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and 1 are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13(a)-15(e) and 15(d)-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures to be designed under our supervision, to ensure that
    material information relating to the registrant, including its consolidated subsidiaries, is made known to
    us by others within those entities, particularly during the period in which this report is being prepared;
    and
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
  - c) disclosed in this report, any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b)any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 23, 2005

/s/ Elam P. Holley, Jr.
Elam P. Holley, Jr.
President and Chief Executive Officer

# I, Andrew C. Bearden, Jr., certify that:

- 1. I have reviewed this annual report on Form 10-K of The Peoples BancTrust Company, Inc.
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13(a)-15(e) and 15(d)-15(e)) for the registrant and have:
  - a) designed such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; and
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
  - c) disclosed in this report, any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b)any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 23, 2005

/s/ Andrew C. Bearden, Jr.
Andrew C. Bearden, Jr.
Executive Vice President and Chief Financial
Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K for the period ended December 31, 2005 (the "Report") of The Peoples BancTrust Company, Inc. (the "Company"), as filed with the Securities and Exchange Commission, the undersigned, Chief Executive Officer and Chief Financial Officer of the Company, hereby each certify that to the best of our knowledge:

- the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- the information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company as of and for the periods covered in the Report.

/s/ Elam P. Holley, Jr.

Elam P. Holley, Jr.

President and Chief Executive Officer

/s/ Andrew C. Bearden, Jr.

Andrew C. Bearden, Jr.

Executive Vice President and Chief Financial Officer

March 23, 2005 (Date)

Consolidated Financial Statements As of December 31, 2004 and 2003 and For Each of the Three Years Ended December 31, 2004, 2003 and 2002.



# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors
The Peoples BancTrust Company, Inc.
Selma, Alabama

We have audited the accompanying consolidated balance sheet of The Peoples BancTrust Company, Inc. and Subsidiary as of December 31, 2004 and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of The Peoples BancTrust Company, Inc. and Subsidiary as of December 31, 2003 and for each of the two years in the period ended December 31, 2003 were audited by other auditors, whose report dated February 27, 2004 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Peoples BancTrust Company, Inc. and Subsidiary as of December 31, 2004 and the results of their operations and their cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

Mauldin & Jeulius, LLC

Birmingham, Alabama February 18, 2005

# Report of Independent Registered Public Accounting Firm

To the Board of Directors
The Peoples BancTrust Company, Inc.

In our opinion, the consolidated balance sheet as of December 31, 2003 and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for each of the two years in the period ended December 31, 2003 present fairly, in all material respects, the financial position, results of operations and cash flows of The Peoples BancTrust Company, Inc. and its subsidiary (the Company) at December 31, 2003 and for each of the two years in the period ended December 31, 2003, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Pricewalthouse Cooper LLP

PricewaterhouseCoopers LLP Birmingham, Alabama February 27, 2004

# The Peoples BancTrust Company, Inc. and Subsidiary Consolidated Balance Sheets December 31, 2004 and 2003

Assets	2004	2003
Cash and due from banks	\$ 46,176,624	\$ 57,433,194
Federal funds sold and resell agreements	17,000,000	2,048,000
Cash and cash equivalents	63,176,624	59,481,194
Available-for-sale securities	253,744,320	225,134,664
Loans, net of unearned income	438,018,731	461,404,660
Allowance for loan losses	(9,042,942)	(11,994,862)
Loans, net	428,975,789	449,409,798
Bank premises and equipment	36,435,545	34,553,446
Less accumulated depreciation	(18,069,791)	(17,460,153)
Bank premises and equipment, net	18,365,754	17,093,293
Other real estate, net	2,005,817	2,395,302
Interest receivable	3,298,296	3,484,219
Intangible assets acquired, net	6,860,794	7,088,000
Deferred income taxes	2,069,831	3,376,635
Income taxes receivable	1,263,011	
Other assets	12,488,442	11,118,347
Total Assets	\$ 792,248,678	\$ 778,581,452
Liabilities and Stockholders' Equity		
Liabilities and Stockholders' Equity		,
Liabilities:		. *
Liabilities: Deposits:		
Liabilities: Deposits: Demand-noninterest bearing	\$ 78,641,169	\$ 74,254,186
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing	247,507,341	210,547,676
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings	247,507,341 40,072,920	210,547,676 38,645,889
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time	247,507,341 40,072,920 299,431,549	210,547,676 38,645,889 320,308,961
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits	247,507,341 40,072,920	210,547,676 38,645,889 320,308,961 643,756,712
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements	247,507,341 40,072,920 299,431,549 665,652,979	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities Total liabilities	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities Total liabilities Stockholder's equity:	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802 <sup>*</sup> 717,206,189	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817 705,802,508
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities Total liabilities Stockholder's equity: Common stock	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802 <sup>*</sup> 717,206,189	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817 705,802,508
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities Total liabilities  Stockholder's equity: Common stock Additional paid-in capital	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802 717,206,189 558,455 11,406,301 (947,477) 64,025,210	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817 705,802,508
Liabilities: Deposits: Demand-noninterest bearing Demand-interest bearing Savings Time Total deposits Federal funds purchased and repurchased agreements Other borrowed funds Interest payable Dividends payable Income taxes payable Other liabilities Total liabilities  Stockholder's equity: Common stock Additional paid-in capital Accumulated other comprehensive (loss) income, net of tax	247,507,341 40,072,920 299,431,549 665,652,979 - 48,312,571 1,381,269 1,567 - 1,857,802 717,206,189 558,455 11,406,301 (947,477)	210,547,676 38,645,889 320,308,961 643,756,712 1,816,000 54,874,496 1,514,169 5,653 830,661 3,004,817 705,802,508 556,478 11,144,938 643,339

The accompanying notes are an integral part of these financial statements.

# The Peoples BancTrust Company, Inc. and Subsidiary Consolidated Statements of Income Years Ended December 31, 2004, 2003 and 2002

rears Ended December 31, 2004, 2003 and 2002	2004	2003	2002
Interest income:			
Interest and fees on loans and bankers acceptances	\$ 28,028,661	\$ 32,117,459	\$ 35,979,548
Interest and dividends on investment securities:	4 005 047	0.044.774	0.500.155
U.S. Government securities	4,325,817	2,811,771	2,502,475
Obligations of state and political subdivisions and industrial development bonds			
Nontaxable	8,594	63,272	146,346
Taxable	35,998	85,072	95,538
Other securities and interest-bearing deposits	4,314,637	3,477,574	5,116,792
Interest on federal funds sold and resell agreements	155,507	244,333	125,222
Total interest income	36,869,214	38,799,481	43,965,921
Interest expense:			
Interest on deposits	9,038,890	9,538,964	11,176,184
Interest on federal funds purchased and other borrowed funds	2,336,630	2,433,227	3,245,535
Total interest expense	11,375,520	11,972,191	14,421,719
Net interest income	25,493,694	26,827,290	29,544,202
Provision for loan losses	(149,164)	5,705,915	7,203,743
Net interest income after provision for loan loss	25,642,858	21,121,375	22,340,459
Noninterest income:			
Trust department income	890,621	829,830	650,003
Service charges on deposit accounts	4,749,168	5,219,084	5,397,708
Net securities gains	724,859	1,068,698	762,132
Other noninterest income	2,567,997	4,654,829	3,078,089
Total noninterest income	8,932,645	11,772,441	9,887,932
Noninterest expense:			
Salaries and wages	11,838,559	11,461,721	11,694,678
Pensions and other employee benefits	2,049,789	2,018,049	1,524,584
Occupancy and equipment expenses	4,865,438	5,091,275	4,435,040
Other noninterest expenses	7,808,744	7,020,552	7,201,853
Total noninterest expense	26,562,530	25,591,597	24,856,155
Income before provision for income taxes	8,012,973	7,302,219	7,372,236
Provision for income taxes	1,970,877	1,964,700	2,235,065
Net income	\$ 6,042,096	\$ 5,337,519	\$ 5,137,171
Earnings per share			
Basic net income per share	\$ 1.08	\$ 0.96	\$ 0.92
Diluted net income per share	\$ 1.08	\$ 0.96	\$ 0.92
Basic weighted average number of shares outstanding	5,574,190	5,562,867	5,562,784
Diluted weighted average number of shares outstanding	5,593,040	5,587,802	5,577,986

The accompanying notes are an integral part of these financial statements.

# The Peoples BancTrust Company, Inc. and Subsidiary Consolidated Statements of Comprehensive Income Years Ended December 31, 2004, 2003 and 2002

		2004	2003	2002
Net income	\$	6,042,096 \$	5,337,519 \$	5,137,171
Other comprehensive income:				
Unrealized (losses) gains on securities available for sale during the period Less: reclassification adjustment for net gains		(1,796,244)	(979,357)	2,805,281
included in net income		724,859	1,068,698	762,132
Other comprehensive (loss) income	<del></del>	(2,521,103)	(2,048,055)	2,043,149
Income tax benefit (provision) related to items of other				
comprehensive (loss) income		930,287	755,732	(755,965)
Other comprehensive (loss) income, net of tax		(1,590,816)	(1,292,323)	1,287,184
Comprehensive income, net of tax	\$	4,451,280 \$	4,045,196 \$	6,424,355

# The Peoples BancTrust Company, Inc. and Subsidiary Consolidated Statements of Changes in Stockholder's Equity Years Ended December 31, 2004, 2003, and 2002

				Acc	Accumulated				
					Other				
				Com	Comprehensive				
		`	Additional Paid-		Income (Loss)	~	Retained		
	Common Stock	n Stock	In Capital	ne	net of Tax	Ш	Earnings		Total
Balance December 31, 2001	\$	556,278	\$ 11,144,924	€9	648,478	\$	54,799,129	9 \$	67,148,809
Net income		,					5,137,171		5,137,171
Cash dividends declared (\$.43 per share)							(2,391,997)	_	(2,391,997)
Common stock issued (18 shares)	•	2	209						211
Change in accumulated other comprehensive income, net of tax					1,287,184				1,287,184
Balance December 31, 2002	\$	556,280	\$ 11,145,133	\$	1,935,662	\$	57,544,303	2 2	71,181,378
Net income							5,337,519		5,337,519
Cash dividends declared (\$.44 per share)			•				(2,447,633)	Ī	(2,447,633)
Common stock issued (9,240 shares)		924		•					924
Common stock retired (7,260 shares)		(426)							(726)
Net impact of common stock tendered for common stock options									
exercised and common stock purchased through the dividend									
reinvestment plan			(195)	_					(195)
Change in accumulated other comprehensive income, net of tax					(1,292,323)				(1,292,323)
Balance December 31, 2003	\$	556,478	\$ 11,144,938	€9	643,339	\$	60,434,189	\$	72,778,944
Net income .							6,042,096		6,042,096
Cash dividends declared (\$.44 per share)							(2,451,075)	Ī	(2,451,075)
Common stock issued (24,184 shares)		2,418							2,418
Common stock retired (4,416 shares)		(441)					•		(441)
Net impact of common stock tendered for common stock options		ţ	•				i		
exercised and common stock purchased through the dividend				1.4					
reinvestment plan			261,363						261,363
Change in accumulated other comprehensive income, net of tax					(1,590,816)				(1,590,816)
Balance December 31, 2004	<del>69</del>	558,455 8	\$ 11,406,301	es.	(947,477)	\$	64,025,210 \$	\$	75,042,489

The accompanying notes are an integral part of these financial statements.

# The Peoples BancTrust Company, Inc. and Subsidiary Consolidated Statements of Cash Flows Years Ended December 31, 2004, 2003 and 2002

	2004	2003	2002
Cash flows from operating activities	2004	2003	2002
Net income	\$ 6,042,096	\$ 5,337,519	\$ 5,137,171
Adjustments to reconcile net income to cash provided by operating	· -,-,-,-	+ -,,	+ -,,
activities			
Provision for loan losses	(149,164)	5,705,915	7,203,743
Depreciation, amortization and accretion	2,638,544	3,324,925	3,171,966
Increase (decrease) in the unearned discount	39,634	(224,398)	(367,643)
Deferred income taxes, net	1,095,364	(470,161)	(1,320,170)
Loss (gain) on sales of OREO	225,250	(1,258,820)	(109,053)
Gain on sales of securities	(724,859)	(1,068,698)	(762,132)
Write down of other real estate and equipment	36,475	37,001	46,480
Decrease (increase) in assets		0.,00.	10, 100
Interest receivable	163,301	647,646	652,525
Income taxes receivable	(1,177,632)	-	-
Other assets	(957,760)	3,223,456	(2,168,128)
(Decrease) increase in other liabilities	(551,155)	0,220,400	(2,100,120)
Interest payable	(132,900)	(409,919)	(1,077,356)
Minimum required contributions to defined benefits pension plan	(1,008,624)	(963,993)	(340,080)
Income taxes payable	(830,661)	413,478	(124,691)
Other liabilities	(2,438,104)	1,434,357	577,405 <sup>**</sup>
Net cash provided by operating activities	2,820,960	15,728,308	10,520,037
Net cash provided by operating activities	2,020,300	13,720,300	10,520,037
Cash flows from investing activities			
Proceeds from sales of available for sales securities	84,010,036	78,170,073	91,807,044
Proceeds from maturities and calls of available for sale securities	73,210,590	82,307,067	58,037,952
Purchases of available for sale securities	(187,985,554)	(223,879,206)	(160,429,892)
Net decrease (increase) in loans	23,615,040	32,032,718	(43,365,031)
Excess contributions to defined benefits pension plan	(2,000,000)	52,052,710	(40,000,001)
Purchases of bank premises and equipment	(3,646,794)	(4,006,231)	(1,372,702)
Proceeds from sales of other real estate and equipment	2,404,572	8,023,748	2,149,257
Net cash used in investing activities	(10,392,110)	(27,351,831)	(53,173,372)
The cash asca in investing activities	(10,002,110)	(27,001,001)	(55,175,572)
Cash flows from financing activities			
Net increase in deposits	21,896,267	46,784,929	34,713,786
(Decrease) increase in borrowings	(8,377,925)	(10,787,487)	8,778,275
Dividends paid	(2,251,762)	(2,475,333)	(2,398,059)
Net cash provided by financing activities	11,266,580	33,522,109	41,094,002
Increase (decrease) in cash and cash equivalents	3,695,430	21,898,586	(1,559,333)
Cash and cash equivalents			
Beginning of year	59,481,194	37,582,608	39,141,941
End of year	\$ 63,176,624	\$ 59,481,194	\$ 37,582,608
Supplemental disclosure of cash flow information	<b>S</b>		
Cash paid during the year for	•		
Interest	\$ 11,508,420	\$ 11,562,272	\$ 15,499,075
Income taxes	\$ 1,519,000	\$ 1,855,000	\$ 3,679,926
Non-cash investing activities			
Transfer of loans to other real estate	\$ 2,293,004	\$ 2,077,114	\$ 7,161,515

The accompanying notes are an integral part of these financial statements.

# The Peoples BancTrust Company, Inc. and Subsidiary Notes to Consolidated Financial Statements

December 31, 2004, 2003, and 2002

# 1. Significant Accounting Policies

# **Basis of Consolidation**

The consolidated financial statements included herein are those of The Peoples BancTrust Company, Inc. (the Company) and its wholly owned subsidiary, The Peoples Bank and Trust Company (the Bank). The Company operates primarily in the retail banking industry. The consolidated financial statements include the accounts of the Company and its subsidiaries. Significant intercompany transactions and balances have been eliminated in consolidation.

# **Nature of Operations**

The Company operates as a single-segment retail banking enterprise with twenty-four offices in rural and suburban communities in central Alabama. The Company's primary source of revenue is providing loans to customers, who are predominately small and middle-market businesses and middle-income individuals.

# Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Securities

Securities are classified as either held-to-maturity, trading, or available-for-sale securities.

Securities held-to-maturity are securities for which management has the ability and intent to hold on a long-term basis or until maturity. These securities are carried at amortized cost, adjusted for amortization of premiums and accretion of discounts to the earlier of the maturity or call date.

Securities available-for-sale represent those securities intended to be held for an indefinite period of time, including securities that management intends to use as part of its asset/liability strategy, or that may be sold in response to changes in interest rates, changes in prepayment risk, the need to increase regulatory capital or other similar factors. Securities available-for-sale are recorded at market value with unrealized gains and losses, net of any tax effect, added or deducted directly from stockholders' equity.

Securities carried in trading accounts are carried at market value with unrealized gains and losses reflected in income.

At December 31, 2004 and 2003, the Company classified all securities as available-for-sale as part of an asset and liability strategy to maximize the flexibility of its investment portfolio.

Realized and unrealized gains and losses are based on the specific identification method.

**Notes to Consolidated Financial Statements** 

December 31, 2004, 2003, and 2002

# Loans.

Loans are stated at face value, net of unearned discount and the allowance for loan losses. Unearned discounts on installment loans are recognized as income over the terms of the loans by the interest method. Interest on other loans is credited to operations based on the principal amount outstanding. Nonrefundable fees and costs associated with originating or acquiring loans are recognized by the interest method as a yield adjustment over the life of the corresponding loan.

# Allowance for Loan Losses

The allowance for loan losses is established through charges to earnings in the form of a provision for loan losses. Increases and decreases in the allowance due to changes in the measurement of the impaired loans are included in the provision for loan losses. Loans continue to be classified as impaired unless they are brought fully current and the collection of scheduled interest and principal is considered probable. When a loan or portion of a loan is determined to be uncollectible, the portion deemed uncollectible is charged against the allowance and subsequent recoveries, if any, are credited to the allowance.

Management's periodic evaluation of the adequacy of the allowance also considers unimpaired loans and takes into consideration the Bank's loan loss experience for pools of homogeneous loans, known and inherent risks in the portfolio, adverse situations that may affect the borrowers' ability to repay, and current economic conditions. While management believes that it has established the allowance in accordance with generally accepted accounting principles and has taken into account the views of its regulators and the current economic environment, there can be no assurance that in the future the Bank's regulators or its economic environment will not require further increases in the allowance.

A loan is considered impaired, based on current information and events, if it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Uncollateralized loans are measured for impairment based on the present value of expected future cash flows discounted at the historical effective interest rate, while all collateral-dependent loans are measured for impairment based on the fair value of the collateral.

The Company uses several factors in determining if a loan is impaired. Internal asset classification procedures include a thorough review of significant loans and lending relationships and include the accumulation of related data. This data includes loan payment status, borrowers' financial data, and borrowers' operating factors such as cash flows and operating income or loss.

At December 31, 2004 and 2003, the recorded investment in loans for which impairment has been recognized totaled approximately \$6,587,000 and \$15,312,000, respectively. These loans had a corresponding valuation allowance of approximately \$557,000 at December 31, 2004 and \$1,486,000 at December 31, 2003. The impaired loans were measured for impairment using the fair value of the collateral, as substantially all of these loans were collateral dependent. The average recorded investment in impaired loans during 2004 and 2003 was approximately \$10,144,000 and \$10,479,000, respectively. The Company recognized approximately \$793,000, \$554,000 and \$305,000 of interest on impaired loans during 2004, 2003 and 2002, respectively.

**Notes to Consolidated Financial Statements** 

December 31, 2004, 2003, and 2002

# Income Recognition on Impaired and Nonaccrual Loans

Loans, including impaired loans, are generally classified as nonaccrual if they are past due as to maturity or payment of principal or interest for a period of more than 90 days, unless such loans are well-collateralized and in the process of collection. If a loan or a portion of a loan is classified as doubtful or is partially charged off, the loan is generally classified as nonaccrual. At the discretion of management, loans that are on a current payment status or past due less than 90 days may also be classified as nonaccrual if repayment in full of principal and/or interest is in doubt.

Loans may be returned to accrual status when all principal and interest amounts contractually due (including arrearages) are reasonably assured of repayment within an acceptable period of time, and there is a sustained period of repayment performance (generally a minimum of six months) by the borrower, in accordance with the contractual terms of interest and principal.

While a loan is classified as nonaccrual and the future collectibility of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to principal outstanding, except in the case of loans with scheduled amortizations where the payment is generally applied to the oldest payment due. When the future collection of the recorded loan balance is expected, interest income may be recognized on a cash basis. In the case where a nonaccrual loan has been partially charged off, recognition of interest on a cash basis is limited to that which would have been recognized on the recorded loan balance at the contractual interest rate. Receipts in excess of that amount are recorded as recoveries to the allowance for loan losses until prior charge-offs have been fully recovered.

# **Bank Premises and Equipment**

Office equipment, vehicles, and buildings are stated at cost less accumulated depreciation computed on the straight-line, declining-balance and other accelerated methods over the estimated useful lives of the assets. Gains or losses on disposition are recorded in other operating income on the date of disposition, based upon the difference between the net proceeds and the adjusted carrying value of the assets sold or retired. Maintenance and repairs are charged to expense as incurred, while renewals and betterments are capitalized. Estimated useful lives range from seven to forty years for buildings and improvements, and three to five years for furniture and equipment.

# Other Real Estate

Other real estate is stated at the lower of the appraised value, less estimated costs to sell the property, or outstanding loan balance at the time of foreclosure. Any subsequent write-downs are charged against operating expenses. Operating expenses of such properties, net of related income are included in other expenses.

# Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. On January 1, 2002, the Company adopted Statement of Financial Accounting Standards (SFAS) 142, Goodwill and Other Intangible Assets. Under the provisions of SFAS No. 142, goodwill and other intangible assets with indefinite useful lives will no longer be amortized, but instead are tested for impairment as of the date of adoption and at least annually. Intangible assets that have finite lives continue to be amortized over their estimated useful lives and also

Notes to Consolidated Financial Statements

December 31, 2004, 2003, and 2002

continue to be subject to impairment testing. All of the Company's other intangible assets have finite lives and are amortized on an accelerated basis over a period of no more than ten years. Prior to the adoption of SFAS 142, the Company's goodwill was amortized over a period of 25 years using the straight-line method. Note 7 includes a summary of the Company's goodwill and other intangible assets as well as further detail about the impact of the adoption of SFAS 142.

### Income Taxes

Deferred tax assets and liabilities are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

# **Earnings Per Share**

Basic earnings per share are computed by dividing net income by the weighted-average number of shares of common stock outstanding during the year. Diluted earnings per share are computed by dividing net income by the sum of the weighted-average number of shares of common stock outstanding and dilutive potential common shares. Potential common shares consist of stock options, and are determined using the treasury stock method

# Stock-Based Compensation

SFAS No. 123, Accounting for Stock-Based Compensation, defines a fair value based method of accounting for an employee stock option or similar equity instrument. However, SFAS No. 123 allows an entity to continue to measure compensation costs for those plans using the intrinsic value based method of accounting prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees. Entities electing to remain with the accounting in Opinion No. 25 must make pro forma disclosures of net income and earnings per share as if the fair value based method of accounting defined in SFAS No. 123 had been applied. Under the fair value based method, compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. Under the intrinsic value based method, compensation cost is the excess, if any, of the quoted market price of the stock at the grant date or other measurement date over the amount an employee must pay to acquire the stock. The Company has elected to continue to measure compensation cost for its stock option plans under the provisions in APB Opinion 25 and has calculated the fair value of outstanding options for purposes of pro forma disclosure utilizing the Black-Scholes option-pricing model.

The Company did not grant stock options in 2004. The Company's options granted in 2003 and 2002 became fully vested one year after their respective grant dates.

# The Peoples BancTrust Company, Inc. and Subsidiary Notes to Consolidated Financial Statements December 31, 2004, 2003, and 2002

The Company's actual and pro forma information follows:

		Year	End	ed Decembe	r 31,			
		2004		2003		2002		
		. •						
Net income								
As reported	\$	6,042,096	\$	5,337,519	\$	5,137,171		
Deducts:	1.	· · · · · · · · · · · · · · · · · · ·						
Total stock-based employee								
compensation expense determined under								
fair value based methods for all awards,	•							
net of tax		(52,634)		(141,532)		(177,317)		
Pro forma net income	\$	5,989,462	\$	5,195,987	\$	4,959,854		
Basic earnings per share								
As reported	\$	1.08	\$	0.96	\$	0.92		
Pro forma	\$	1.07	\$	0.93	\$	0.89		
Diluted earnings per share								
As reported	\$	1.08	\$	0.96	\$	0.92		
Pro forma	\$	1.07	\$	0.93	\$	0.89		

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option-pricing model. The following weighted-average assumptions were used for options granted in 2003 and 2002 respectively: dividend yield of 2.75 percent and 3.39 percent; expected volatility of 41.32 percent and 43.6 percent; risk-free interest rate of 3.55 percent and 2.36 percent; and expected life of 6.45 years and 4.11 years. The weighted average fair value of options granted during 2003 and 2002 was \$6.78 and \$4.97 respectively.

# **Advertising Costs**

Advertising costs are expensed as incurred.

# Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold, securities purchased under agreements to resell, and interest-bearing deposits in banks.

# Accounting for Derivatives and Hedging Activities

As part of the Company's overall interest rate risk management, the Company occasionally uses derivative instruments. Under the guidelines of SFAS 133, Accounting for Derivative Instruments and Hedging Activities, as amended, all derivative instruments are required to be carried at fair value on the balance sheet. SFAS 133 provides special hedge accounting provisions, which permit the change in the fair value of the hedged item related to the risk being hedged to be recognized in earnings in the same period and in the same income statement line as the change in fair value of the derivative.

# The Peoples BancTrust Company, Inc. and Subsidiary Notes to Consolidated Financial Statements December 31, 2004, 2003, and 2002

Derivative instruments designated in a hedge relationship to mitigate exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges under SFAS 133. Derivative instruments designated in a hedge relationship to mitigate exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking each hedge transaction.

Derivative instruments that are used as part of the Company's interest-rate risk-management strategy consist primarily of interest-rate swaps. Interest-rate swaps generally involve the exchange of fixed-rate and variable-rate interest payments between two parties, based on a notional principal amount, interest rate index and maturity date. The Company is exposed to credit and market risk by using derivative instruments. If the counterparty fails to perform, credit risk is equal to the extent of the fair-value gain in a derivative. The Company minimizes the credit (or repayment) risk in derivative instruments by entering into transactions with high quality counterparties. Market risk is the adverse effect that a change in interest rates, or implied volatility rates has on the value of a financial instrument. The Company manages the market risk by using derivatives for hedging purposes, and then monitoring the effectiveness of the hedges.

# **Recently Issued Accounting Standards**

In April 2003, the FASB issued SFAS No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities. The Statement amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. The Statement is effective for contracts entered into or modified after June 30, 2003, with certain exceptions, and for hedging relationships designated after June 30, 2003. In addition, the provisions of the statement, with certain exceptions, were required to be applied prospectively. The initial implementation of the Statement did not have a material affect on the Company's consolidated financial position or consolidated results of operations and management does not anticipate any such impact in the future.

In December 2003, the American Institute of Certified Public Accountants ("AICPA") issued Statement of Position ("SOP") 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer. This SOP addresses accounting for differences between contractual cash flows and cash flows expected to be collected from an investor's initial investment in loans or debt securities (loans) acquired in a transfer if those differences are attributable, at least in part, to credit quality. It includes such loans acquired in purchase business combinations and applies to all nongovernmental entities, including not-for-profit organizations. This SOP does not apply to loans originated by the entity. This SOP limits the yield that may be accreted (accretable yield) to the excess of the investor's estimate of undiscounted expected principal, interest, and other cash flows (cash flows expected at acquisition to be collected) over the investor's initial investment in the loan. This SOP requires that the excess of contractual cash flows over cash flows expected to be collected (nonaccretable difference) not be recognized as an adjustment of yield, loss accrual, or valuation allowance. This SOP prohibits "carrying over" or creation of valuation allowances in the initial accounting of all loans acquired in a transfer that are within the scope of this SOP. The prohibition of the valuation allowance carryover applies to the purchase of an individual loan, a pool of loans, a group of loans, and loans acquired in a purchase business combination. This SOP is effective for

# The Peoples BancTrust Company, Inc. and Subsidiary Notes to Consolidated Financial Statements December 31, 2004, 2003, and 2002

loans acquired in fiscal years beginning after December 15, 2004. The changes required by this SOP are not expected to have a material impact on results of operations, financial position, or liquidity of the Company.

In December 2004, the Financial Accounting Standards Board ("FASB") published FASB Statement No. 123 (revised 2004), *Share-Based Payment* ("FAS 123(R)" or the "Statement"). FAS 123(R) requires that the compensation cost relating to share-based payment transactions, including grants of employee stock options, be recognized in financial statements. That cost will be measured based on the fair value of the equity or liability instruments issued. FAS 123(R) covers a wide range of share-based compensation arrangements including stock options, restricted share plans, performance-based awards, share appreciation rights, and employee share purchase plans. FAS 123(R) is a replacement of FASB Statement No. 123, *Accounting for Stock-Based Compensation*, and supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and its related interpretive guidance.

The effect of the Statement will be to require entities to measure the cost of employee services received in exchange for stock options based on the grant-date fair value of the award, and to recognize the cost over the period the employee is required to provide services for the award. FAS 123(R) permits entities to use any option-pricing model that meets the fair value objective in the Statement.

The Company will be required to apply FAS 123(R) as of the beginning of its first interim period that begins after June 15, 2005, which will be the quarter ending September 30, 2005.

FAS 123(R) allows two methods for determining the effects of the transition: the modified prospective transition method and the modified retrospective method of transition. Under the modified prospective transition method, an entity would use the fair value based accounting method for all employee awards granted, modified, or settled after the effective date. As of the effective date, compensation cost related to the nonvested portion of awards outstanding as of that date would be based on the grant-date fair value of those awards as calculated under the original provisions of Statement No. 123; that is, an entity would not remeasure the grant-date fair value estimate of the unvested portion of awards granted prior to the effective date of FAS 123(R). An entity will have the further option to either apply the Statement to only the quarters in the period of adoption and subsequent periods, or apply the Statement to all quarters in the fiscal year of adoption. Under the modified retrospective method of transition, an entity would revise its previously issued financial statements to recognize employee compensation cost for prior periods presented in accordance with the original provisions of Statement No. 123. The provisions of this statement are not expected to have a material impact on results of operations, financial position, or liquidity of the Company.

# 2. Restricted Cash Balances

Aggregate reserves in the form of deposits with the Federal Reserve Bank of approximately \$13,061,000 and \$12,433,000 were maintained to satisfy federal regulatory requirements at December 31, 2004 and 2003, respectively.

# The Peoples BancTrust Company, Inc. and Subsidiary Notes to Consolidated Financial Statements December 31, 2004, 2003, and 2002

# 3. Capital and Preferred Stock

The Company is authorized to issue 1,000,000 shares of preferred stock, par value \$0.10 per share, which have been designated as Non-cumulative Non-voting Directors' Preferred Stock, Series A. No preferred stock is outstanding at either December 31, 2004 or 2003.

# 4. Securities

The amortized cost and approximate market values of available-for-sale securities at December 31, 2004 and 2003 are as follows:

2004

	2004							
- A	Amortized Cost		Gross Unrealized Gains		Gross Unrealized		Approximate Market Value	
	mortizoa odot						Tarret Value	
\$	13,960.608	\$	-	\$	(210,918)	\$	13,749,690	
					,			
	113,963,507		3,824		(894,778)		113,072,553	
			·		-		-	
	117,628,661		215,664		(876,724)		116,967,601	
	9,700,285		258,760		(4,569)		9,954,476	
\$	255,253,061	\$	478,248	\$	(1,986,989)	\$	253,744,320	
_							•	
		<del> </del>						
		. 1				-	Approximate	
Α	mortized Cost	Gains		Losses		Market Value		
\$	3.018.259	\$	32.054	\$	_	\$	3,050,313	
*	2,2 . 2,2 2	•		•	• • • •	_	2,223,212	
•	447 574 050		4 420 402		(440 400)		118,287,416	
	117.571.353		1.129.493		(413.430)			
	1.903,686		53,905		(413,430)		1,957,591	
					-			
	1,903,686		53,905		(413,430) - (146,854) -		1,957,591	
	\$	113,963,507 117,628,661 9,700,285 \$ 255,253,061 Amortized Cost \$ 3,018,259	Amortized Cost  \$ 13,960,608 \$  113,963,507  117,628,661 9,700,285 \$ 255,253,061 \$  Amortized Cost  \$ 3,018,259 \$	Amortized Cost	Amortized Cost Gains  \$ 13,960,608 \$ - \$  113,963,507 3,824  117,628,661 215,664 9,700,285 258,760 \$ 255,253,061 \$ 478,248 \$  2003  Gross Unrealized Amortized Cost Gains  \$ 3,018,259 \$ 32,054 \$	Amortized Cost         Gross Unrealized Gains         Gross Unrealized Losses           \$ 13,960,608         \$ -         \$ (210,918)           113,963,507         3,824         (894,778)           117,628,661         215,664         (876,724)           9,700,285         258,760         (4,569)           \$ 255,253,061         \$ 478,248         \$ (1,986,989)           2003           Gross Unrealized Gains         Unrealized Losses           \$ 3,018,259         \$ 32,054         \$ -	Gross   Unrealized   Amortized Cost   Gains   Unrealized   Losses   Amortized Cost   Gains   C210,918   S	

The amortized cost and approximate market value of available-for-sale securities at December 31, 2004, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

•	Available-for-sale Securities		
	Cost	Market Value	
Due in one year or less	\$ 1,003,285	\$ 1,001,951	
Due after one year through five years	106,983,353	106,136,745	
Due after five years through ten years	20,937,209	20,678,710	
Mortgage backed securities	. 117,628,661	116,967,601	
Equity securities	8,700,553	8,959,313	
	\$ 255,253,061	\$ 253,744,320.	

Included within corporate and other securities are \$765,085 and \$772,249 in marketable equity securities at December 31, 2004 and 2003, respectively. Also included within corporate and other securities are \$3,646,800 and \$2,717,300 of Federal Home Loan Bank stock at December 31, 2004 and 2003, respectively, and \$574,131 and \$635,400 of Federal Reserve Bank stock at December 31, 2004 and 2003 respectively.

The following table reflects BancTrust's investments' gross unrealized losses and market value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2004 and 2003.

### The Peoples BancTrust Company, Inc. and Subsidiary

Notes to Consolidated Financial Statements

December 31, 2004, 2003, and 2002

Total temporarily impaired securities

Less Than	12 Months	12 Months	s or More
Market Value	Unrealized Losses	Market Value	Unrealized Losses

10,899,622

(216,077)

(1,770,912)

\$ 13,749,690 (210,918) \$ U.S. Treasury Securities Obligations of other U.S. government agencies and corporations 96,176,102 (822,780)4,926,639 (71,998)Obligations of state and political subdivisions Mortgage backed securities 77,637,353 (732,645)5,972,983 (144,079)Corporate and other securities 995,163 (4,569)

\$ 188,558,308

2004

Total Unrealized Market Value Losses U.S. Treasury Securities \$ 13,749,690 (210,918)Obligations of other U.S. government agencies and corporations 101,102,741 (894,778)Obligations of state and political subdivisions Mortgage backed securities 83,610,336 (876, 724)Corporate and other securities 995,163 (4,569)Total temporarily impaired securities \$ 199,457,930 (1,986,989)

2003

	Less Than 12 Months				12 Months or More				
		Unrealized Market Value Losses			Mark	et Value	Unrealized Losses		
Туре									
U.S. Treasury Securities	\$	-	\$	-	\$	-	\$	-	
Obligations of other U.S. government agencies and									
orporations	118	3,287,417		(413,430)		-		-	
Obligations of state and political subdivisions		-		-		-		-	
Mortgage backed securities	81	,371,819		(146,854)		· <del>-</del>		-	
Corporate and other securities		-		-		-		-	
otal temporarily impaired securities	\$ 199	,659,236	\$	(560,284)	\$	-	\$		

Total Unrealized Market Value Losses U.S. Treasury Securities Obligations of other U.S. government agencies and corporations 118,287,417 (413,430)Obligations of state and political subdivisions Mortgage backed securities 81,371,819 (146,854)Corporate and other securities Total temporarily impaired securities 199,659,236 (560,284)

The securities above consist of government agency debentures and mortgage-backed securities. Because of the creditworthiness of the issuers and because the future direction of interest rates is unknown, the impairments are deemed to be temporary.

Gross gains of \$809,537, \$1,207,961, and \$785,614, and gross losses of \$84,678, \$139,263, and \$23,482 were realized on the sales of debt securities for 2004, 2003, and 2002, respectively.

Securities with a carrying value of approximately \$131,974,000 and \$146,205,000 were pledged as collateral for public funds deposits and repurchase agreements at December 31, 2004 and 2003, respectively.

#### 5. Loans

The major categories of loans at December 31, 2004 and 2003 are as follows:

	2004		2003
Commercial and Industrial	\$ 83,314,433	\$	127,703,477
Real estate mortgage	307,363,138		281,078,936
Personal	46,693,158		51,764,875
Overdrafts and credit line	 1,381,081		1,790,167
	 438,751,810	_	462,337,455
Less:			
Unearned discount	733,079		932,795
Allowance for loan losses	9,042,942		11,994,862
	\$ 428,975,789	\$	449,409,798

The Bank's lending is concentrated throughout Dallas, Autauga, Butler, Bibb, Elmore, Shelby, Tallapoosa, Lee, Jefferson and Tuscaloosa counties in Alabama; the repayment of these loans is, in part, dependent on the economic conditions in these areas of the state. Management does not believe the loan portfolio contains concentrations of credit risk either geographically, or by borrower, which would expose the Bank to unacceptable amounts of risk. The above loans included agricultural loans totaling approximately \$2,952,000 and \$3,808,000 for 2004 and 2003, respectively. Management continually evaluates the potential risk in this segment of the portfolio in determining the adequacy of the allowance for possible loan losses.

The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank, upon extension of credit is based on management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, residential real estate and income-producing commercial properties. No additional credit risk exposure relating to outstanding loan balances exists beyond the amounts shown in the consolidated balance sheets as of December 31, 2004.

Loans on which the accrual of interest has been discontinued amounted to approximately \$2,121,000, \$2,204,000, and \$6,128,000 for 2004, 2003, and 2002, respectively. Had these loans had been current throughout their terms, interest income would have increased approximately \$119,000, \$272,000, and \$267,000 in 2004, 2003, and 2002, respectively.

Changes in the allowance for loan losses were as follows:

2004	2003	2002
\$ 11,994,862	\$ 10,256,805	\$ 7,666,046
(149,164)	5,705,915	7,203,743
(4,409,406)	(5,543,615)	(5,248,693)
1,606,650	1,575,757	635,709
\$ 9,042,942	\$ 11,994,862	\$ 10,256,805
	\$ 11,994,862 (149,164) (4,409,406) 1,606,650	\$ 11,994,862 \$ 10,256,805 (149,164) 5,705,915 (4,409,406) (5,543,615) 1,606,650 1,575,757

### 6. Bank Premises and Equipment

Bank premises and equipment and accumulated depreciation at December 31, 2004 and 2003 are summarized as follows:

	*	2004	2003
Buildings	\$	16,330,606	\$ 16,383,104
Furniture and equipment		14,195,757	14,396,109
Land improvements		581,723	585,541
Construction in progress, substantially complete		1,327,016	148,996
		32,435,102	31,513,750
Less accumulated depreciation		18,069,791	17,460,153
		14,365,311	 14,053,597
Land		4,000,443	3,039,696
	\$	18,365,754	\$ 17,093,293

### 7. Goodwill and Other Intangible Assets

The Company has amortizable finite-lived intangible assets capitalized on its balance sheet in the form of core deposits and other intangibles. Intangible assets (including goodwill) at December 31, 2004 and 2003 are as follows:

	As of December 31, 2004					
	Gross Carrying Amount		Accumulated Amortization		Net Carrying Value	
Acquired intangible assets:		•	• .			
Core deposits Other	\$	2,871,712 212,804	\$ 	2,254,475 172,470	\$	617,237 40,334
Total acquired intangible assets	\$	3,084,516	\$	2,426,945	\$	657,571
Non-amortizing goodwill:	\$	8,136,833	\$	1,933,610	\$	6,203,223
		A	s of D	ecember 31, 20	03	
	Gr	oss Carrying Amount		ccumulated mortization	N	et Carrying Value
Acquired intangible assets:				•		
Core deposits Other	\$	2,871,712 212,804	\$	2,057,897 141,842	\$	813,815 70,962
Total acquired intangible assets	\$	3,084,516	\$	2,199,739	\$	884,777
Non-amortizing goodwill:	\$	8,136,833	\$	1,933,610	\$	6,203,223

Amortization expense on finite-lived intangible assets totaled approximately \$227,000, \$281,000, and \$232,000 for 2004, 2003, and 2002, respectively. Aggregate amortization expense of currently recorded core deposits and other intangibles is expected to be as follows through December 31, 2007:

	Cor	e Deposits	Acquisition Costs		Total
2005	\$	225,153	\$	30,543	\$ 255,696
2006	\$	196,042		9,791	205,833
2007	\$	196,042		<del>-</del>	 196,042
Total	\$	617,237	\$	40,334	\$ 657,571

#### 8. Derivatives

During 2002, the Company entered into an interest rate swap in an effort to mitigate exposure to fluctuations in the fair market value of a fixed rate borrowing. Pursuant to the agreement, the Company will receive payment from its counterparty for interest it is being charged on a \$12,000,000 loan from the Federal Home Loan Bank of Atlanta (FHLB), which bears an interest rate of 6.85 percent. In turn, on a specified day each calendar quarter, the Company will pay its counterparty an amount equal to the one month London Inter-Bank Offering Rate (LIBOR) plus 2.61 percent.

As allowed by SFAS 133, the interest rate swap qualifies for treatment under the short-cut method of accounting; therefore, fluctuations in the fair value of the interest rate swap will be fully offset by fluctuations in the fair value of the underlying debt and have no effect on the results of operations of the Company.

December 31, 2004				
Derivative Type	Notional Amount	Fair Value	Liability Hedged	
Interest rate swap	\$12,000,000	\$94,463	Fixed Rate FHLB borrowing	
December 31, 2003				
Derivative Type	Notional Amount	Fair Value	Liability Hedged	
Interest rate swap	\$12,000,000	\$450,720	Fixed Rate FHLB borrowing	

### 9. Deposits

Certificates of deposit of less than \$100,000 totaled \$171,411,236 at December 31, 2004, while certificates of deposit of \$100,000 or more totaled \$128,020,313. At December 31, 2003, certificates of deposit of less than \$100,000 totaled \$152,114,563, while certificates of deposits of \$100,000 or more totaled \$134,609,476. The scheduled maturities of certificates of deposit at December 31, 2004 were as follows:

	 2004
2005	\$ 212,970,639
2006	59,177,181
2007	19,166,285
2008	5,424,553
2009	2,664,814
Thereafter	28,077
	\$ 299,431,549

### 10. Borrowed Funds

Borrowed funds are summarized as follows:

*	2004		2003
\$	46,500,989	\$	54,016,961
	, <del>-</del>		1,816,000
,	1,000,000		<u> </u>
	811,582		857,535
\$	48,312,571	\$	56,690,496
	\$	\$ 46,500,989 - 1,000,000 811,582	\$ 46,500,989 \$ - 1,000,000 811,582

The Company is a member of the Federal Home Loan Bank of Atlanta (FHLB). At December 31, 2004 and 2003, the Company had FHLB borrowings outstanding of \$46,406,525 and \$53,566,241, respectively. Based on current collateral, the Company had \$6,053,233 of additional borrowing capacity with the FHLB at December 31, 2004. FHLB has a blanket lien on the Company's 1-4 family mortgage loans in the amount of the outstanding debt. These borrowings bear interest rates of 2.04 percent to 7.45 percent and mature from 2005 to 2018.

At December 31, 2004, borrowed funds, including the current portion, are scheduled to mature as follows:

2005	\$ 19,353,280
2006	1,194,277
2007	3,140,093
2008	7,068,957
2009	 748,320
Thereafter	16,807,644
A Company	\$ 48,312,571
	7 1.

At December 31, 2004, the Company has unused lines of credit with unaffiliated financial institutions totaling approximately \$80 million.

### The Peoples BancTrust Company, Inc. and Subsidiary

Notes to Consolidated Financial Statements

December 31, 2004, 2003, and 2002

### 11. Income Taxes

The Company and the Bank file a consolidated income tax return. The consolidated provision (benefit) for income taxes is as follows:

\$	875,513
	1,095,364
\$	1,970,877
\$	2,714,084
•	(749,384)
\$	1,964,700
\$	3,555,235
	(1,320,170)
\$	2,235,065
	\$

Temporary differences and carryforwards which give rise to a significant portion of deferred tax assets and liabilities at December 31 are as follows:

	 2004		2003
Allowance for loan losses	\$ 3,462,543	\$	4,718,718
Pension expense	(252,610)	•	569,995
Intangible assets	(181,671)		(234,364)
Bank premises and equipment	(1,359,057)		(1,060,497)
Investments	(136,524)		(347,832)
Unrealized loss / (gain) on investment securities	561,264		(369,025)
Other	(24,114)		99,640
	\$ 2,069,831	\$	3,376,635

The Company did not establish a valuation allowance related to the net deferred tax asset due to taxes paid within the carry-back period being sufficient to offset future deductions resulting from the reversal of these temporary differences.

The provision for income taxes is different from the amount computed by applying the federal income tax statutory rate to income before provision for income taxes. The reasons for this difference, as a percentage of pre-tax income, are as follows:

	2004	2003	2002
Federal income tax statutory rate	34.0%	34.0%	34.0%
Tax exempt income	(0.6)	(0.8)	(1.2)
Bank owned life insurance	(1.4)	(1.8)	(1.7)
State income taxes	2.3	1.8	1.7
Income tax credits	(5.3)	(6.2)	(6.1)
Deferred tax adjustments	(3.8)	-	-
Other	(0.6)	0.1	3.6
Effective tax rate	24.6%	27.1%	30.3%

### 12. Benefit Plans

The Company has a noncontributory defined benefit pension plan (the Pension Plan) covering substantially all of its employees. The Company's policy is to contribute annually an amount that can be deducted for federal income tax purposes using the projected unit credit method of actuarial computation. Actuarial computations for financial reporting purposes are also based on the projected unit credit method.

The reconciliation of the beginning and ending balances of the projected benefit obligation and plan assets, as well as disclosure of the Pension Plan's funded status for the year ended December 31, 2004 and 2003 is as follows:

		2004		2003
Change in benefit obligation				- 14
Benefit obligation, beginning of year	\$	10,900,009	\$	9,450,221
Service cost		680,830		645,757
Interest cost		688,372		631,473
Actuarial gain		737,051		531,247
Benefits paid		(302,891)		(286,343)
Administrative expenses paid		(79,248)		(72,346)
Benefit obligation, end of year	\$	12,624,123	\$	10,900,009
<u> </u>				
Change in plan assets				
Fair value of plan assets, beginning of year	\$	7,400,197		5,854,227
Actual return on plan assets		674,807		940,666
Employer contributions		3,008,624		963,993
Benefits paid		(302,891)		(286,343)
Administrative expenses paid		(79,248)		(72,346)
Fair value of plan assets, end of year	\$	10,701,489	\$	7,400,197
Describition of funded status				
Reconciliation of funded status	¢	(10.604.100)		(40,000,000)
Projected benefit obligation	\$	(12,624,123)		(10,900,009)
Plan assets at fair value		10,701,489		7,400,197
Funded status		(1,922,634)		(3,499,812)
Unrecognized loss		2,736,275		2,137,163
Unrecognized prior service costs	<u> </u>	(153,632)	-	(181,554)
Accrued benefit asset / (liability) at December 31	\$	660,009	\$	(1,544,203)

The accumulated benefit obligation for the plan was \$10,099,549 and \$8,611,897 at December 31, 2004 and 2003, respectively. The Company assesses its funded position quarterly.

### Weighted-average assumptions used to determine benefit obligations at December 31

e e e		2004	2003
Discount rate		6.00%	6.30%
Rate of compensation increase		5.00%	5.00%
Expected long-term return on assets		7.50%	8.00%
Primary assumptions used to actuarially determined pension expense			
	2004	2003	2002
Discount rate	6.30%	6.80%	7.25%
Expected long-term return on assets	7.50%	8.00%	8.00%
Compensation increase rate	5.00%	5.00%	5.00%

The components of net pension expense for the years ended December 31, 2004, 2003, and 2002 are as follows:

	200	)4	2003	2002
Components of net annual benefit cost				
Service cost	\$ 680	0,830 \$	645,757	\$ 575,258
Interest cost	688	3,372	631,473	572,355
Expected return on assets	(655	5,551)	(488,591)	(498,731)
Prior service cost amortization	(27	7,922)	(27,922)	(27.922)
Net loss amortization	118	3,683	98,591	_
Net annual benefit cost	\$ 804	4,412 \$	859,308	\$ 620,960

The Company's estimates of future market returns by asset category are lower than actual long-term historical returns in order to generate a conservative forecast. Overall, the Company projected that the funds could achieve a 7.5 percent net return over time from the above asset allocation strategy.

The pension plan's weighted-average asset allocations at December 31, 2004, and 2003, by asset category are as follows:

	Percentag Assets at I 3'	December
	2004	2003
Asset Category	•	
Equity securities	52.35%	57.72%
Debt securities	34.19%	37.45%
Other	13.46%	4.83%
	100.00%	100.00%

At both December 31, 2004 and 2003, there were no shares of the Company's common stock included in plan assets.

The pension plan seeks to grow the plan assets in relation to the benefit obligations to participants and beneficiaries, while prudently managing the risk of a decrease in the plan assets relative to those liabilities. The Plan Committee and the Investment Managers maintain the fund in compliance with all applicable laws governing the operation of pension plans, including ERISA and its fiduciary standards.

### The Peoples BancTrust Company, Inc. and Subsidiary

Notes to Consolidated Financial Statements December 31, 2004, 2003, and 2002

The assets of the Plan are invested in a broadly diversified portfolio that includes the following asset classes in the respective allocation levels:

	 Min	imum	Maximum
Equities	187	40%	60%
Fixed income		40%	60%
Cash	-	10%	50%

Expected future benefit payments from plan are as follows:

Fiscal Year Ending December 31,	Expected Benefit Payments		
2005	\$	337,300	
2006		347,900	
2007		493,800	
2008		576,100	
2009		617,000	
2010 through 2014	\$	4,165,700	

During 2001, the Company adopted a non-qualified Executive Supplemental Retirement Plan (the Executive Plan) and entered into agreements with certain executive officers under which the Company will make payments to the executives upon their retirement, or to the executives' beneficiaries upon their death. The Executive Plan supplements the benefits payable to the executives under the Pension Plan, and is based upon the accumulated after-tax income from specified life insurance contracts. Cash values of the underlying life insurance contracts, of which the Company is the sole beneficiary, were approximately \$1,648,000 and \$1,571,000 at December 31, 2004 and 2003, respectively. Accrued benefits under the Executive Plan were approximately \$207,000 and \$183,000 at December 31, 2004 and 2003, respectively.

Effective January 1, 1998, the Company established a qualified employee benefit plan under Section 401(k) of the Internal Revenue Code covering substantially all employees. Employees can contribute up to 15 percent of their salary to the plan on a pre-tax basis and the Company matches participants' contributions up to the first 1.5 percent of each participants's salary. The Company's matching contribution charged to operations related to this plan was approximately \$93,000, \$96,000 and \$85,000 for the years ended December 31, 2004, 2003 and 2002 respectively.

During 1987, the Company established an Employee Stock Ownership Plan (ESOP), a tax-qualified, defined contribution plan which covers substantially all employees. Contributions are determined by the Board of Directors of the Company. Contributions made to the ESOP by the Company totaled \$-0- for the years ended 2004, 2003 and 2002. As of December 31, 2004 and 2003, the ESOP held 78,443 and 80,792 shares of common stock in the Company, respectively.

### 13. Noninterest income and expense

Components of other noninterest income that exceed 1% of total revenue for each of the years ended December 31, 2004, 2003 and 2002 are as follows:

	2004	2003	2002
Gains on sales of other real estate owned, net of losses	\$ -	\$ 1,258,820	\$ 109,053
Rental income on Other real estate owned	\$ 46,683	\$ 712,896	\$ 201,115
All other items of noninterest income	 2,521,314	 2,683,113	 2,767,921
Total other noninterest income	\$ 2,567,997	\$ 4,654,829	\$ 3,078,089

Components of other noninterest expense that exceed 1% of total revenue for each of the years ended December 31, 2004, 2003 and 2002 are as follows:

	2004	2003	2002
Losses on sales or other real estate owned, net of gains	\$ 225,250	\$ -	\$ -
Loss on loan sale	550,549	· _	-
All other items of noninterest expense	7,032,945	7,020,552	7,201,853
Total other noninterest expense	\$ 7,808,744	\$ 7,020,552	\$ 7,201,853

### 14. Commitments and Contingencies

The Bank leases certain buildings, equipment and land under noncancelable operating leases which require various minimum annual rentals.

The total minimum rental commitment at December 31, 2004 under the leases is as follows:

2005	\$ 382,695
2006	257,071
2007	128,751
2008	26,777
	\$ 795,294

The total rental expense was approximately \$535,000, \$664,000, and \$527,000 in 2004, 2003, and 2002, respectively.

The Company is from time to time a defendant in legal actions from normal business activities. Management does not anticipate that the ultimate liability arising from litigation outstanding at December 31, 2004 will have a materially adverse effect on the Company's financial statements.

### 15. Related Party Transactions

Certain directors and officers of the Company and its subsidiary bank, including their immediate families and companies in which they are principal owners, were loan customers of the Bank in the ordinary course of business. Such loans had outstanding balances of \$4,075,977 and \$6,879,312 at December 31, 2004 and 2003, respectively. A summary of the loan activity with these related parties during 2004 is shown below:

Balance, beginning of year	. \$	6,879,312
Additions		2,848,459
Reductions		5,651,794
Balance, end of year	\$	4,075,977

During 2004, 2003, and 2002, the Company paid legal fees of approximately \$146,000, \$105,000, and \$121,000, respectively, to a law firm in which a partner of the firm serves on the board of directors of the Company.

During 2002, the Company entered into a contractual agreement for consulting services with a former executive officer and director. Amounts contractually due in 2005 and 2006 are \$125,000, and \$100,000, respectively.

### 16. Earnings Per Share

The following table reflects the reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation:

For the year ended December 31, 2004 Basic EPS	ě	Income	Shares		r-Share nount
Income available to common stockholders	\$	6,042,096	5,574,190	\$	1.08
Effect of dilutive securities Stock options	.,*	,	18,850		
Diluted EPS	\$	6,042,096	5,593,040	\$	1.08
		······································			
For the year ended December 31, 2003  Basic EPS	•			•	
Income available to common stockholders	\$	5,337,519	5,562,867	\$	0.96
Effect of dilutive securities		•			
Stock options		<u> </u>	24,935		
Diluted EPS	\$	5,337,519	5,587,802	\$	0.96
For the year ended December 31, 2002 Basic EPS					
Income available to common stockholders	\$	5,137,171	5,562,784	\$	0.92
Effect of dilutive securities					
Stock options			15,202		
Diluted EPS	\$	5,137,171	5,577,986	\$	0.92

### 17. Regulatory Matters

The approval of regulatory authorities is required if the total of all the dividends declared by the Bank in any calendar year exceeds the Bank's net income as defined for that year combined with its retained net income for the preceding two calendar years. When necessary, the Bank obtained regulatory approval as applicable for the payment of dividends in 2004, 2003, and 2002.

The Company is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2004, that the Company meets all capital adequacy requirements to which it is subject.

As of December 31, 2004, the most recent notification from the Federal Deposit Insurance Corporation, categorized the Company as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Company must maintain minimum total risk-based, Tier I risk-based, and Tier I capital ratios as set forth in the table below. There are no conditions or events since that notification that management believes have changed the institution's category.

The Company's and the Bank's actual capital amounts and ratios are also presented in the table.

The Company's and the Bank's actual ca	pital amoun	ts and ration	os are also pr	esented in	the table.		
			The Com	pany			
• • • • • • • • • • • • • • • • • • •					To Be Well C	apitalized	
					Under Pr	ompt	
			For Capital /	Adequacy	Corrective	Action	
	Actu	ıal	Purpo	ses	Provisions		
,	Amount	Ratio	Amount	Ratio	Amount	Ratio	
			(dollars in the	ousands)			
As of December 31, 2004							
Total Capital (to Risk Weighted Assets)	76,238	14.70%	41,502	8.00%	51,878	10.00%	
Tier 1 Capital (to Risk Weighted Assets)	69,715	13.44%	20,751	4.00%	31,127	6.00%	
Tier 1 Capital (to Average Assets)	69,715	9.03%	30,871	4.00%	38,589	5.00%	
As of December 31, 2003							
Total Capital (to Risk Weighted Assets)	72,009	13.27%	43,413	8.00%	54,266	10.00%	
Tier 1 Capital (to Risk Weighted Assets)	65,151	12.01%	21,706	4.00%	32,560	6.00%	
Tier 1 Capital (to Average Assets)	65,151	8.46%	30,821	4.00%	38,526	5.00%	
				_	•		
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	:	,			Under Pi	•	
			For Capital		Corrective		
· · · · · · · · · · · · · · · · · · ·	Actu		Purpo		Provisi		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
			(dollars in the	ousands)	•		
As of December 31, 2004							
Total Capital (to Risk Weighted Assets)	73,956	14.32%	41,318	8.00%	51,648	10.00%	
Tier 1 Capital (to Risk Weighted Assets)	67,461	13.06%	20,659	4.00%	30,989	6.00%	
Tier 1 Capital (to Average Assets)	67, <del>4</del> 61	8.75%	30,826	4.00%	38,533	5.00%	
As of December 31, 2003			-				
Total Capital (to Risk Weighted Assets)	72,565	13.42%	43,243	8.00%	54,053	10.00%	
Tier 1 Capital (to Risk Weighted Assets)	65,734	12.16%	21,621	4.00%	32,432	6.00%	
Tier 1 Capital (to Average Assets)	65,734	8.54%	30,793	4.00%	38,491	5.00%	

#### 18. Financial Instruments With Off-Balance-Sheet Risk

The Bank is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition. The contract amounts of those instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

The Bank's exposure to credit loss in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank had approximately \$56,376,000 and \$53,562,000 in commitments to extend credit at December 31, 2004 and 2003, respectively. The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Bank upon extension of credit is based on management's credit evaluation of the customer. Collateral held varies, but may include certificates of deposit, marketable securities, real estate, and other collateral.

Irrevocable standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The collateral varies but may include certificates of deposit, marketable securities, real estate, and other collateral for those commitments for which collateral is deemed necessary. The Bank had approximately \$23,221,000 and \$22,187,000 in irrevocable standby letters of credit at December 31, 2004 and 2003, respectively.

#### 19. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

### Cash and Cash Equivalents

For those short-term instruments, the carrying amount is a reasonable estimate of fair value.

#### Securities Available for Sale

For debt securities and marketable equity securities, fair values are based on quoted market prices or dealer quotes.

#### Loans

The fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

#### **Deposits**

The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

### Securities Sold Under Agreements to Repurchase

The carrying amount is a reasonable estimate of fair value.

### **FHLB Borrowings**

The fair value of this debt is estimated based on rates currently available to the Company for borrowings with similar terms and remaining maturities.

#### Derivatives

Interest rate swaps are recorded on the balance sheet at fair value, based on dealer quoted prices.

#### Commitments to Extend Credit and Irrevocable Standby Letters of Credit

The value of these unrecognized financial instruments is estimated based on the deferred fee income associated with the commitments. Such fee income is not material to the Company's financial statements at December 31, 2004 and 2003 and therefore, the fair value of these commitments is not presented.

The estimated fair values of the Company's financial instruments at December 31, 2003 and 2002 are as follows:

	2004				2003					
	-	Carrying				Carrying				
•		Amount	F	air Value		Amount		Fair Value		
Financial assets:										
Cash and cash equivalents Investment securities:	\$	63,176,624	\$	63,176,624	\$	59,481,194	\$	59,481,194		
Available for sale		253,744,320	2	53,744,320		225,134,664		225,134,664		
Loans		438,018,731	4	34,102,197		461,404,660		464,323,491		
	\$	754,939,675	\$ 7	51,023,141	\$	746,020,518	\$	748,939,349		
Financial liabilities:										
Deposits	\$	665,652,979	\$ 6	67,189,872	. \$	643,756,712	\$	642,022,752		
Securities sold under										
agreements to repurchase		-		-		1,816,000		1,816,076		
Borrowed funds		48,312,571		51,371,069		54,874,496		56,899,830		
•	\$	713,965,550	\$ 7	18,560,941	\$	700,447,208	\$	700,738,658		
Derivatives:										
Interest rate swap	\$	94,463	\$	94,463	\$	450,720	\$	450,720		

### 20. Stock Option Plan

As of December 31, 2004, the Company had one stock option plan (the Plan) under which 550,000 shares of common stock have been reserved for issue to certain employees and officers through incentive stock options and board members through nonqualified stock options. Options granted under the Plan may have vesting provisions based upon continued service from the date of grant. Options issued under the Plan will have an exercise price not less than fair market value of the stock at the date of grant. Upon a change in control, as defined in the Plan, options become fully exercisable.

A summary of the status of the Company's plan as of December 31, 2004, 2003, and 2002, and changes during the years ending on those dates is presented below:

	2004			20	03		2002			
	Shares	A\ . Ex	eighted /erage kercise Price	Shares	A E	eighted verage vercise Price	Shares	A Ex	eighted verage vercise Price	
Outstanding at beginning of year	154,114	\$	13.51	165,425	\$	14.56	135,880	\$	15.01	
Granted	-		-	28,638		12.83	35,705		13.08	
Exercised	(7,964)			(8,400)			,			
Expired / forfeited	(8,540)		······································	(31,549)			(6,160)			
Outstanding at end of year	137,610	\$	14.10	154,114	\$	13.51	165,425	\$	14.56	
Options exercisable at year-end	137,610	\$	14.10	125,476	\$	14.20	96,635	\$	16.84	

The following table summarizes information about the Plan's stock options at December 31, 2004:

	Op	tions Outstand	Options Exercisable				
			•				
	Number Outstanding at 12/31/04	Average Remaining Contractual Life	Weighted Average Exercise Price		Average Number Exercise Exercisable		eighted verage kercise Price
		(years)					
Range of Exercise Prices							
\$6.82	1,760	0.04	\$	6.82	1.760	\$	6.82
\$9.03	6.160	1.04	. *	9.03	6,160	Ψ	9.03
\$10.23 to \$11.59	17,489	5.14		1.35	17,489		11.35
\$11.31 to \$11.62	20,997	6.11	1	1.34	20,997		11.34
\$11.75 to \$14.60	24,632	7.09	1	2.91	24,632		12.91
\$12.83	24,838	8.06	1	2.83	24,838		12.83
\$13.98 to \$17.55	17,204	4.13	1	7.06	17,204		17.06
\$14.09	11,660	2.06	1	4.09	11,660		14.09
\$26.59	12,870	3.05	2	6.59	12,870		26.59
	137,610	5.33	\$ 1	4.10	137,610	\$	14.10

#### 21. Dividend Reinvestment and Share Purchase Plan

In 1998, the Company adopted a dividend reinvestment and share purchase plan. Under the plan, all holders of record of common stock are eligible to participate in the plan. Participants in the plan may direct the plan administrator to invest cash dividends declared with respect to all or any portion of their common stock. Participants may also make optional cash payments that will be invested through the plan. All cash dividends paid to the plan administrator are invested within 30 days of cash dividend payment date. Cash dividends and optional cash payments will be used to purchase common stock of the Company in the open market, from newly-issued shares, from shares held in treasury, in negotiated transactions, or in any combination of the foregoing. The purchase price of the shares of common stock is based on the average market price for a specified period of time immediately preceding the dividend payment date. All administrative costs are borne by the Company. For the years ended December 31, 2004 and 2003, 16,271 and 15,729 shares were purchased under the plan, respectively.

### 22. The Peoples BancTrust Company, Inc. (Parent Company Only)

Presented below and on the following pages are the financial statements of The Peoples BancTrust Company, Inc. (parent company only).

### BALANCE SHEETS

December 31, 2004 and 2003

	2004	2003
Assets		
Cash and due from banks*	\$ 625,113	\$ 472,986
Investment in subsidiary bank, The Peoples Bank and Trust Company*	73,215,939	73,361,752
Land	1,003,247	-
Pension asset	659,729	-
Other assets	778,745	710,702
Total assets	\$ 76,282,773	\$ 74,545,440
Liabilities and Stockholders' Equity		
Dividends payable	1,567	5,653
Borrowed funds	1,000,000	50,000
Other liabilities	238,717	1,710,843
Total liabilities	1,240,284	1,766,496
Common stock, \$.10 par value; 9,000,000 shares authorized; 5,584,547 and		
5,562,802 shares issued at December 31, 2004 and 2003, respectively	558,455	556,478
Additional paid-in capital	11,406,301	11,144,938
Accumulated, other comprehensive (loss) income, net of tax	(947,477)	643,339
Retained earnings	64,025,210	60,434,189
Total stockholders' equity	75,042,489	72,778,944
Total liabilities and stockholders' equity	\$ 76,282,773	\$ 74,545,440

<sup>\*</sup>Eliminated in consolidation

### STATEMENTS OF INCOME AND RETAINED EARNINGS

For the Years Ended December 31, 2004, 2003 and 2002

	2004		2003	2002
Cash dividends received or receivable from subsidiary*	\$ 4,200,000	\$	4,440,000	\$ 3,860,906
Equity in subsidiary's undistributed net income*	 3,500,042		2,633,034	2,954,537
Other income	20,103		14,590	28,392
Salaries and benefits	(1,331,000)		(1,425,617)	(1,262,053)
Other expenses	 (347,049)	_	(324,488)	(444,611)
Net income	6,042,096		5,337,519	5,137,171
Retained earnings, beginning of year	60,434,189		57,544,303	54,799,129
Less: cash dividends declared	(2,451,075)		(2,447,633)	(2,391,997)
Retained earnings, end of year	\$ 64,025,210	\$	60,434,189	\$ 57,544,303

<sup>\*</sup>Eliminated in consolidation

### STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2004, 2003 and 2002

	2004	2003	2002
Operating activities			
Net income	\$ 6,042,096	\$ 5,337,519	\$ 5,137,171
Adjustments to reconcile net income to net cash provided by operating activities:			
Subsidiary income in excess of dividends	(3,500,042)	(2,633,034)	(2,954,537)
Decrease (increase) in other assets	9,275	(69,330)	(31,866)
Minimum required contributions to defined benefits pension plan	(1,008,624)	(963,993)	(340,080)
Increase (decrease) in other liabilities	876,770	786,667	661,035
Net cash provided by operating activities	2,419,475	2,457,829	2,471,723
Investing activities			
Land purchased	(1,003,247)	-	-
Net cash used in investing activities	(1,003,247)		
Financing activities			
Dividends paid	(2,251,762)	(2,475,333)	(2,398,060)
Increase in borrowed funds	950,000	50,000	-
Proceeds from issuance of common stock	37,661	-	211
Net cash used in financing activities	(1,264,101)	(2,425,333)	(2,397,849)
Increase in cash and cash equivalents	152,127	32,496	73,874
Cash and cash equivalents			
Beginning of year	472,986	440,490	366,616
End of year	\$ 625,113	\$ 472,986	\$ 440,490

<sup>\*</sup>Eliminated in consolidation

